



www.ishasoc.net

# **ISHA 2022**

Annual Scientific Meeting Glasgow, UK 13 - 15 October 2022

# EXHIBITION & SPONSORSHIP PROSPECTUS



# **Invitation to Industry**

ISHA would like to thank Glasgow City Council and VisitBritain for their support of ISHA 2022







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# Why Attend ISHA 2022

1	ISHA 2022 will be THE world meeting on hip arthroscopy and hip preservation for surgeons, scientists, researchers, allied health professionals, sports medicine professionals, physiotherapists and commercial organisations.
2	Face-to-face exposure, for the first time since 2019, to more than 600 healthcare professionals, scientists, researchers and allied professionals with a specific interest in hip arthroscopy and preservation.
3	Creates an opportunity to establish new relationships and catch up with existing customers.
4	Utilise ISHA 2022 as a platform to present your latest research, product development, science and capabilities.
5	Provides your company and your products the visibility by supporting ISHA 2022, the premier international meeting dedicated to the latest practices for hip preservation and hip arthroscopy treatment and techniques.



#### **Dear Industry Partners**

We are delighted to invite you to join us as a partner to the 14th Annual Scientific Meeting of ISHA - The Hip Preservation Society, ISHA 2022 in Glasgow, UK. Due to the global Covid-19 pandemic, this is the first time since 2019 that all international participants with an interest in hip preservation will be able to travel and come together to meet in person at this premier international conference which focuses on hip surgery, hip arthroscopy, hip preservation and rehabilitation.

The ISHA 2022 Annual Scientific Meeting will build on the foundations of a meeting of scientific excellence which attracts worldwide arthroscopic and open hip surgeons, hip preservation and rehabilitation professionals to present and exchange their knowledge, best practice and important research results.

The programme will focus on the best and latest science and will aim to accommodate the needs and interests of everyone (PhDs, MDs and allied health professionals) with an interest in hip preservation. The program will reflect topics including basic science, clinical examination, post operative management & rehabilitation, focus on the use of technology, surgical intervention and outcomes.

We are delighted to be holding ISHA 2022 at the iconic Scottish Event Campus (SEC), host venue to previous international events including ESSKA and the recent COP26 UN Climate Change Conference. Located to the west of the city centre on the banks of the River Clyde, many of the city's attractions are within easy reach. The venue offers a complement of purpose built exhibition space and meeting rooms.

This is a valuable opportunity for all participants and organisations with an interest in hip preservation to come together to meet, dialogue and collaborate in person, at this "reunion" event.

This annual meeting is one of the most important and powerful concentrations of hip surgeons, hip preservation and rehabilitation professionals worldwide and constitutes a chance for bottom line networking and collaboration opportunities. It would be a great pleasure to welcome you amongst the supporters of ISHA 2022 in Glasgow and we look forward to discussing your requirements with you in the near future.

Warmest regards

Dr Allston Stubbs, MD ISHA President 2021-2022



Mr Sanjeev Patil Local Host Chair ISHA Glasgow 2022



Mr Vikas Khanduja Programme Chair ISHA Glasgow 2022



# About ISHA

Our Society has been the creation of many individuals, each united by a common interest in the expanding arena of hip preservation.

Officially formed in Paris (France) in May 2008, ISHA's Founding Members represent but a few of the many individuals around the world who are interested in this evolving area of hip surgery. At its outset, hip arthroscopy attracted the surgical and scientific innovator, the clinician with an eye for the unusual idea.

Instrumentation was often handmade and company support was lacking. Now, training courses around the world are frequently oversubscribed, peer-reviewed publications are increasing in number and hip arthroscopic surgery is well established.

ISHA's role is to provide a focal point for its further development, to be a Society whose vision, as we highlight above, is to be the premier international society for education and research in arthroscopic hip surgery.

Overtime, within the ISHA community, specialist task forces, regionnal groups and specialist committees have formed to continue to expand the relevance and out reach to an international community of hip preservation clinicians and allied healthcare professionals.

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# ISHA Annual Scientific Meetings 2009 - 2021

2009 - New York, USA	2014 - Rio de Janiero, Brazil		
2010 - Cancun, Mexico	2015 - Cambridge, UK		
2011 - Paris, France	2016 - San Francisco, USA		
2012 - Boston, USA	2017 - Santiago, Chile		
2013 - Munich, Germany	2018 - Melbourne, Australia		
2019 - Madrid, Spain	2020 - Virtual		
2021 - Las Vegas, USA (Combined with OrthoSummit 2021)			

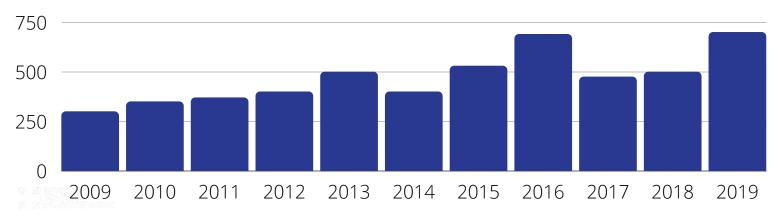
## **Future ISHA Annual Scientific Meetings**

