



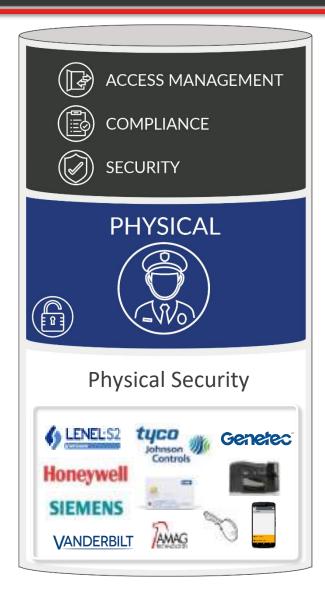


JASVIR GILL - FOUNDER & CEO, ALERTENTERPRISE

CASPER ELOFF - CORPORATE SECURITY, MOSAIC COMPANY

#### Challenge – Organizations Respond to Threats in Silos. Attackers Don't Think That Way.









#### When Customers Say They Can Do The Integration On Their Own...









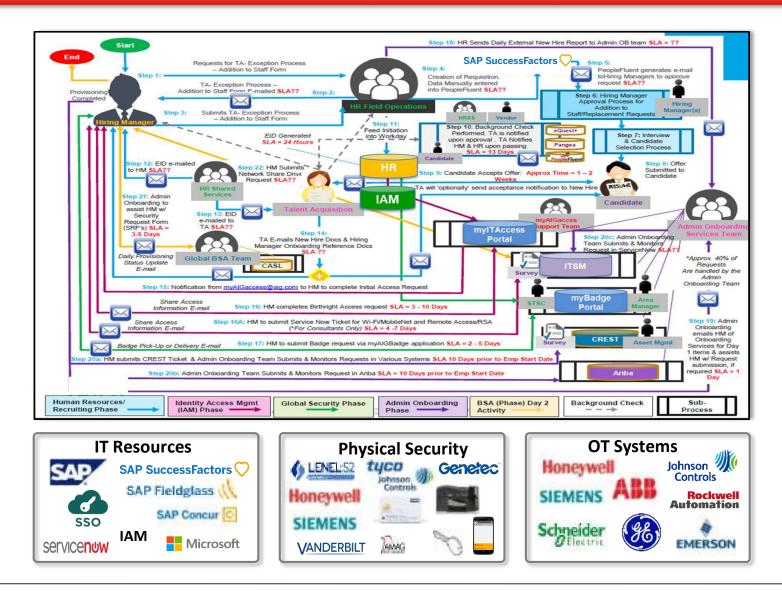
#### Manual way of bridging the silos can be as painful as....

