



AFGRI GOLF

Turf Industry Show: The River Club, August 2019



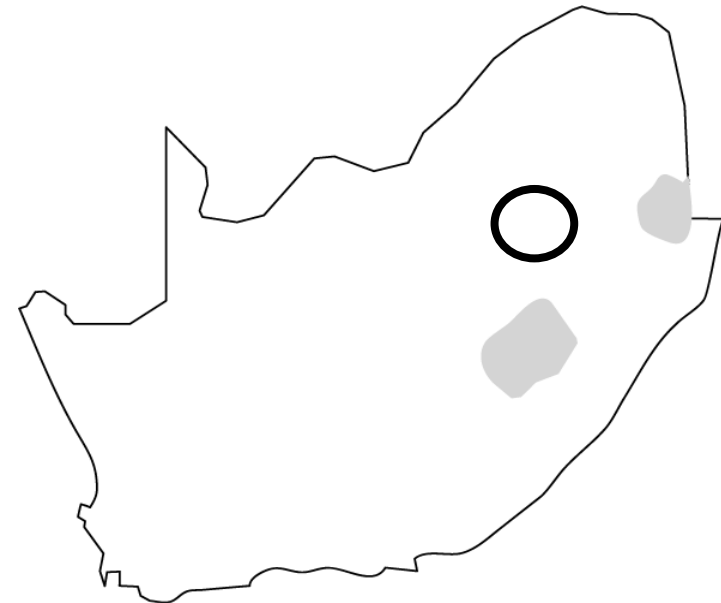
Christo de Koning
Marketing Manager



AFGRI GOLF

ABOUT AFGRI:

- Head office: Centurion, Gauteng
- Biggest John Deere dealer outside of Northern America
- Official Golf & Turf dealer for:
 - South Africa (Excl Southern Cape)
 - Africa
 - Western Australia



AFGRI GOLF

Walk Behind Mower Range:

180SL: Fixed head with 18" cutting width

180E-Cut: Flex / floating head with 18" cutting width

220SL: Fixed head with 22" cutting width

220E-Cut: Flex / floating head with 22" cutting width

260SL: Fixed head with 26" cutting width

Attachments:

Groomers

Out-front brushes

Rear roller brushes



AFGRI GOLF

Tri-Plex Mower Range:

2500B: Diesel engine, hydraulic reels, offset cutting units

2500E-Cut Hybrid: Diesel engine, electric reels, offset cutting units

Attachments:

Groomers

Out-front brushes

Rear roller brushes



AFGRI GOLF

2030A Pro-Gator with Attachments:

2030A has strongest diesel engine in class, 22.1hp

Payload of up to 1885kg

Automatic Rate Controller

Attachments:

HD200 Spray rig (200 gallons)

HD300 Spray rig (300 gallons)

Twin disc spreader

Vicon spreader

TD100 Top Dresser



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Fairway Mower Range:

7500E-Cut Hybrid: 41,6hp with 5" reels. Cutting width of 254cm

7500A: 41,6hp with 5" reels. Cutting width of 254cm

7700A: 41,6hp with 7" reels. Cutting width of 254cm

8700A: 55hp with 7" reels. Cutting width of 254cm

TechControl

Attachments:

Groomers

Verticutters

Rear roller brushes



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Trim and Surround Mower Range:

2653B: 19,6hp Diesel engine, 26", or 30" reels

7200A: Side-winder / reach trim system. 21,2hp diesel engine. 26" or 30" reels

TechControl

Attachments: Verticutters



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Terrain and Rough Mower Range:

7400A: Three deck Side-winder / reach trim system. 41,6hp diesel engine

8800A: Five deck rough mower. 55,1hp diesel engine. Cutting width 223cm

Double yoke design for contour following

TechControl

1570 Out Front Mower: 37hp Diesel engine, 72" side-discharge deck

Attachments:

Mulching kit

No tool height of cut



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1200A Bunker Rake:

13,5hp petrol engine

Front blade options

Mid-mount cultivator



TC125 Sweeper

Hopper capacity of 0.71m / 25 cu ft

Width of 238cm



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Zero-Turn Mower Range:

