

INDO-PACIFIC BUSINESS FORUM

November 4, 2019

IMPACT Exhibition Center | Bangkok, Thailand



Sponsored By:



Welcome to Bangkok and the Indo-Pacific Business Forum!

On behalf of the U.S. Trade and Development Agency, we are honored to convene this historic gathering and bring together government representatives and business leaders from throughout the region and around the world. This Forum is made possible through generous support from the U.S. and Royal Thai governments, as well as the U.S. Chamber of Commerce, Thai Chamber of Commerce, U.S.-ASEAN Business Council and AmCham Thailand.

At this conference, you will join the most influential people shaping the future of the Indo-Pacific region through their commitment to trade promotion, increased investment and enhanced economic cooperation. In every way, our Forum is an open and inclusive event, as well as an unparalleled networking opportunity for all in attendance. The Forum is designed for you to learn and share best practices and new ideas to address the Indo-Pacific region's growing infrastructure goals to meet this enduring regional priority.

For decades, USTDA has utilized a comprehensive range of economic growth strategies that span the Indo-Pacific region. Through uniquely creative approaches, the Agency has advanced more than 800 infrastructure development activities within the Indo-Pacific – every one of them with the cooperation and partnership of leaders like you.

We accomplish our mission by funding project preparation and partnership building activities that integrate the expertise and innovation of American companies. With new support from the U.S. Department of State, USTDA is committed to doubling its impact in the Indo-Pacific region with both newly available funding and additional personnel on the ground throughout the region.

I look forward to interacting with you during the Forum and exploring how USTDA can support the most essential infrastructure development goals of the Indo-Pacific.

My best wishes for a successful conference!



Thomas R. Hardy
Director (Acting)
U.S. Trade and Development Agency

AGENDA

8:00-8:30	REGISTRATION & COFFEE
8:30-8:40	WELCOME REMARKS Kalin Sarasin - Chairman, Thai Chamber of Commerce
8:40-8:50	THE INDO-PACIFIC AND THE CHANGING GLOBAL TRADE LANDSCAPE: A U.S. BUSINESS PERSPECTIVE Charles Freeman - Senior Vice President for Asia, U.S. Chamber of Commerce
8:50-9:05	OPENING ADDRESS - ROYAL THAI GOVERNMENT Jurin Laksanawisit - Deputy Prime Minister and Minister of Commerce, (TBC)
9:05-9:50	KEYNOTE ADDRESS - UNITED STATES GOVERNMENT Wilbur Ross - Secretary of Commerce, U.S. Department of Commerce
9:50-10:15	COFFEE BREAK
10:15-11:15	EXPANDING COMMERCIAL OPPORTUNITIES IN THE INDO-PACIFIC Southeast Asian economies are the fastest growing in the world, with immense opportunity for commercial development. This session will discuss which sectors see growth and how countries can create welcoming environments for companies that are interested in meeting this growing demand. Panelists include (in alphabetical order): <ul style="list-style-type: none">■ Kobsak Pootrakool - Minister attached to the Prime Minister's Office, Royal Thai Government■ Kimberly Reed - President and Chairman, Export-Import Bank of the United States (EXIM) Moderator: Kasemsit Pathomsak - Deputy Secretary General, Thai Chamber of Commerce
11:15-12:00	LUNCH

Agenda as of October 26, 2019

AGENDA

12:00-13:00

FOSTERING A VIBRANT DIGITAL ECONOMY IN THE INDO-PACIFIC

As more people and businesses in the Indo-Pacific come on-line, domestic and international tech companies will be looking to Indo-Pacific nations to foster a free and vibrant digital economy. This conversation will discuss opportunities and challenges for the growth of the digital economy and initiatives to foster a robust digital economy.