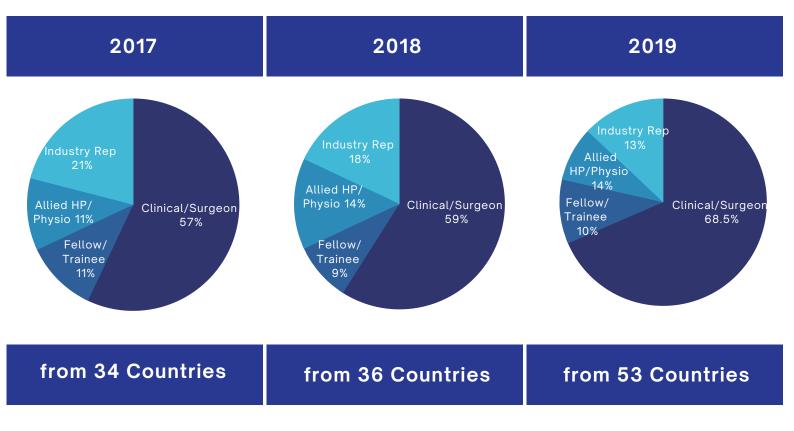
2023 - Africa	2024 - USA
2025 - Asia	2026 - Europe

# Statistics



# **Registration Statistics**



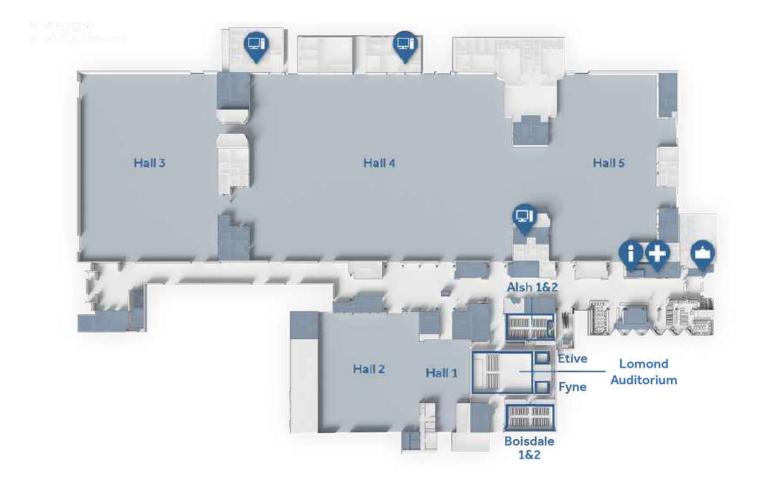


## Venue

We are delighted to be hosting ISHA 2022 at the Scottish Event Campus (SEC). Located just outside of the city centre in the west end of Glasgow, the Scottish Event Campus is a unique, world-class conference venue. Combining passion, nation-wide partnerships and infinite flexibility, the SEC delivers events of all shapes and sizes to clients.

The SEC offers a variety of event spaces guaranteed to meet event requirements, with over 30 meeting spaces, 5 exhibition halls (22,000sqm) and 3 auditoria, making it a highly flexible meeting space.

ISHA 2022 will occupy 2 of the exhibition halls and meeting rooms around this area, with the exhibition, catering, ePosters and networking areas all located on the ground floor. Plenary sessions will be held in the Lomond Auditorium with parallel sessions being held in the adjacent session rooms, ensuring a steady attendee flow between the conference and exhibition space.



## Venue





# **Venue Location**

The Scottish Event Campus is located just outside Glasgow city centre in the west end. The campus is accessible by numerous transport options and is a 5-10 min walk along the banks of the River Clyde from the city centre.

There are 1,500 hotel bedrooms onsite and a further 10,000 within 2km of the SEC, guaranteed to meet a variety of styles and price points.

The SEC is also located in one of 'Europe's hippest neighbourhoods'. Finnieston boasts some of Glasgow's coolest pubs, restaurants and greenspaces, providing excellent places to explore and network.

# **Glasgow Fast Facts**

Glasgow is the largest city in Scotland with a population of almost 600,000.

Glasgow's underground railway system is the only one in Scotland, and the 3rd oldest in the world.

Some notable streets and landmarks include George Square, Sauchiehall Street and Argyle Street. Neighbourhoods include the West End with its shops, restaurants and hotels, and the Merchant Quarter.