Z335: 20hp petrol engine / 42" deck

Z525: 24hp petrol engine / 48" deck

Z540R: 24hp petrol engine / 48" deck

Z930M: 25,5hp petrol engine / 60" or 54" mulch on demand deck

Z994R: 24,7hp diesel engine / 60" deck

Z997R: 37,4hp diesel engine / 72" deck

Michelin X Tweel airless radial



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Aercore / Aerater Range:

Aercore 800 Walk-Behind Aerater: Working width of 80cm. 25hp engine

Aercore 1000: Working width of 101cm, coring depth of 100mm

Aercore 1500: Working width of 152cm, coring depth of 100mm

Aercore 2000: Working width of 190cm, coring depth of 100mm



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Gator Range:

TX Turf Gator: 401cc single cylinder petrol engine. Same stop-start as golf cart

Payload 450kg

Top speed of 24km/h

TX Gator: 600cc V-Twin petrol engine

Payload 450kg

Top speed of 32km/h

Big range of other models available



AFGRI GOLF

Why Choose Afgri / John Deere ?

Best service, best price, less downtime

John Deere Finance subsidize the equipment with best interest rates

Monthly accounts

Latest courses





QUESTIONS





JOHN DEERE
GOLF



New John Deere Golf Course Equipment

15 August 2019



JOHN DEERE
GOLF

6080A, 6500A and 6700A PrecisionCut™ Fairway Mowers



6080A, 6500A and 6700A PrecisionCut™ Fairway Mowers

PrecisionCut Fairway Mowers deliver a premium, full-featured fairway mower on a true fairway mower frame at a lower horsepower level and reduced up-front acquisition cost.

- **24.7hp** (18.4-kW) diesel engine
- Available in **QA5** and **QA7** Cutting units
- Three-wheel stance for triplex-like cut quality and excellent maneuverability
- Standard **GRIP all-wheel drive**
- **Passcode-protected** TechControl display with mow speed, transport speed, and turn speed control
- **eHydro™** hydrostatic transmission
- **LoadMatch™** setting to help maintain cut quality

Three-wheel stance

- Three wheel stance
 - Smooth Tire design
- } Reduces Compaction and Tire Markings
- Excels in maneuverability allowing for tight turning at the end of passes for increased productivity.
 - GRIP all wheel drive traction system-transfers hydraulic flow from wheels that slip to wheels that grip



Tech Control Display

Maximizes performance and uptime by allowing more control in operation and diagnostics.



- Mow settings
- Turn Speed
- Machine Diagnostics
- Load Match- compensates the traction speed of the machine to keep power to the cutting units.
- eHydro™ hydrostatic transmission- driven by a servo-controlled hydrostatic pump. The control of the pump is no longer mechanical linkages, but instead it is electronic.
 - approximately **94** parts have been eliminated from the traction drive system
 - decreased routine maintenance, and more reliable day-in/day-out operation.

Zero Turn Ztrak™ Z994R Diesel

Our first diesel mid-size zero-turn mower.

What makes this diesel stand out from the rest?

- **24.7** horsepower (18.4 kW), **liquid** cooled **diesel** engine.