Panelists Include (in alphabetical order):

- Tian-Chong Ng - President Asia Pacific and Japan, Hewlett Packard (HP)
- Tatsuya Terazawa - Special Adviser to the Minister, Former Vice Minister of International Affairs, Ministry of Economy, Trade and Industry (METI), Government of Japan

Moderator: Keith Krach - Under Secretary of State for Economic Growth, Energy, and the Environment, U.S. Department of State

13:00-14:15

ENERGY SUSTAINABILITY IN THE INDO-PACIFIC

The Indo-Pacific region accounts for about 60 percent of global energy consumption. The International Energy Agency estimates that over the next two decades, the Indo-Pacific's demand for electricity will continue to grow dramatically. Strengthening power systems and energy markets to provide reliable, affordable, and diverse fuel supply will help meet this demand. This discussion will explore applying an "all of the above energy" strategy to the Indo-Pacific and how the Indo-Pacific fast-growing economies offer vast opportunities for energy infrastructure investments. The panel will also discuss how initiatives like Asia EDGE and other regional initiatives can help Indo-Pacific region meet this growing energy need.

Panelists Include (in alphabetical order):

- Nigel Hearne - President, Chevron Asia Pacific Exploration & Production
- Ken Humphreys - Principal Deputy Assistant Secretary, U.S. Department of Energy
- Steven Kobos - President and Managing Director, Excelerate Energy, U.S.
- Bundit Sapianchai - President, BCPG Public Company Limited (BCPG), Thailand
- Chawalit Tippawanich - President and CEO, Global Power Synergy Public Company Limited, Thailand

Moderator: Sanjayan Velautham - CEO, Sustainable Energy Development Authority (SEDA), Malaysia

AGENDA

14:15-15:15

INFRASTRUCTURE DEVELOPMENT IN THE INDO-PACIFIC

Through 2030, there is estimated to be well over \$20T in infrastructure investment to meet the growing needs of the countries in the Indo-Pacific. This discussion will focus on where those needs are, how companies can fulfill those needs, and what tools governments can use, like the Infrastructure Transaction Assistance Network, to help bring in that investment. Moderated discussion will involve senior government representatives from the U.S., Thailand and CEOs and senior executives.

Panelists Include (in alphabetical order):

- Thomas R. Hardy - Director (Acting), U.S. Trade and Development Agency (USTDA)
- Kanit Sangsubhan - Secretary General, Eastern Economic Corridor Office of Thailand (EEC)
- Wouter van Wersch - President & CEO, General Electric (GE) Asia Pacific (APAC), Singapore

Moderator:

Alexander Feldman - President & CEO,
US-ASEAN Business Council

15:15-15:40

COFFEE BREAK

15:40-16:40

PARTNERSHIPS IN THE INDO-PACIFIC

With immense development needs in the Indo-Pacific as described in the previous sessions, both public and private sector can play an important role in fulfilling this gap. This discussion will focus on how governments are helping identify bankable projects and catalyze private sector investment. Discussants also highlight how initiatives such as the new U.S. Development Finance Corporation (DFC) and ACMECS Fund will be able to help play a role toward this end.

Panelists Include (in alphabetical order):

- David Bohigian - Executive Vice President, Overseas Private Investment Corporation (OPIC), U.S.
- Tadashi Maeda - Governor, Japan Bank for International Cooperation (JBIC)
- Richard Maude - Deputy Secretary, Australian Department of Foreign Affairs and Trade

Moderator:

Bonnie Glick - Deputy Administrator, U.S. Agency for International Development (USAID)

AGENDA

16:40-17:50

FINANCING IN THE INDO-PACIFIC

Private sector solutions to the growing demands of Indo-Pacific countries are driven by access to finance. This discussion will touch on how financing enables private sector development and how countries can address the top concerns of financiers looking to support projects in the region. This conversation will include senior U.S. and Asian investment banks, venture capital representatives, and government representatives.