Weather in October: Highs around 55°F (13°F) Lows around 47°F (8°F)

# Theme And Key Programme Topics

# Theme

Innovation, Training and Big Data

# **Key Programme Topics**

- 1. Basic Science
- 2. Clinical Examination
- 3. Post Operative Management and Rehabilitation
- 4. Technology
- 5. Surgical Technique / Intervention
- 6. Outcomes





# Important Dates

January 2022	Abstract Submission opens
February 2022	Call for ICLs distributed
March 2022	Invitation to Sponsor and Exhibit
March 2022	Registration opens
EXTENDED TO 30 APRIL	Abstract, ICL and Awards Submission closes
June 2022	Scientific Programme online
August 2022	Sponsorship & Exhibition technical manual available
31 July 2022	Early Registration deadline
1 August 2022	Sponsorship & Exhibition application deadline
September 2022	Standard Registration deadline
October 2022	Final Programme available online
12 October 2022	Physiotherapist/Return To Sport Pre Conference Course Industry Led Cadaveric Skills Training
12 October 2022	Exhibition set-up 07.00 - 20.00 (times are tentative)
13 October 2022	Exhibition open 09.00 - 18.00 (times are tentative)
14 October 2022	Exhibition open 09.00 - 18.00 (times are tentative)
15 October 2022	Exhibition open 09.00 - 11.00 (times are tentative)
15 October 2022	Physiotherapist/Return To Sport Practical Skills Hands On Instrucion Course (date tentative)
15 October 2022	Exhibition breakdown 11.00 - 23.59 (times are tentative)

# **Exhibit Packages**

There will be an opportunity to exhibit at ISHA 2022. The industry exhibition area will be in Hall 2, located next to the registration area and close to the scientific meeting rooms. Food and beverages will be served in this area during the official breaks, along with the ePosters and JAM sessions.

Exhibition space will be assigned on a first come, first served basis. Please see the floor plan for numbered stand positions.

#### Option 1

- Pre-assigned exhibit space
- 3m x 3m shell stand (10ft x 10ft)
- Standard hall floor covering
- Electrical outlet
- 2 included registrations for exhibitor representatives

• Listing of company name on website, in the digital conference programme booklet and app (25-word maximum with company logo)

• Additional company representatives may be booked at an additional cost of USD 780 per person. A registration link will be sent to you to enable additional registrations at the exhibitor rate.

#### **Option 2**

- Pre-assigned exhibit space
- 3m x 2m shell stand (10ft x 6ft)
- Standard hall floor covering
- Electrical outlet
- 1 included registration for exhibitor representative

• Listing of company name on website, in the digital conference programme booklet and app (25-word maximum with company logo)

• Additional company representatives may be booked at an additional cost of USD 780 per person. A registration link will be sent to you to enable additional registrations at the exhibitor rate.

All custom build stands must only be of an upgrade system format and final approval must be provided by the venue. All plans must be submitted to ISHA for prior approval.

There will be limited storage facilities onsite.



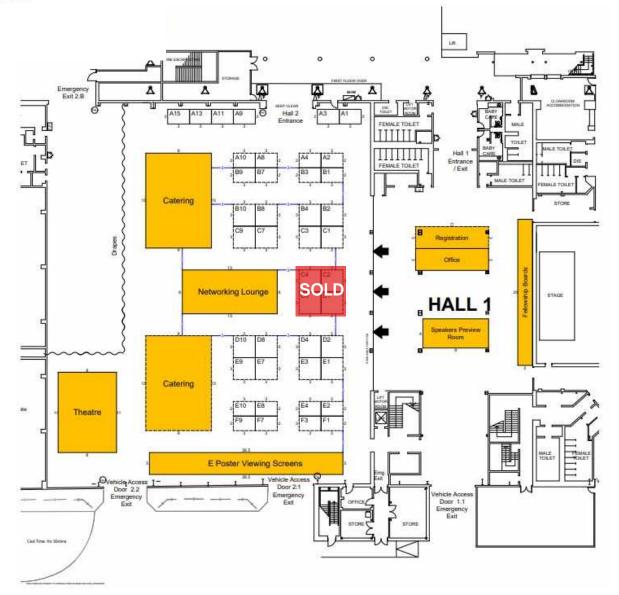


# **Exhibition Fees**

Option 1: USD 9,000 per 10ft x 10ft/3m x 3M space Option 2: USD 8,500 per 10ft x 10ft/3m x 3M space\* Option 3: USD 7,250 per 10ft x 6ft/3m x 2m space Option 4: USD 7,000 per 10ft x 6ft/3m x 2m space\*

\* must book a minimum of 3 unit blocks together to receive the discounted exhibition price.

# **Provisional Exhibition Layout Plan**



# There are many opportunities available for partnership with ISHA in support of ISHA 2022.

In addition to displaying your products in the industrial exhibition, companies can organise an industry sponsored workshop or practical skills session, provide grant support for scientific sessions or attendee bursaries or benefit from many other sponsoring opportunities.

Outlined are the sponsoring opportunities we think are likely to be of most interest to sponsoring companies. However, if you would like to discuss your specific objectives of engaging with ISHA as part of the 2022 ISHA ASM, please contact Angela Dowdells at the ISHA Conference Office at info@ishaconference.com.

#### **EDUCATIONAL OPPORTUNITIES**

Lunchtime session slots and rooms will be allocated on a first come basis. There will be a maximum of 4 parallel workshop slots available on each day. Each of the session rooms are identical in size, however two will be configured for cabaret set up and two theatre seating seta up. Please advise of your preference when booking.

#### Industry Lunchtime Workshops - US 12,500 per workshop Thursday 13 October and Friday 14 October 2022

These lunchtime sessions provide an unrivalled opportunity for industry partners to showcase techniques or products used in hip preservation surgery, supported by key opinion leaders. Lunchtime sessions will be offered to all ASM attendees during the lunch break on Thursday and Friday.