#### Building your own smart phone by wiring a Pager, Camera & old Phone





#### A Customer's Painful Journey – laborious, error prone, complex 'Hire to Retire' process...





## **'Recruit to Retire' Process Simplified** – Workforce Productivity and Frictionless Secure Access

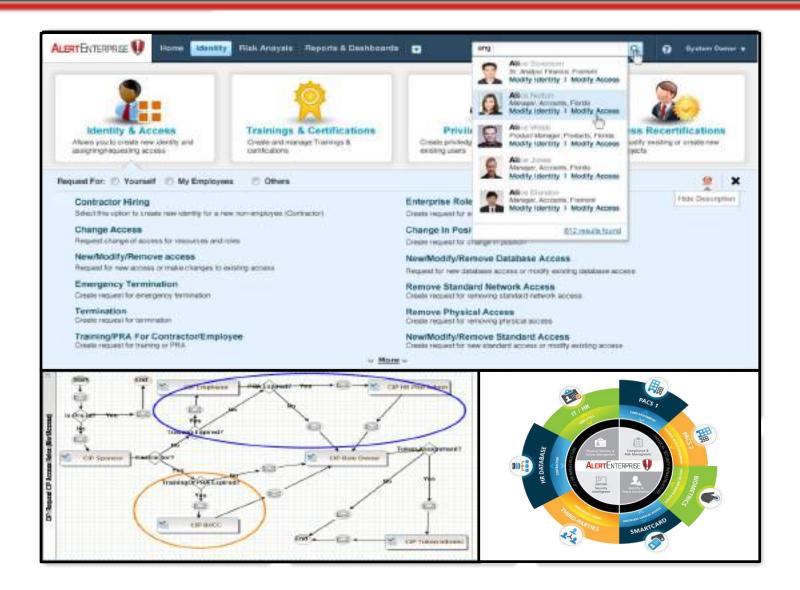


#### **ALLEN VINER**

Global Head of Physical Security

AIG

"We went from 84 locations on our corporate standard access control system (all within the United States) in 2011 to more than 185 locations in 34 countries in 2018. AlertEnterprise has been a great partner and force multiplier for us. Their platform has enabled us to provide independence and autonomy to the customers we support while ensuring a safe and secure process by ensuring the process flow is in alignment with our policies and standards."



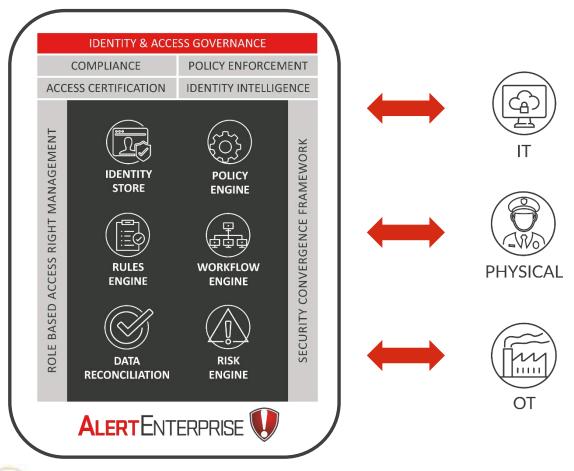


#### Frictionless, Safe & Secure Access (With IT, Physical & OT Security Convergence)

# **SAP SuccessFactors** HR **SELF SERVICE EMPLOYEES**

**NON-EMPLOYEES** 

SAP Fieldglass





NIST NCCoE Reference Deployment leverages AlertEnterprise Unique Ability to Manage IT, Physical and OT Identities. Copyright © 2015, AlertEnterprise, Inc.