Panelists Include (in alphabetical order):

- Christopher Huang - Managing Director, Head of Asia Pacific Power, Utilities, Infrastructure and Industrials, Morgan Stanley
- EG Morse - Partner, Asia Pacific, Goldman Sachs
- Chung-Keun Park - Director General for International Economic Affairs, Ministry of Economy and Finance, Republic of Korea
- Sachin Shah - CEO of Asia Pacific, American International Group (AIG), Singapore
- Mitchell Silk - Acting Assistant Secretary, International Markets and Development, U.S. Department of the Treasury

Moderator:

Patchara Samalapa - President, KASIKORNBANK PCL, Thailand

17:50-18:05

CONCLUDING REMARKS

- Gregory Bastien – President, The American Chamber of Commerce in Thailand (AMCHAM)
- Supant Mongkolsuthree - Chairman, Federation of Thai Industries

SPEAKERS



WILBUR ROSS

Secretary of Commerce,
U.S. Department of Commerce

LOW RES



JURIN LAKSANAWISIT

Deputy Prime Minister
and Minister of Commerce,
Royal Thai Government, (TBC)

INDO-PACIFIC BUSINESS FORUM

SPEAKERS



DAVID BOHIGIAN
Executive Vice President,
Overseas Private
Investment Corporation
(OPIC), U.S.



ALEX FELDMAN
President and CEO,
U.S. ASEAN Business Council



CHARLES FREEMAN
Senior Vice President for Asia,
U.S. Chamber of Commerce



BONNIE GLICK
Deputy Administrator,
U.S. Agency for
International Development,
(USAID)



THOMAS R. HARDY
Director (Acting), U.S.
Trade and Development
Agency (USTDA)



NIGEL HEARNE
President,
Chevron Asia Pacific
Exploration & Production



CHRISTOPHER HUANG
Managing Director,
Head of Asia Pacific Power,
Utilities, Infrastructure and
Industrials, Morgan Stanley



KEN HUMPHREYS
Principal Deputy
Assistant Secretary,
U.S. Department of Energy



STEVEN KOBOS
President and
Managing Director,
Excelerate Energy, U.S.

INDO-PACIFIC BUSINESS FORUM

SPEAKERS



KEITH KRACH
Under Secretary of State for
Economic Growth, Energy,
and the Environment,
U.S. Department of State



TADASHI MAEDA
Governor, Japan Bank for
International Cooperation
(JBIC)



RICHARD MAUDE
Deputy Secretary,
Indo-Pacific Group
Australian Department of
Foreign Affairs and Trade



**SUPANT
MONGKOLSUTHREE**
Chairman,
Federation of Thai Industries



EG MORSE
Partner, Asia Pacific,
Goldman Sachs



TIAN-CHONG NG
President,
Asia Pacific and Japan,
Hewlett Packard (HP)



CHUNG-KEUN PARK
Director General for
International Economic
Affairs, Ministry of Economy
and Finance, Republic of Korea



KASEMSIT PATHOMSAK
Deputy Secretary General,
Thai Chamber of Commerce



KOBSAK POTTRAKUL
Minister attached to the
Prime Minister's Office,
Royal Thai Government

INDO-PACIFIC BUSINESS FORUM

SPEAKERS



KIMBERLY A. REED
President and Chairman,
Export Import Bank
of the United States (EXIM)



PATCHARA SAMALAPA
President,
KASIKORNBANK PCL,
Thailand



KANIT SANGSUBHAN
Secretary General,
Eastern Economic Corridor
Office of Thailand (EEC)



BUNDIT SAPIANCHAI
President,
BCPG Public Company
Limited (BCPG), Thailand



KALIN SARASIN
Chairman,
Thai Chamber of Commerce



SACHIN SHAH
CEO of Asia Pacific,
American International Group
(AIG), Singapore



MITCHELL SILK
Assistant Secretary,
U.S. Department of the Treasury



TATSUYA TERAZAWA
Vice Minister of International
Affairs, Ministry of Economy,
Trade and Industry (METI),
Government of Japan



CHAWALIT TIPPWANICH
President and CEO,
Global Power Synergy Public
Company Limited (GPSC),
Thailand

INDO-PACIFIC BUSINESS FORUM

SPEAKERS



SANJAYAN VELAUTHAM
CEO,
Sustainable Energy
Development Authority
(SEDA), Malaysia



WOUTER VAN WERSCH
President & CEO,
General Electric (GE)
Asia Pacific (APAC), Singapore

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THE U.S. TRADE AND DEVELOPMENT AGENCY helps companies create U.S. jobs through the export of U.S. goods and services for priority development projects in emerging economies. USTDA links U.S. businesses to export opportunities by funding project preparation and partnership building activities that develop sustainable infrastructure and foster economic growth in partner countries.