As a sponsor, you will be provided with a meeting room to present a session of your choice. Lunch will be proved by the ASM registration fee for up to 50 attendees. Additional catering sponsorship is required for sessions of more than 50 attendees.

Slot duration: 50 minutes

NB: Workshop price includes 2 sponsor personnel inclusive registrations along with standard A/V. Additional A/V requirements and extra catering are at the expense of the sponsor.

#### Industry Lunchtime Interactive Workshops - US 17,500 per workshop Thursday 13 October and Friday 14 October 2022

These lunchtime sessions provide industry partners the ability to hold interactive, engaging workshops which allow the audience to "discuss" best practice, techniques and practices adopted in hip preservation surgery. Sponsor with have access to state-of-the-art "healthcare compliant" polling and Q&A technology to enable organisers to create a moderated programme to gather audience insights and facilitate interaction with the audience.

Lunchtime sessions will be offered to all ASM attendees during the lunch break on Thursday and Friday.

# **Sponsorship Opportunities**

As a sponsor, you will be provided with a meeting room to present a session of your choice, use of audience engagement technology, standard A-V setup. Lunch will be proved by the ASM registration fee for up to 50 attendees. Additional catering sponsorship is required for sessions of more than 50 attendees.

Slot duration: 70 minutes

NB: Workshop price includes 2 sponsor personnel inclusive registrations along with standard A/V and the use of interactive voting technology, post event analytics and tech support during pre-planning and onsite. Additional A/V requirements and extra catering are at the expense of the sponsor.

#### Webcasting / Session Capture - US 15,000

It is unrealistic with the many time and resource demands on busy healthcare professionals that they are physically able to attend all scientific meetings. Often delegates experience scheduling conflicts with concurrent sessions they wish to attend or wish to return to and revisit the programme content at a future date.

ISHA launched their online learning platform in 2019 as a benefit to members as part of the Society's objective to share knowledge and learning opportunities beyond the dates of the Annual Scientific Meeting. It is our intention to video capture all ISHA 2022 official scientific programme sessions and make this content, along with presentations, ePosters and videos, accessible to all ISHA members in good standing and ISHA 2022 registered delegates in the "ISHA Academy" post ISHA 2022.

• Support will be recognised on the ISHA 2022 Academy Library with "Supported by . . . " and the company logo only, with a hyperlink to your website

• Supporter will be permitted to include a promotional video or Lunchtime Workshop content within the ISHA 2022 library (subject to content approval by the ISHA Education Committee)

- Supporter logo will be displayed on banner promoting the ISHA Academy
- Acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### Live Surgery / Re-Live Surgery Session - US 15,000 - 20,000\*

As an integral part of the scientific programme, we plan to include live surgery and live cadaveric technique sessions. Working with ISHA's technology partner Proximie, the Scientific Programme chair will agree with the sponsor, technique, to be carried out, scheduling and operating surgeon, to insure alignment with the overall program flow and content.

- Ability to select session moderator in discussion with Scientific Programme Chair
- Acknowledgement of support within the opening and closing session remarks
- Ability to propose technique carried out, in discussion with the Scientific Programme Chair.
- Acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

\*Includes streaming costs using Proximie platform, excludes any faculty honoraria. Cost will be determined by the session duration.

# Practical Skills Training Workshops - US 15,000 (per session) or "In Kind" Support Wednesday 12 October 2022 - PM

These afternoon sessions provide an opportunity for industry partners to support a workshop that allows delegates to focus on their practical skills. Practical skills workshops are always a popular choice for delegates and these afternoon sessions will provide sponsors the opportunity for 1 to 1 engagement with delegates.

Slot duration: 2 hours per session

- Acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### Physiotherapy Training Day - US 10,000 Wednesday 12 October 2022 - Full Day

As an integral part of the programme, the full day physiotherapy training day will take place on Wednesday 12 October 2022.

NB: Workshop price includes 2 sponsor personnel registrations to attend the Wednesday Workshop.

- Acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### **BRANDED ITEMS**

These items will be produced, organised, and distributed by ISHA. They will be inserted, as appropriate, into the delegate materials.

#### Lanyards - US 4,000

A great opportunity to stand out from the crowd. The lanyards will be distributed to delegates at the time of registration. The lanyards will be sourced and be supplied by ISHA.

Supporter will receive the following visibility:

- Lanyard will carry the Supporter and ISHA logos (one colour logo)
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### Hotel Key Cards - Contact to discuss

Hotel room key cards with company logo. The hotel key cards will have the company logo on one side and will be distributed to delegates on check in at the official conference hotel. The key cards will be sourced and be supplied by ISHA.

Supporter will receive the following visibility:

• Registered ISHA delegates at the HQ hotel will receive room key cards carrying the Supporter logo / artwork

- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### Notepads and Pens - US 6,000 (ISHA to provide items) - US 3,000 (Supporter to provide items)

The Notepads and Pens will bear the supporter's name/logo and will be distributed in the participants' delegate bags. A highly usable item. The items can either be supplied by the Supporter or sourced and supplied by ISHA. If company supplied, the notepads will have to be approved by the ISHA Conference Organisers, and it will be the company's responsibility to pay the relevant tax, shipping and any other extraneous charges.

