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KENYA DELEGATE BIOGRAPHIES

Khurram Jamal

Chief Operating Officer

Aga Khan University Hospital, Nairobi

Khurram Jamal is currently the Chief Operating Officer – Outreach Health Network at The Aga Khan University Hospital in Nairobi with nearly 20 years of experience in healthcare operations, business strategy and management, financial planning, budgeting and analysis.



He commenced his professional career in 1999 in Network and Database Administration at Sidat Hyder Morshed Associates part of Ernst & Young. He then proceeded to change his career into healthcare financial planning at The Aga Khan University Hospital in Karachi in 2004 where he stayed for 4 years before he was seconded to head the healthcare financial planning department at the Aga Khan University Hospital in Nairobi, Kenya where he also stayed for 4 years. Khurram then moved to Dubai for 2 years where he worked in the Financial Planning and Analysis department for AIG Insurance. In 2013, he moved back to Nairobi, Kenya, again working for The Aga Khan University Hospital where for the past 10 years, he has held different positions including Manager, Planning and Budgeting, Director Projects and Operations and now, Chief Operating Officer. He has worked in different industries including Management Consultancy, Healthcare and Insurance. Over the past 24 years, Khurram has changed his profession thrice from Information Technology to Finance and now to Healthcare operations.

As the COO, Khurram leads a team of over 550 staff with 52 medical centers spread across Kenya and Uganda. The outreach health network is a diversified health system providing primary and secondary healthcare to nearly 400,000 patients annually with services ranging from specialist consultations to diagnostic imaging performing 40,000 imaging scans, laboratory performing over 1 million tests, pharmacy and dental services.



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He serves as the Chairman and Trustee for the Aga Khan Health Services Staff Pension Scheme and the Chairman and Trustee for the Aga Khan University Staff Provident Fund Scheme.

Khurram earned his bachelor's in commerce degree from the University of Karachi and master's in business administration degree from SZABIST, Karachi.

Organization Overview

Aga Khan University Hospital, Nairobi is a 300-bed tertiary, teaching hospital. It offers post graduate residency programs in 9 different disciplines with over 130 residents. It has a full-time faculty model with nearly 120+ faculty spread across different disciplines. The hospital comprises of general, semiprivate, private and critical care beds with departments including laboratory, diagnostic imaging, pharmacy, physiotherapy, cardiopulmonary, neurophysiology, dental, outpatient clinics, Adult and Pediatric ER, 2 Cathlabs, 8 Operating Rooms, PET CT & Cyclotron, 2 LINACs and many more. The hospital sees:

1. 300,000 outpatient visits
2. 17,000 admissions
3. Occupancy of 78% on 300 beds
4. 2 million lab tests
5. 80,000 diagnostic imaging scans
6. 12,000 surgeries
7. 4,000 deliveries

Interests

Areas of particular interest (but not limited to) would include:

1. Challenges being faced by other healthcare organizations and how they mitigate
2. New technologies
3. Affordable technologies (to advance our agenda for creating access)
4. Understanding telehealth solutions
5. Understanding the use of artificial intelligence in healthcare
6. Understanding the operating models being used by other healthcare organizations



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Imran Osman

Chief Executive Officer

Avenue Group

Imran Osman is the Chief Executive Officer for Avenue Group Limited. Imran joined the group as CFO & served as Interim CEO for 10 months before being promoted. Under his leadership, the group has expanded in new geographies, added specialized clinical offerings, got accredited by COHASASA & achieved culture transformation. Imran has been instrumental in investor relationship management including fund raising and is a true ambassador of Evercare's purpose to transform healthcare.



He has worked in large hospital chains in Kenya & part of development & implementation of East Africa wide Integrated Health System models. Served as Hon Board Member & Asst Treasurer of M P Shah Hospital & nominated member of the Board of Lions SightFirst Eye. Mr. Osman received his MBA in Finance & Accounting from University of Liverpool and additionally is a Qualified Certified Public Accountant, Kenya.

