

Christopher Oakes
Sales Director and Partner
Technomine Travel Solutions



Election Address

I have been working now in the travel industry for over 32 years. I started as an overseas rep in Corfu in Kavos and embraced Greek culture and many more over the years. I was quite academic at school however no language ability in French, but now speak Greek, Spanish and German all from my days of working abroad. I have honed my skills in Faliraki, Kavos, Gouvia and Malia in Greece to working in Gambia and Tunisia and now my office is in India so always embraced multi-cultural skill sets. I have no agenda with ITT no nepotism, no self-promotion, however I have a grounded view of life and want the best for any organisation I commit to. I have no agenda apart from promoting ITT and increasing membership on that basis. It is not about me – it is about ITT. With a background of agencies. Tour operations, ancillaries, airlines, I can say I represent a wide array of the travel industry. I network well – which means I am a nice person and hopefully that reflects in my nature. ITT has an amazing legacy, and I would hope to contribute to this and maximise our contribution now and to future ITT members to break that glass ceiling. I would be honoured and humbled to be accepted into your ranks and would do a fantastic job as a board member. I want to be a voice for all our members, however not just a voice but to listen to feedback as to how I can represent them effectively and give them maximum support. As a family Sharon, Amelia, and Barney (our lockdown lifetime dog) and myself have had to work hard as unit to keep going through the pandemic. I see ITT as the same one family one voice and how we can benefit the membership.

Biography

An experienced business professional with a strong commercial and travel industry background. A unique mix of skills and knowledge of global business management and strategic development of sales and partner relations. A seasoned negotiator and commercial strategist with a holistic view of mutually beneficial long-term partnerships. An advocate of quality management and outstanding customer service based on building and mentoring award-winning teams. An excellent communicator and presenter with first class people skills. A perceptive individual capable of adapting to new environments and working with a diverse range of cultures, colleagues, and clients. A high-level performer, company director and business owner with a proven record of exceptional customer delivery. In a career spanning over 34 years, I had my first tentative season working in Corfu, Kavos back in 1988 and then worked overseas for ILG, Grecian, Ski Crystal and as a dishwasher and DJ in the same season in the Italian Dolomites. I then returned to the UK and worked at Airtours with amazing people and peers including David Crossland and over the years have now collaborated with great companies and entrepreneurs including Global Travel Group, Holidaytaxi, Traveltek, Hays Travel, Faremine and now Technomine as well as setting up my own consultancy business. Over the years I have also had the opportunity to work with all consortia and organisations in business and leisure as above and TTNG, PTS, AMS, and AITO and GTMC back in the day. I am a well-grounded and experienced business professional with a lot to offer current and future ITT members.

Contact Details

Email: - chris@technominetravelsolutions.co.uk

Linkedin: - <https://www.linkedin.com/in/chris-oakes-f-inst-tt-38234a7/>

Twitter: - [@Oakesie](https://twitter.com/Oakesie)