- Company logo on the front cover of notebook and on pen (one colour logo)
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### Delegate Bag - US 6,000 (ISHA to provide items) - US 3,000 (Supporter to provide items)

All registered attendees at ISHA 2022 will be provided with the conference bag, which will show both the Supporter's logo and the Conference logo.

If company supplied, the bags will have to be approved by the ISHA Conference Organisers, and it will be the company's responsibility to pay the relevant tax, shipping and any other extraneous charges.

The Supporter will receive the following visibility:

- Company and ISHA logo on the front of the bag (one colour logo)
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### Welcome Reception - US 15,000 (non-exclusive support)\* Thursday 13 October 2022

The Welcome Reception will officially open the ISHA Annual Scientific Meeting in Glasgow during the early evening on Thursday. The reception will be held in the Science Centre, giving industry representatives and delegates a chance to mingle and network.

The Supporter will receive the following visibility:

- Company logo and acknowledgement on display boards in the Welcome Reception area
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### President's Dinner - US 20,000 (sole sponsorship or available for multi-sponsorship) Thursday 13 October 2022

On Thursday 13 October 2022 the ISHA President will host a dinner at Crossbasket Castle. All invited faculty, ISHA Board Members and guests of the ISHA President will be invited to attend.

NB: Priority application will be given to supporter interested in sole sponsorship

The Supporter will receive the following visibility:

- Attendance of up to 6 representatives at the Reception
- Promotional display banner at the venue (to be provided by Supporter)
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

\*Welcome drinks are being sponsored by Glasgow City Council

# **Sponsorship Opportunities**

#### Joining Instructions with Industry Session Advertising - US 2,500 (exclusive support)

Before the ISHA 2022 Annual Scientific Meeting takes place, there will be a digital mailing to all the ISHA 2022 registered attendee database, with mation relating to participation at ISHA 2022. This mailing is available for Sponsorsh

The Supporter will receive the following vil ility:

- website preferred URL in the information Supporter's logo/banner with hy to` mailing
- prome Workshop and/or exhibition presence in the Inclusion of Supporter's avert information mailing
- An acknowledgement in the supporters & Exhibitors list in the Final Programme
  Supporter's logo with hyperlission ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### Insert in Delegate Bags - US 1,500 each (non-exclusive support)

Inclusion of promotional material, such as leaflets and brochures, in the delegate bags. Please note that the material should be provided by Supporter and must be approved by the Organising Committee and the Secretariat and should be no larger than A4 x 4 pages in size.

The Supporter will receive the following visibility:

- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### Morning & Afternoon Catering Breaks - US 5,000 per catering break (5 available)

Morning coffee and afternoon tea refreshments are provided for delegates in the exhibition area, giving them time to visit the exhibition stands.

If desired, the company also can provide logo cups and plates.

The Supporter will receive the following visibility:

- Company logo and acknowledgement on display boards on the refreshment stands
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board



#### **Final Programme Advert**

There are various advertising opportunities available in the printed meeting programme and conference app.

# Full page colour advert in the conference programme and app - US 5,000 (non-exclusive opportunity)

# 1/2-page colour advert in the conference programme and app - US 2,500 (non-exclusive opportunity)

Please send any logo artwork (epg format) to email address: info@ishaconference.com no later than 1 August 2022.

#### Column Advertising Wraps - US 5,000 per column

The opportunity to brand a column within the high traffic area of the Registration Hall (Hall 1), supporters can promote their company and products to every delegate as they pass through this area as they move been session rooms and the exhibition area. Art work to be provided by the supporter (epg format) and sent to email address: info@ishaconference.com no later than 1 August 2022. The ISHA 2022 will arrange for the wrap to be produced and mounted onsite.

The Supporter will receive the following visibility:

- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### Charging Station - US 2,500 (exclusive support)

Charging station provide attendees a quick place to charge their mobile devices, laptops, and tablets that are about to run out of battery power.

The Supporter will receive the following visibility:

- Company logo and acknowledgement on display boards at the Charging Station
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### EPoster and Video Viewing Area - US 4,000 (exclusive support)

An ePoster and video viewing area will be sited within the exhibition area. Delegates will be able to view latest research and best practices of submissions accepted for presentation as ePosters or videos.

- Company logo and acknowledgement on display boards at the viewing area
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### Speakers' Preview Room - US 2,500 (exclusive support)

Facilities for presenters and chairs will be provided in Hall 1 of the SEC for speakers and abstract presenters to check their presentations.

The Supporter will receive the following visibility:

- Company logo and acknowledgement on display boards in this room
- Supporter can provide branded mouse mats
- Supporter's logo can be placed on computer screen savers
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### JAM Session Theatre - US 5,000 (exclusive support)

New for 2022, the JAM free paper sessions will see research papers being presented in an elevator-pitch style of just one minute. The theatre will be located within Hall 2 (exhibition area) with JAM sessions running during the am and pm breaks. These sessions will be 1 minute, 1 slide sessions.