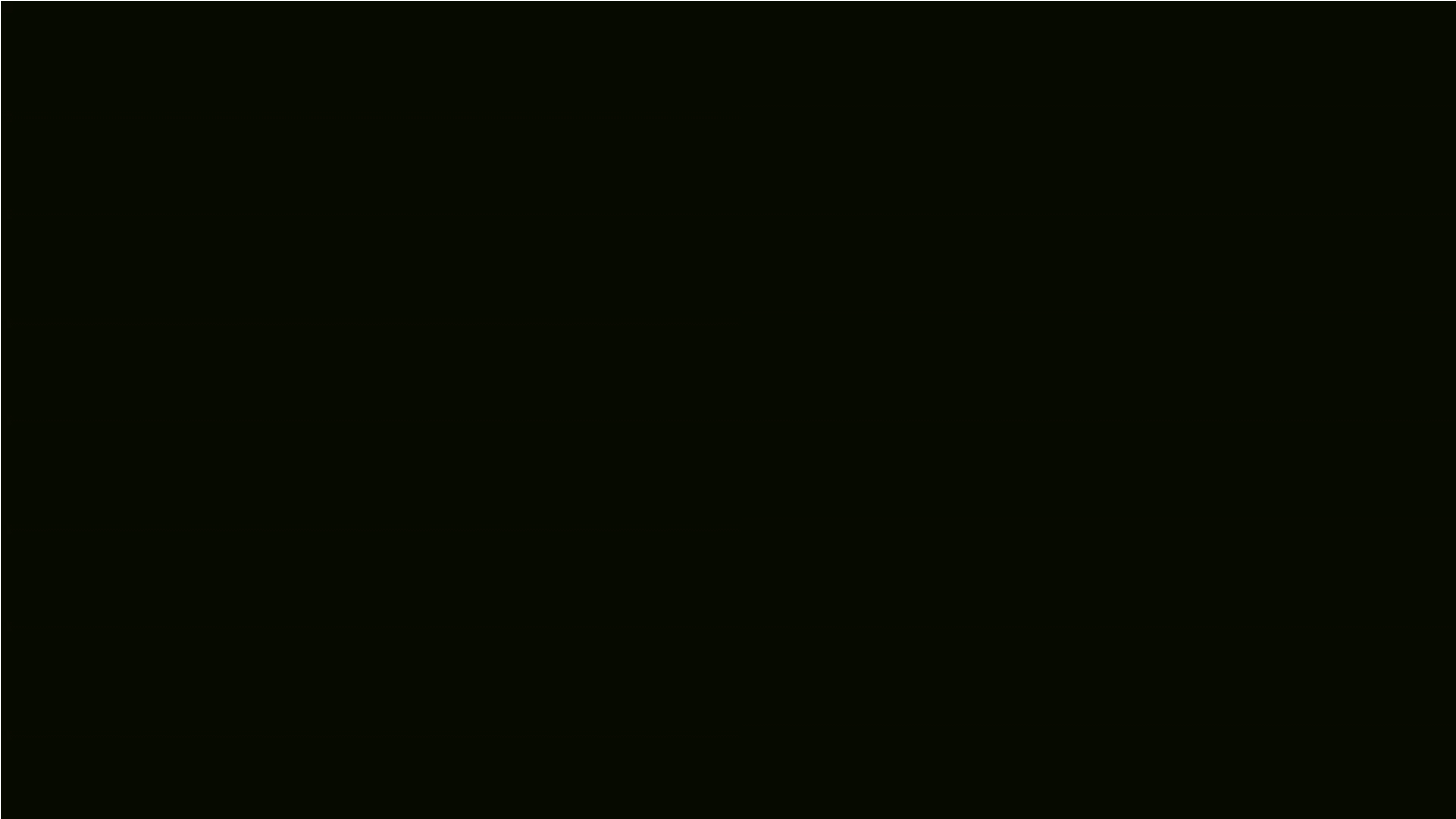
This cast-in-block cylinder design features a **high torque** reserve

for plenty of power but surprisingly **low vibration & noise levels.**

- **Easy** to use height of cut adjust lift system.
- The Z994R features the legendary **7-Iron PRO deck, stamped** from a single piece of **7-gauge steel.**
- **17 km/h** speed limit, makes sure every job is done on time
- Deck Size availability: **54" and 60"** cutting width
- **43 liter** fuel tank will keep you mowing all day.
- Optional **MICHELIN® X® TWEEL® Turf Airless Radial Tire** makes flat tires and bumpy rides a thing of the past. And **lasts three times longer** than a pneumatic tire.







John Deere GPS ProGator 2030A

The GPS PrecisionSprayer offers multiple benefits, including:

- AutoTrac - Spray a predetermined area in less time with pass to pass accuracy.
- Multiple GPS PrecisionSprayers can share coverage maps to eliminate overlap and increase productivity.
- Individual nozzle control to minimize application errors, decrease spraying costs and increase operator ease of use.
- Advanced satellite technology to ensure reliability of boundary maps with Real Time Kinematic (RTK) satellite navigation.
- All spray data is captured in **Operation Center** and analyzed to streamline documentation and provide robust analytics.
- Simplified operator inputs to quickly begin spraying and reduce operator fatigue.