Organization Overview

Avenue currently serves more than 430,000 patients a year and is part of the Evercare Group, an integrated healthcare delivery platform in emerging markets across Africa and South Asia, including India, Pakistan, Bangladesh, Kenya, and Nigeria. Evercare is wholly owned by the Evercare Health Fund, a US \$1bn emerging markets healthcare fund managed by TPG and backed by its global impact investing platform TPG Rise. Avenue Group owns and operates in 9 counties within Kenya, operates 3 hospitals and 17 Outpatient Clinics. It sees over 450,000 patients per annum and discharged over 11,000 patients in FY23.

Interests

- CT scanners
- Electronic medical record systems
- Health management information systems for smart hospitals
- Mammogram machines



KENYA AND SOUTH AFRICA HEALTHCARE INNOVATION BUSINESS BRIEFING



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- MRIs
- Ophthalmic technologies
- PET scanning devices
- Robotic surgery devices
- Telemedicine systems
- Ultrasounds



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Dr. Joanne R. Korir

*Associate Director, Health
Equity Group Foundation*



Dr. Joanne R. Korir is a healthcare professional with broad experience across the health sector having worked in clinical practice, health administration, health systems management & health economics with hands on exposure both from the public and private health sectors in the East Africa region.

She currently serves as Associate Director for Health at Equity Group Foundation – one of Africa’s largest Social Impact Corporate Foundations. She also team leads Equity Group’s Social Impact initiatives across the Group’s subsidiaries.

Joanne has led teams in healthcare service delivery urged on by a strong passion for developing & implementing efficient models that strengthen, through value creation, Provider- Patient & Payer relationships in healthcare, and contribute to promoting affordability of health services. She is a recipient of Kenya’s Head of State Commendation (HSC) for her contribution to the National COVID-19 Emergency Response Fund where she served as the secretary of its Health Technical Working Group.

Dr. Korir is a trained medical doctor, received her training MBA in Healthcare Management from Strathmore University and holds certificates in Project Management & Global Health Leadership from University of Washington, Financing for Development from the University of Nairobi. She is a current scholar in Health Economics and Policy.

Joanne has held senior management roles in healthcare having served as General Manager for AAR Healthcare Tanzania Ltd, and has hand on experience in operations management, healthcare quality management, and has contributed to execution & roll-out of various projects for health infrastructure expansion & social entrepreneurship in Health within the East Africa region.

She is a member of Kenya Medical Association and has served on its council for Nairobi Division.

Organization Overview

Equity Group Foundation (EGF) is a Kenya based not-for-profit foundation established in 2008 as the social arm of Equity Group Holdings. It seeks to transform



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the lives and livelihoods of the people of Africa. We champion the socio-economic prosperity of low-income people via economic opportunities and skill and capacity building tools with a range of financial and technological innovations to equip and prepare Africans for the future. EGF implements high-impact development programs as a unique, innovative model by leveraging Equity Group's infrastructure and resources in order to capitalize on the Group's local presence, mobile tech expertise and significant trust, and therefore is able to scale successfully and efficiently. The foundation forges strategic partnerships with development partners, governments, the private sector and local and international organizations to strengthen its work. EGF is committed to impacting the lives of 100 million Africans by 2024.

EGF works alongside a range of well-placed partners to create shared value for our communities, delivering on our promise as a committed corporate citizen while ensuring the long-term success of the Group.

Equity Group Foundation Health Programs

i) Equity Afia Clinics (EQA)

This is the flagship program of EGF in Health

EQA was initiated in a pilot program of five initial clinics established in 2016 as a response to the growing need for affordable, accessible and quality healthcare in Kenya. EQA is an integrated, scalable, and sustainable healthcare delivery network which focuses on disease prevention, health promotion and a focus on primary health care. EQA currently operates a franchise of 87 medical outpatient centers across the country, in 30 out of Kenya's 47 counties. The clinics are run by qualified and experienced doctors (as franchisees) who are alumni of the Equity Leaders Program. EGF's long-term objective is to establish 1,000 medical facilities across East and Central Africa offering standardized, affordable quality healthcare services within the next five years. Towards this, Equity Afia has commenced its entry into the Democratic Republic of Congo (DRC) where 30 clinics are planned for completion in DRC in the current year (2023).