The Supporter will receive the following visibility:

- Company pop up banner displayed in the area (to be produced by Sponsor)
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### Brain Date Lounge - US 5,000 (exclusive support)

A networking lounge will be located within Hall 2 (exhibition area) with topic discussion tables available to be booked by delegates for slots of 30 minutes to schedule informal discussion groups of up to 10 people on a topic of their choosing. The is a low-tech area with the focus being on small group discussion.

- Company logo and acknowledgement on tent cards on each table
- Company pop up banner displayed in the area (to be produced by Sponsor)
- Ability to place company literature on each table
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### Room Drops - US 2,750 (non-exclusive support) per drop

Around 350 rooms are being held by the ISHA 2022 official accommodation provider at 6 official ISHA Conference Hotels. Arrange for a target room drop. Sponsor to provide literature/room drop item.

The Supporter will receive the following visibility:

- Item delivered to each delegate hotel room within the official conference housing block
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### Email Blast - US 1,500 per mailing (non-exclusive support / maximum of 5 available)

Customise an html email blast promoting your participation at ISHA 2022 directly to the ISHA 2022 registration database and ISHA membership. Copy must be submitted by 1 September 2022. If material not submitted, e-Blast will be forfeited and no refunds will be provided.

The Supporter will receive the following visibility:

- Dedicated marketing communication to targeted professionals
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### Floor Vinyl Advertising Decals - US 5,000 (exclusive support)

Floor decal stickers will be used on the carpet of the aisles of hall 2 to help guide delegates around the exhibition area. This is the opportunity for the supporter to have their brand visible every at every step as delegates make their way through the exhibition area. Art work to be provided by the supporter (epg format) and sent to email address: info@ishaconference.com no later than 1 August 2022.

The Supporter will receive the following visibility:

- Supporter's logo on decal stickers dotted though out hall 2 exhibition area.
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

### Hand Sanitising Stations - US 2,500 (exclusive support)

Strategically placed hand sanitising stations will be available through out the conference area, allow delegates to help provide an added level of safety for delegates as they move between conference areas.

- Company logo and acknowledgement on display boards at each sanitising station.
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

### **NON - COMMERCIAL SUPPORT**

#### Unrestricted Grant Support - US 25,000 - US 50,000

ISHA 2022 organisers invite companies to support the presentation of scientific excellence in hip arthroscopy, hip surgery, preservation and rehabilitation. We encourage unrestricted grant support to enable ISHA to offer funding grants in support of world leading faculty attendance and support for professionals in training. Please contact the ISHA 2022 Conference Office if you would like to discuss this opportunity further.

The Supporter will receive the following visibility:

- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

# Unrestricted Educational Grant for Instructional Course Lecture - US 4,000 per session (Educational Grant support opportunities are only open to companies holding lunchtime workshops)

The ISHA 2022 Scientific Program will include Instructional Course Lectures, around the Key Program Topics, these sessions will be 1.5 hour duration, which will include a keynote presentation, supporting topic related presentations by eminent experts, case presentation and interactive discussion on the topic.

These seminars will be submitted and invited by ISHA 2022 Scientific Committee and may be supported by an unrestricted educational grant from Industry. Companies providing an educational grant will have no input in the programme structure, presentation topics or invited faculty.

Supporter will be:

- Acknowledged on a slide both at the beginning and at the end of the session
- An acknowledgement in the Supporters & Exhibitors list in the Final Programme
- Supporter's logo with hyperlink on ISHA 2022 conference website
- Supporter's logo with hyperlink on conference app
- Acknowledgement on Supporters & Exhibitors Acknowledgement Board

#### **INDUSTRY HOSTED CADAVER LABS**

We are pleased to offer companies the opportunity to hold their own hosted cadaver labs at ISHA 2022.

The Clinical Anatomy Skills Centre and the University of Glasgow are two of the options for state-of-the-art cadaver labs in Glasgow for companies who wish to host cadaver labs at ISHA 2022.

Lab sessions should not be held to conflict with ISHA 2022 Scientific Programme. We are therefore holding lab slots on

Tuesday, 11 October 2022 Wednesday, 12 October 2022 AM and PM Saturday, 15 October 2022 PM

Each individual company will be responsible for inviting their own delegates and faculty, agenda and all other logistics. Once your session has been confirmed by ISHA, all arrangements are to be made directly with the cadaver lab team at the designated facility.

#### SCHEDULING OPTIONS AVAILABLE:

A.ALL DAY CADAVER LAB (9AM to 6PM) Date(s) available: Tuesday, 11 October 2022 and Wednesday, 12 October 2022

#### B.FULL DAY CADAVER LAB – TWO SESSIONS TWO X 4 HOUR SESSIONS 9AM TO 1PM AND 2PM TO 6PM Date(s) available: Tuesday, 11 October 2022 and Wednesday, 12 October 2022

#### C.HALF DAY CADAVER LAB - AFTERNOON 4 HOUR SESSION - 2PM TO 6PM

Date(s) available: Tuesday, 11 October 2022, Wednesday, 12 October 2022 and Saturday, 16 October 2022

#### FACILITY OPTIONS AVAILABLE:

As each lab offers differing facilities and we recognise that each sponsor will prefer their own lab set up, ISHA will facilitate the initial contact between the sponsor and the lab administrators, and thereafter all discussions will be direct between the two parties.