2750 PrecisionCut™ & 2700 E-Cut™ Hybrid Triplex Mower Fairway Mowers



- 19 hp* (14.2 kW)
- Diesel engine w/ electronic throttle control
- Same cut quality, regardless of operator
- TechControl advanced supervisory controls
- Exclusive Frequency of Clip mode
- Premium Contour Following



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GOLF



JOHN DEERE
FINANCIAL



John Deere Financial

Committed to those Linked to the Land



What does JDF's Customer Value Proposition means for our Customers

Convenient

Competitive

- One stop shop - Fast and Easy
- Your Specific Needs - Finance Built for you

Committed

Insightful

- Dedicated relationship - Good and Bad
- Extra Mile - Expertise to help you succeed



Convenient – Fast and Easy

- Business from your dealer floor
- Visit to your place of business
- Document Collection
- Dedicated team – effective and fast



Competitive - Finance Built for You

- Every day - up to Prime -5%
- Promotional – up to Prime -9%
- Other structures available

- Cashflow alignment
 - Deposit
 - Payment Frequency
 - Tenor period (12-60 months)
 - VAT (Optional VAT back / Capital repayment)
 - TAX (Align the Facility to your TAX program)



Committed – Relationship in good and bad times

- Develop business partnership when its going good
- Subvention of Interest rates
- Asking for communication in bad times, don't wait to late



Insightful – Develop with you and also for you

- Learn as you develop and adapt to accommodate you
- Keep an eye on the market and be innovative with new products
- Strive to be leader and not follow the rest



What can JDF Finance

- All new John Deere Agricultural Products
- John Deere Precision Ag Technology
- Gators & Golf course Equipment
- Second hand equipment finance



	Option 1	Option 2
Model Number:	8700A PrecisionCut	8700A PrecisionCut
Product Description:	Fairway Mower Turf	Fairway Mower Turf
Before VAT	669,000	669,000
VAT	100,350	100,350
Total	769,350	769,350
Deposit as %	20.00%	20.00%
Deposit as an amount	153,870	153,870
Net Financed Amount	615,480	615,480
Doc Fee	-	-
Service Fee	-	-
Prime Rate	10.00%	10.00%
Client Rate	Prime + 0%	Prime -3%
Residual value as %	0.00%	0.00%
Residual value as an amount	-	-
Capital / VAT repayment date	0-Jan-00	0-Jan-00
Capital / VAT repayment amount	-	-
Start date of loan	1-Sep-19	1-Sep-19
1st payment date	1-Nov-19	1-Nov-19
Number of payments	60	60
Frequency of payments	Per Month	Per Month
Estimated Repayment	13,185	12,258
Estimated Repayment value at the end of term (Deposit Incl.)	944,982	889,345.30
Total estimated finance costs over term	175,632	119,995



JOHN DEERE FINANCIAL HELPS KEEP YOUR CASH FLOW IN THE GREEN



TX GATOR
UTILITY VEHICLE



2500B
GREENS MOWER

YOU CAN FINANCE THIS COMBO DEAL FROM AS LITTLE AS **R 9,100 PER MONTH***

Contact AFGRI for more information

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Heinrich Genis at +27 82 779 0802 or Heinrich.Genis@afgri.co.za

*Terms and conditions apply (available at www.deere.co.za).
Advertised deals are subject to credit approval and the financing bank's terms and conditions.

John Deere Financial is supported by Absa, an authorised financial services provider and registered credit provider: Reg No NCRCP7.

25% deposit, balance over 60 months, linked to prime. Other structures and products available.

Offer valid until 31 October 2019 or while stocks last.



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Customer Care: 080 098 3821



Live.
Enjoy.
Farm.



5055E / TWD / TSS

Believe in *Greater*

Other models are also available*

Incredible affordability from **R199,999** excl. VAT
or as little as **R3,600** per month* | **R229,999** incl. VAT

Finance built for you

*Terms and conditions apply (available at www.deere.co.za).
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financing bank's terms and conditions.

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John Deere Financial
Royal Swazi Golf Course



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