THE U.S. DEPARTMENT OF STATE leads America's foreign policy through diplomacy, advocacy, and assistance by advancing the interests of the American people, their safety and economic prosperity.



THE U.S. DEPARTMENT OF COMMERCE promotes job creation and economic growth by ensuring fair and reciprocal trade, providing the data necessary to support commerce and constitutional democracy, and fostering innovation by setting standards and conducting foundational research and development.



THE U.S. DEPARTMENT OF ENERGY'S mission is to ensure America's security and prosperity by addressing its energy, environmental and nuclear challenges through transformative science and technology solutions.

THE U.S. AGENCY FOR INTERNATIONAL DEVELOPMENT

On behalf of the American people, we promote and demonstrate democratic values abroad, and advance a free, peaceful, and prosperous world. In support of America's foreign policy, the U.S. Agency for International Development leads the U.S. Government's international development and disaster assistance through partnerships and investments that save lives, reduce poverty, strengthen democratic governance, and help people emerge from humanitarian crises and progress beyond assistance.



THE OVERSEAS PRIVATE INVESTMENT CORPORATION is the U.S. Government's development finance institution. It mobilizes private capital to help address critical development challenges and advances U.S. foreign policy. Because OPIC works with the U.S. private sector, it helps U.S. businesses gain footholds in emerging markets, catalyzing revenues, jobs and growth opportunities both at home and abroad.



THE EXPORT-IMPORT BANK OF THE UNITED STATES (EXIM) is the official export credit agency of the United States. EXIM is an independent Executive Branch agency with a mission of supporting American jobs by facilitating the export of U.S. goods and services.



THE U.S. DEPARTMENT OF THE TREASURY'S mission is to maintain a strong economy and create economic and job opportunities by promoting the conditions that enable economic growth and stability at home and abroad, strengthen national security by combating threats and protecting the integrity of the financial system, and manage the U.S. Government's finances and resources effectively.



THE AMERICAN THAILAND CHAMBER OF COMMERCE IN THAILAND (AMCHAM) is the leading international business association in Thailand. We are dedicated to promoting an open and robust business climate between Thailand and the U.S., contributing to Thailand's stature as an international business hub. Through our advocacy, business intelligence, and networks, we are positioned to create value for our members.



THE BOARD OF TRADE OF THAILAND was established to serve the local and international business members by promoting trade rules and regulations as well as providing business consulting services. Furthermore, it produces economic forecasts and report on Thailand's trade and business regions to the public and the private sectors at large.



THE THAI CHAMBER OF COMMERCE has the objective to facilitate business and trades as well as to serve as the central coordinating agency between the government and the private sector. The organization aimed to promote Thailand's business and trade, as well as safeguarding Thailand's commercial interests on an equal term and as an equal partner with other countries.



THE U.S. CHAMBER OF COMMERCE is the world's largest business federation representing the interests of more than 3 million businesses of all sizes, sectors, and regions, as well as state and local chambers and industry associations. Its International Affairs division includes more than 80 regional and policy experts and 25 country- and region-specific business councils and initiatives. The U.S. Chamber also works closely with 117 American Chambers of Commerce abroad.



THE US-ASEAN BUSINESS COUNCIL has been the premier advocacy organization for U.S. corporations operating within the dynamic Association of Southeast Asian Nations (ASEAN), serving as the leading voice of the U.S. private sector in promoting mutually beneficial trade and investment relationships between the United States and Southeast Asia. Our mission is to deliver tangible results that support our members' business objectives by removing constraints on trade and investment activities in ASEAN, and elevating the importance of the U.S.-ASEAN economic relationship to American and ASEAN public policy makers and business leaders.