The sponsorship fee to ISHA for holding a lab excludes the lab, specimen and equipment, catering, AV costs etc. These should be agreed and paid directly to the lab by the sponsor.

Full day / 2 x 4 hr lab session US 12,500 1/2 day / 1 x 4hr lab session US 8,000



# Registration

Fee Categories	Early Rate (Before 31 July 2022)	Standard Rate (1 August - 23 Sept 2022)	Late & Onsite Rate (after 23 Sept 2022)	
Member of ISHA*	USD 700	USD 835	USD 1,000	
Non-Member	USD 1,000	USD 1,165	USD 1,305	
Non-Member plus Annual Membership Fee package rate	USD 1,000	USD 1,200	USD 1,340	
Resident/ Fellow**	USD 390	USD 445	USD 500	
Allied Health Professional/ Physiotherapists	USD 365	USD 420	USD 475	
PT Day Only	USD 155			
Exhibitor Personnel				
Exhibitor*** (must present business card onsite)	USD 780	USD 780	USD 1,115	

The registration fee for participants includes:

- Admission to all scientific sessions\*
- Admission to industrial exhibition
- Access to the ePoster area
- Meeting materials (digital)
- Meeting mobile app
- Catering during coffee breaks and lunches on the 13 and 14 October
- Welcome Reception

\* Some sessions, such as the cadaver and practical skills sessions, may have limited places available. These will be available on a first come basis.

\*\*\*Company representatives should contact your company Exhibit Manager / Conference Lead for access to the ISHA Exhibitor Registration Link.

\* Payment for 2022-2023 ISHA Member Dues is required in advance of meeting registration to receive ISHA Member meeting registration discount. Refunds for member discount cannot be given. \*\* Resident/Fellow Registrants must provide proof of status or a letter from your

Residency/Fellowship Programme Chair to qualify for this rate.

You can present this by:

- uploading status document with your registration
- emailing document to registration@ishaconference.com prior to the 2022 Annual Scientific Meeting
- presenting onsite at badge collection.

We are very appreciative of the support received from industry at previous ISHA Annual Scientific Meetings.

We look forward to partnering with industry at ISHA 2022 for a superb meeting in Glasgow.

Previous ISHA Annual Scientific Meeting supporters include:



# **Application Procedure**

## **Application Procedure**

To apply for exhibition space, please complete the enclosed application.

Return the completed application(s) in full to ISHA at info@ishaconference.com

All sponsorship applications must be received to ISHA by 1st August 2022.

Upon receipt of the completed sponsorship application, an invoice for payment will be issued.

Payments must be received in full.

On receipt of the signed and completed application, it is deemed binding and refundable only in accordance with the cancellation terms.



## **Exhibition Application Form**

#### **Application Deadline: 1 August 2022**

Title:

Title:

#### **Company Information**

Please complete information as it should appear in all printed materials		
Company Name:		
Address:		
City/State:	Country:	
Postcode:	Telephone: +	

#### Contact Information

Only individuals designated as the Exhibit Contact for ISHA 2022 will receive all exhibit related materials.

**Contact Name:** 

**Direct Phone: +** 

Email:

**Secondary Contact Name:** 

**Direct Phone: +** 

Email:

#### **Exhibition Space Reservation**

Please refer to the floor plan and indicate your top 4 exhibit choices. Also please indicate the number of exhibit spaces desired. Please refer to the Cancellation Charges in the Terms & Conditions.

1st Choice	Price	2nd Choice	Price
Exhibit No.(s)	(USD)	Exhibit No.(s)	(USD)
3rd Choice	Price	4th Choice	Price
Exhibit No.(s)	(USD)	Exhibit No.(s)	(USD)
		Exhibit Space	

**Total Amount (USD)** 

Please return the Exhibit Application to the Executive Office before 1 August 2022. Upon receipt of the completed application, an invoice for payment will be issued. Payments must be received in full.

Contact ISHA 2022, Conference Office at info@ishaconference.com

# Sponsorship Application

#### Application Deadline: 1 August 2022



#### **Company Information**

Please complete information as it should appear in all printed materials

Company Name:	
Address:	
City/State:	Country:
Postcode:	Telephone: +

#### **Contact Information**

Only individuals designated as the Sponsorship Contact for ISHA 2022 will receive all sponsorship related materials.