HR

Joiners

Movers

Leavers

Vetting

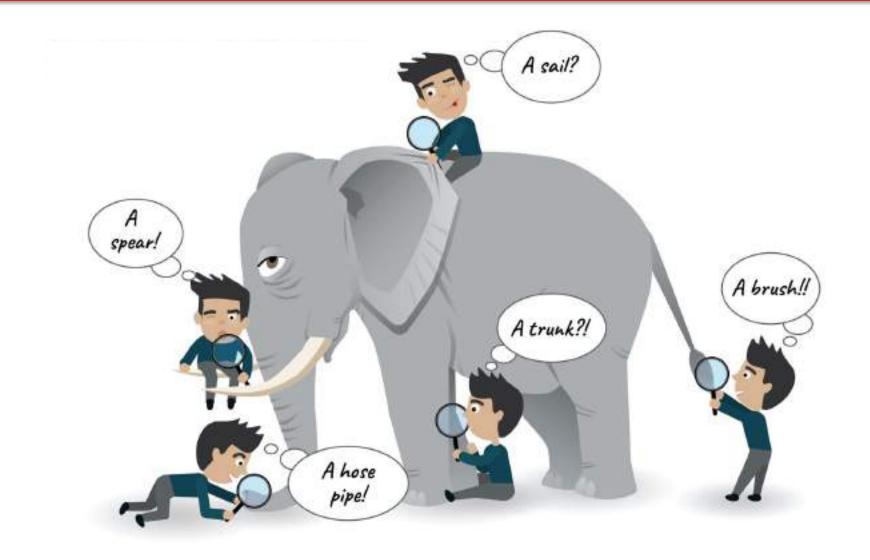
Safety

Training

Certification

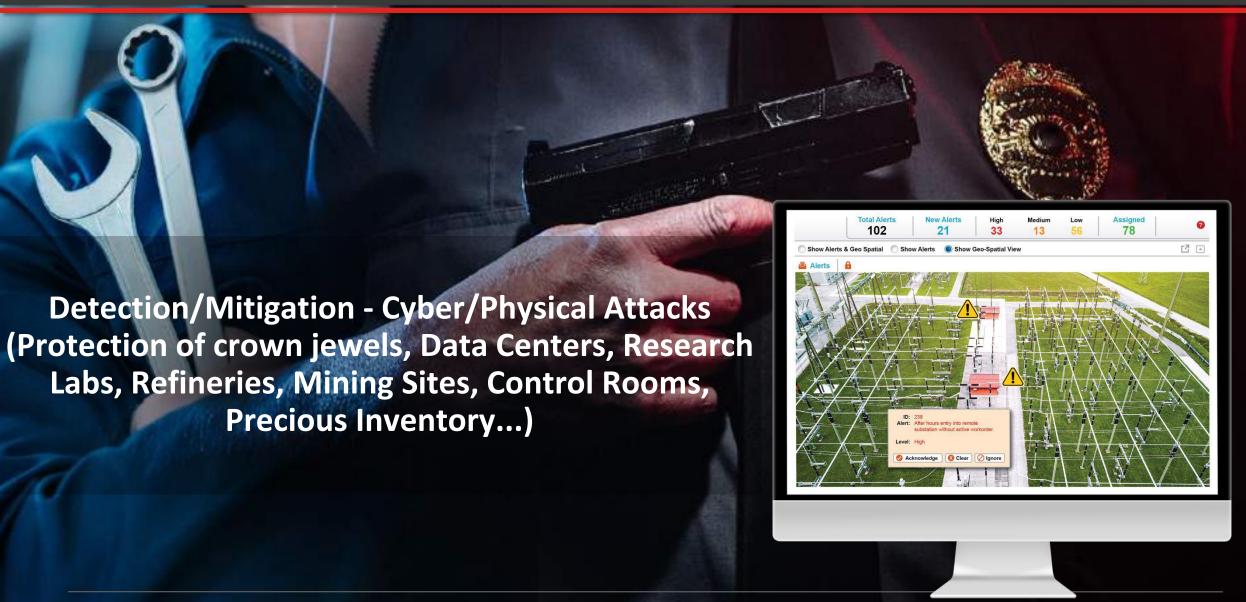
Learning

