

**RACE 2024** 

### **Impact of seasonality – Torino Airport**

Dubrovnik April 12, 2024







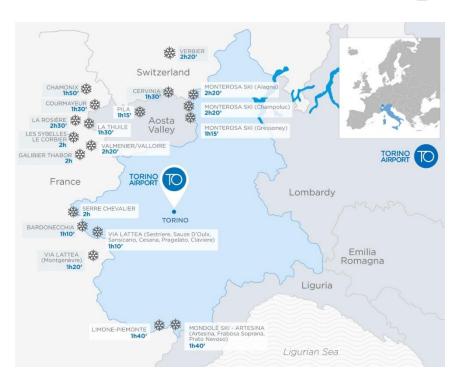


### Since 2006 the Italian ski airport



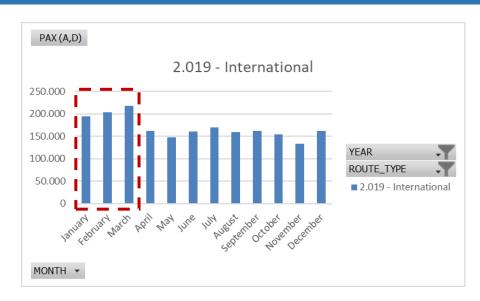
Since 2006 Winter Olimpics Torino Airport has become an important **ski airport**. It is perfectly located to reach the best North West Alps' ski resorts.

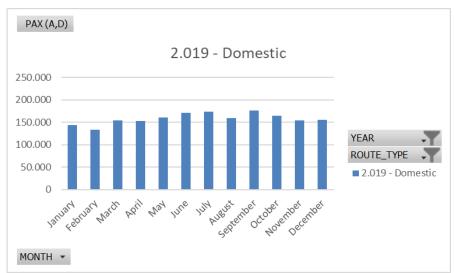
In about 1 hour drive time tourists can easily get to all the Piedmont and Aosta Valley ski resorts and take advantage of 2,174 km of available ski slopes overall.





# TRN Seasonality by month 2019 (before FR BASE)







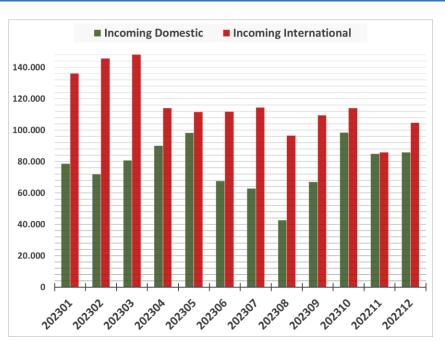
# Network portfolio following demand with year round flights (after FR BASE)

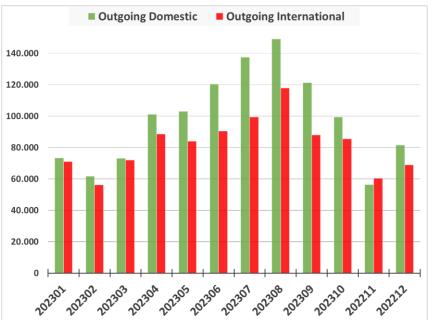






### Seasonality by month and demand type







# Strong seasonality still there on winter weekends but improved on yearly basis...

Torino Airport is still the most important Italian ski airport but:

#### LCC BASE

From November 2021 after Ryanair basing 2 aircraft new capacity has been offered to serve off winter peak foreign incoming demand and off winter peak Italian outgoing demand (on domestic and international flights)

#### DESTINATION MARKETING

The city has started promoting itself as an Italian destination also using major off winter peak events to attract visitors (Eurovision song contest in May, tennis ATP finals in November, UEFA women's champions league final in May, etc)



