

# The Challenge



### **Base line**

- Brandowners want to use recyclates in their final products and want to claim that
- Chemical recycling companies are producing oil from different waste sources
- The value chain from waste to brand owner is very long (e.g. ~10 steps within chemical Industrie; 5-10 steps between chemical industry and brand owner)



### The Challenge

- How to make sure, that the waste material is linked to the final brand product?
- How to show that in a credible and convincing way?



# Long value chains need traceability and tracking of waste based raw materials



### **Deliverables**

### Blue print of tracing system

- Transfer waste origin to end product
- Development of IT tracking system
- Physical prototype product produced



### **Targets**

- Increase credibility and trust in final products produced with chemical recycled products
- Enable Brand owners for a credible chain of custody communication



# Who are we looking for? Someone from...

- IT/Data companies
- Chemical industry
- Converters
- OEMs or brand owners





### **GreenToken's Vision**

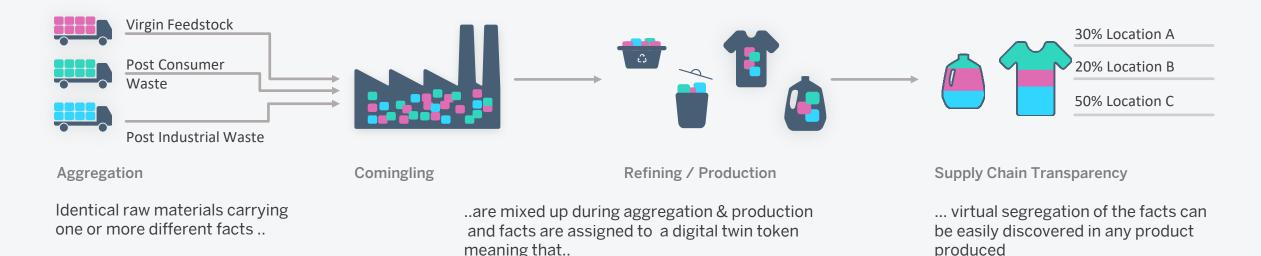
# Create Accountability and Traceability across bulk Raw Material Supply Chain





# **GreenToken provides full Chain of Custody**

Built using the idea of multi-fact tokens and blockchain, GreenToken is a multi-commodity platform that enables fact tracing for commingled raw materials to their origin and virtual segregation reporting of these facts:



GreenToken by SAP is a Software-as-a-Service (SaaS) multi-commodity traceability platform that gives transparency to any fact in any raw material supply chain without using batches. GreenToken is a cloud based solution and is open to everyone, not just existing SAP customers. GreenToken works equally as well with segregated, identity preserved as well as mass balance supply chains.



# **High-Level Personas & Process**



# Chemical Producer

- How do I reduce the manual reconciliation of sustainable volumes?
- How do I prove where I source from?
- Chemical company record diverted waste procured on the platform
- Incl. Origin- and other CoC data and certifications
- A 'digital twin' per unit quantity token is created with all this data



#### **Processor**

- How do I prove where I source from?
- How do I keep my data safe?
- How do I improve collaboration with my stakeholders?

- Processor buys the chemicals and converts into intermediate product-triggers a Token Transfer
- GreenToken records the multiple levels of processing and enables configurable yields per location



**Brand** 

- How do I enhance my brand?
- How do I mitigate my risks?

- · Access to Multi-Fact Chain of Custody Data
- Source, certification, Origin of circular polymer
- Private Data is secured on the immutable blockchain
- Ability to quickly trace oil origin and other facts if a sourcing risk is raised internally or externally

### **Deployment – SaaS:**

GreenToken works with or without SAP System, accessible by all

Multi-fact Origin Data while preserving 1 up / 1 down Visibility:

Confidential data is only shared with your <u>direct</u> suppliers and buyers



## **Supply Chain Persona Value Proposition**



**Chemical Producer** 

- Risk Mitigation
- Product Differentiator
- Efficiency
- Sustainable and Ethical Audit



The Chemical companies can now differentiate their products. Its possible for virtually segregate the sustainable credentials and share the same with your customers.



**Processor** 

- Risk Mitigation
- Product Differentiator
- Efficiency
- Sustainable and Ethical Audit



The Processors too can differentiate their products and explore new business models. The virtual segregation feature allows a processors to share Sustainability credentials with their customers, showing YoY improvements against milestones.



**Brand** 

- Risk Mitigation
- Pro-active rather than reactive
- Brand Enhancement
- Change Driver

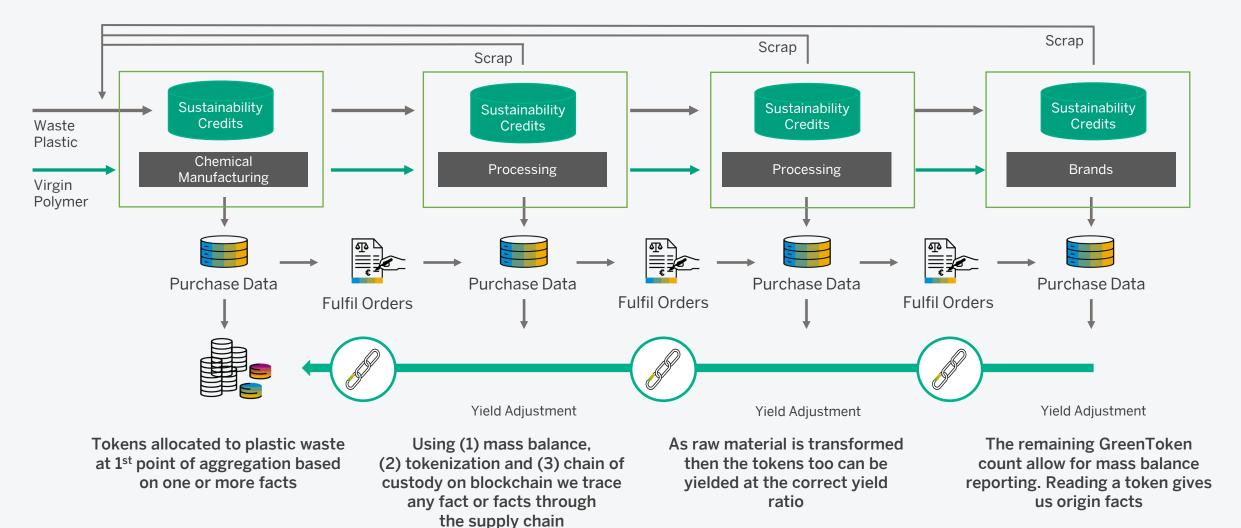


The brands get benefitted with auditable data for use of circular polymer in their supply chains. The efficiency is gained by automated reporting and reduced errors.





### **Circular Polymer Use Case**





## **GreenTokens Value Proposition**



Increasing Circularity: minimizing the input of virgin natural resources by proving the use of return flows in new circular polymer



Brand Enhancement: increasing consumer trust, exploring new business models and achieving sustainability across a supply chain



Risk Reduction: ensuring companies only source from suppliers that meet their sustainability and ethical policies



Efficiency Gains: working across silos, eliminating manual reconciliation of volume records and hence producing better accurate auditable reports in the quickest of time using the least resources.



Better Stakeholder Collaboration: building industry standards around tokenized raw material transfer, while incentivizing actors with tokens



**Enabling Interorganizational Accountability:** validating sustainability claims with to substantiate ethical sourcing claims