#### **Silos** – Root Cause for most security issues (No one has the Big Picture...)



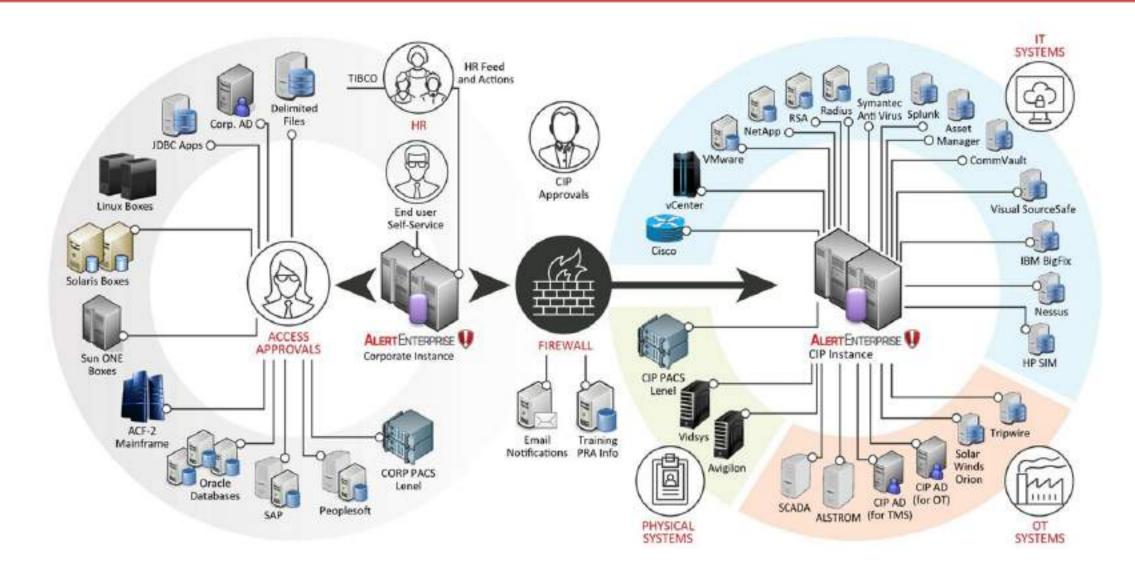


#### SHOULD YOU SEND A WRENCH OR A GUN?