Title:

Title:

**Contact Name:** 

Direct Phone: +

Email:

Secondary Contact Name:

**Direct Phone: +** 

Email:

#### Sponsorship Reservation EDUCATIONAL OPPORTUNITIES

Industry Lunchtime Workshops						
		Thursday 13 October	USD 12,500	Set Up Preference:	Cabaret	Theatre
		Friday 14 October	USD 12,500	Set Up Preference:	Cabaret	Theatre
In	dus	stry Lunchtime Interac	tive Worksho	ops		
		Thursday 13 October	USD 17,500	Set Up Preference:	Cabaret	Theatre
		Friday 14 October	USD 17,500	Set Up Preference:	Cabaret	Theatre
		Webcasting/Session (	Capture	USD 15,000 per session		
		Live Surgery Session		USD 15,000 - 20,000 per se	ession	
		Practical Skills Trainir Wednesday 12 Octobe	•	USD 15,000 per session		
		Physiotherapy Training Wednesday 12 Octobe		USD 10,000 Day		

# Sponsorship Application

#### **BRANDED ITEMS**

Lanyards	USD 4,000
Hotel Room Key Cards	To Discuss
Notepads and Pens	
ISHA to Provide Items	USD 6,000
Supporter to Provide Items	USD 3,000
Delegate Bags	
ISHA to Provide Items	USD 6,000
Supporter to Provide Items	USD 3,000

#### **SPONSORSHIP ITEMS**

Welcome Reception	JSD 20,000
ISHA President's Dinner	
Sole Sponsorship USD 20,000	Multi-sponsorship (cost to be advised,
Morning and Afternoon Catering Breaks	4 max sponsors)
Thursday AM USD 5,000	Thursday PM USD 5,000
Friday AM USD 5,000	Friday PM USD 5,000
Saturday AM USD 5,000	
Final Programme and App Advert (non-e	xclusive)
Full page USD 5,000	Half page USD 2,500
Joining Instructions Sponsorship	USD 2,500
Delegate Bag Inserts - each	USD 1,500
Column Advertising Wrap	USD 5,000 Number of columns
Charging Station	USD 2,000
<b>EPoster and Video Viewing Area</b>	USD 3,500
Speakers' Preview Room	USD 2,000
JAM Session Theater	USD 5,000
Brain Date Lounge	USD 5,000
Room Drop (Each Drop)	USD 2,750
Email Blast (Each html)	USD 1,500
Floor Vinyl Advertising Decals	USD 5,000
Hand Sanitising Stations	USD 2,500

# Sponsorship Application

#### NON-COMMERCIAL SUPPORT

	Unrestricted Grant Support			
		To Discuss		
	Educa	Educational Grant for Annual Scientific Meeting Session		
		Topic(s) of Interest:	USD 4,000	
		Topic(s) of Interest:	USD 4,000	
	Indus	ndustry Hosted Cadaver Labs		
	All Da	All Day Cadaver Lab		
		Tuesday 11 October	USD 12,500	
		Wednesday 12 October	USD 12,500	
	Full D	Full Day Cadaver Lab - Two Sessions		
	25 - 5 X - 250444	Tuesday 11 October	USD 12,500	
		Wednesday 12 October	USD 12,500	
	Half Day Cadaver Lab - Afternoon			
		Tuesday 11 October	USD 8,000	
		Wednesday 12 October	USD 8,000	
		Saturday 15 October	USD 8,000	

Please return the Sponsorship Application to the ISHA 2022 Conference Office before 1 August 2022.

Upon receipt of the completed application, an agreement confirmation and invoice for payment will be issued.

Payments must be received in full.

Contact: ISHA 2022, ISHA Conference Office at info@ishaconference.com





## **Cancellation & Refunds**

#### Cancellation post contracting until 1 August 2022:

Cancellations and reductions will be subject to a 50% deduction of the total contracted costs and charges.

#### Cancellation after 1 August 2022:

Any cancellation or reduction after 1 August 2022 will be subject to 100% of the total contracted costs and charges.

## **Meetings & Social Activities**

Sponsors and exhibitors must receive permission to hold any educational or social event (of any kind) taking place on the ASM meeting or shoulder dates in Glasgow. Please submit all requests to the ISHA Secretariat by 1 July 2022.

## **Exhibit Activities**

Exhibitors are not permitted to broadcast live surgery or have lecture presentations within the exhibitor's exhibit space. Equipment may not be demonstrated, or machinery utilized in such a way as to give off noxious odours, fumes, dust or other material that is disruptive to the exhibits in general or neighbouring exhibit space. Noisy exhibits are prohibited. No sound amplification maybe utilised in the exhibits, except by the use of individual earphones.

The exhibitor will be permitted to exhibit only products that are medically suited for the uses suggested by the exhibitor. Experimental products whose efficacy has not been determined or which are not commercially available will be permitted to be exhibited only when clearly identified as such.

Exhibitors are permitted to demonstrate equipment and to make informational presentations regarding products or services in a manner that assures all exhibitor personnel and attendees are within the exhibitor's exhibit space and not encroaching on the aisle or neighbouring exhibits.

The use of magicians, fortune tellers, dancers, puppet shows, games of chance, drawings or other entertainment of this nature is prohibited.







#### **Addresses & Contacts**

## ISHA 2022 Industry Office

Contact: Christine Graham Email: info@ishaconference.com

# ISHA Executive Office

Contact: Caroline Mackenzie Email: caroline@isha.net Tel: +44 (0)203 519 9427