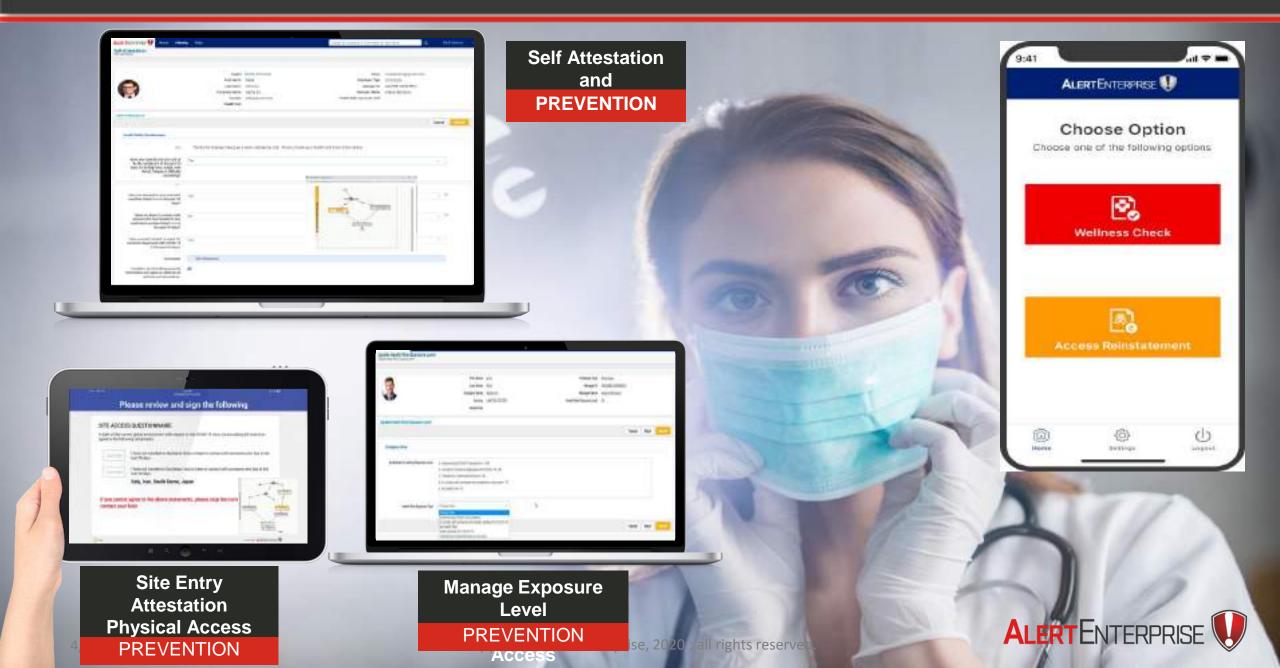




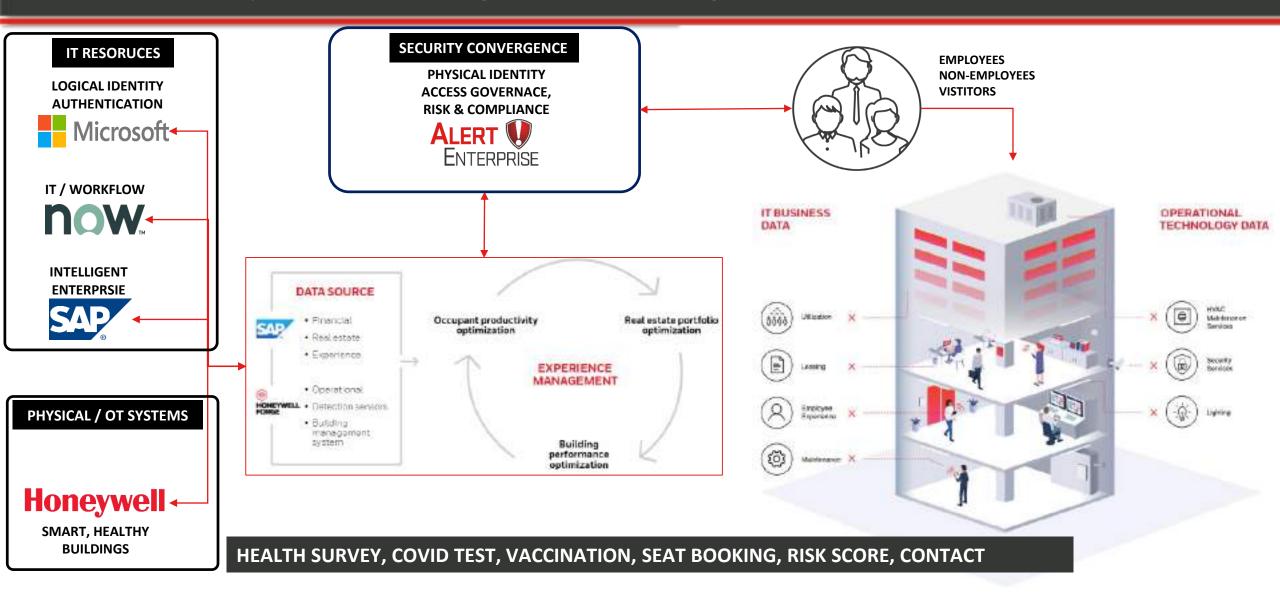
#### Converged Security & Safety Accelerates Digital Transformation



#### Automated Workforce Self-Attestation for controlled access for Entry / Re-Entry!

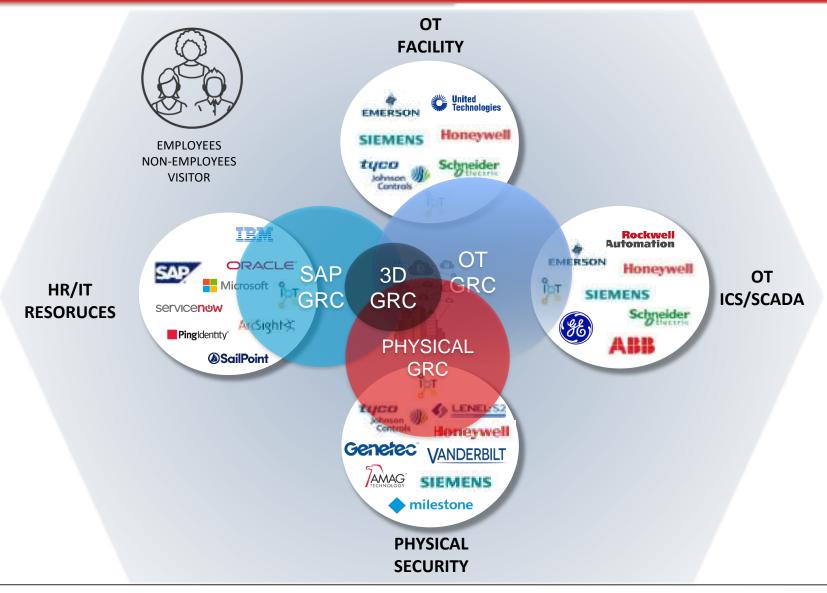


#### Real Estate/Experience Management – savings in tens of millions of dollars





#### 3D GRC Across Smart Buildings and Intelligent Enterprises of the Future.



#### Why Converged Security, 3D GRC?

#### Security/Safety is the Hottest Topics in the New Normal

- HR, Physical Security reporting to same C level executive (Trend driven by GDPR, COVID-19)
- Workforce Experience is very important "If I can board a flight with my smart phone, why can't I use it to enter a building?"
- Heavy fines/liability (Gartner report "75% CEOs will be held liable for cyber/physical attacks")
- Compelling Value Prop "Living in Silos is a recipe for getting fired. Imagine your CFO finds out you are spending 3 times more money & living with 3 times more risk.")
- COVID-19 a huge catalyst for 3D GRC "Never let a crisis go waste" (Winston Churchill)







## **Mosaic Overview**

# FEEDING CUSTOMERS AROUND THE WORLD FROM MINE TO MARKET - WE HELP THE WORLD GROW THE FOOD IT NEEDS

#### **Mosaic's Physical Global Locations**







## Physical Security in Mining & Metals

- Physical Security versus Cyber Security
- Security Being Seen as Guards & Guns for Force Protection.
- Valuable Data hiding in plain sight.
- Not a cookie cutter scenario where 1 size fits all.





Mergers & Acquisition Challenges

- A Mosaic (Multiple) of Access Control Systems
- Getting everyone on the same system?
- Hardware & systems are expensive to Rip & Replace
- Justifying the overhead security spend & proving the ROI in the mining & metals environment is challenging.



## **Technology Requirements**

- A system that can link all the various systems we are using without having to Rip and Replace anything.
- Cost Effectiveness.
- System platform needed to be versatile enough to benefit other departments need/requirements.
- Covid -19 came along & further played a role in the technology we needed.
- Using 1 source of truth & 1 identity across the company.



# The Challenge With New or Modern Technology & Industry

- Vehicles were first introduced for public around 1893 & were not widely accepted.
- People didn't understand how vehicles worked or how to use them.
- Certain groups sought to protect their livelihoods by drafting laws that would be frowned upon today as extreme or crazy. The laws were:
  - When traveling on a farm road at night send a rocket every mile
  - If horses approach cover your vehicle with a blanket on the side of the road.
  - If horses are still to spooked to pass the driver must take the car apart & conceal parts in bushes next to the road.

#### First Cars 1893+









### **Technology Review**

- Technology can often be intimidating
- To put it into perspective, similar to the introduction of the first vehicles example
- Finding the right technology for your specific use cases
- Detailed ROI and reasoning needs to be put together well.



# Active Policy Enforcement

## **Technology Selection**

- → Carry the Security Department into the future for the next 10 years at least.
- → The technology of the future for Mosaic is the Alert Enterprises, due to the platform utilization of a "soft-backend" and customizable options.
- → System workability & API integrations (Application Programing Interface).
- → Understanding API Connections in Layman Terms
- → Implementation Conundrum
- → The Covid-19 ideal opportunity
- → Current Buildout in Mosaic
- → Procurement Buildout to Maximo, iSNet, Fieldglass & Areba.
- → Capability by integrating Training Records to the Access Control System

# When to Kick-Off Such a Project

- Opportunity Selection
- We used Covid-19 as the springboard time to start the project,
- Our installation consisted of Thermal Cameras & automation technology
  - We had a \$4Mil USD per year savings on Temperature screeners
- The automation software being deployed further allowed for guard positions or hours reduction adding to permanent ROI



# Future Targeted Area's

- a. Repetitive Transactions: Mine to Facility or Mine/Facility to Port
- b. Insider Threat: During reduction in Force or purely behavior changes
- c. Visitor Safety Videos
- d. QR Codes
- e. Automation of Kronos time keeping