Interests

- CT scanners
- Electronic medical record systems



KENYA AND SOUTH AFRICA HEALTHCARE INNOVATION BUSINESS BRIEFING



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- Health management information systems for smart hospitals
- Mammogram machines
- Ophthalmic technologies
- Radiotherapy machines
- Robotic surgery devices
- Telemedicine systems
- Ultrasounds
- X-rays



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Steve Okeyo

Group CEO

HHI/ AAR Healthcare Group

I have over 20 years of experience in country-level General Management, business development across countries and world-wide commercial change management. I have worked in fast-moving-consumer-goods (FMCG), telecommunications, mobile financial services, cement industry and now, healthcare.



I am currently the Group Chief Executive Officer for Hospital Holdings Investments and AAR Healthcare which operates in Kenya and Uganda. I am also a Director on the Boards of the Group entity and the four operating companies within.

I am responsible for managing our group of healthcare companies which include the AAR Hospital, the AAR Healthcare clinic networks, Nakasero Hospital and Kampala Hospital.

These companies operate primary and secondary healthcare facilities and employ three thousand people.

Our mission is expansion of quality private healthcare access by doubling our footprint in the medium-term.

I have held the following responsibilities in the past:

- Managing Director, Consumer Division Telkom Kenya. 2019 – April 2021
- Director, Regional Sales & Operations, Safaricom plc, Kenya. 2016 - 2019
- Director, Sales Force Effectiveness, Lafarge, later LafargeHolcim, France. 2014 - 2015
- Commercial Director, Lafarge Kenya-Uganda cluster. 2010 - 2013
- Country Manager, The Coca-Cola Company, Uganda. 2007 - 2010
- Trade Channel & Key Accounts Manager, The Coca-Cola Company, East Africa. 2004 - 2007
- Market Developer, The Coca-Cola Company, East Africa and Indian ocean islands. 2000 - 2003



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I have the following education and other qualifications:

- Master of Business Administration (MBA). United States International University Nairobi, Kenya
- Bachelor of Arts. University of Nairobi, Kenya
- Executive Leadership Program. THNK school of creative leadership, Amsterdam, Netherlands 2019.
- Executive Leadership Program. INSEAD, Fontainebleau, France 2012.
- AoEC-certified Executive Coach 2019.
- AoEC-certified Systemic Team Coach 2019.
- 2018-19 Visiting Professor of Marketing at ALU Business School, Kigali Rwanda.

Organization Overview

AAR Healthcare (clinics) has a rich history in East Africa spanning 30 years and comprises of over thirty-one outpatient centers in Kenya and Uganda. The AAR Hospital, a 140-bed Level 5 general hospital, in Nairobi, Kenya started operations in 2021 and is set to grow into a tertiary facility. Kampala Hospital, a 67-bed general hospital is one of Uganda's leading private facilities in providing specialist-level care. Nakasero Hospital, an 84-bed facility in Kampala, Uganda, is a leader in tertiary-level care.

Interests

- Electronic medical record systems
- Health management information systems for smart hospitals
- Radiotherapy machines
- Robotic surgery devices
- Telemedicine systems



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Elijah Onger

*Head of Strategy and Partnerships
Metro Group PLC*

Elijah Onger is the Head of Strategy and Partnerships at the Metro Group PLC (TMG PLC) which operates two hospitals, Metropolitan and Ladnan. Between 2019 and 2022, Elijah led a team at Metropolitan through a rigorous journey that delivered quality accreditation certification issued by the Council for Health Service Accreditation of South Africa (COHSASA). Notably, he responded to major outbreaks, including the Ebola in West Africa (2014- 2016) and the cholera in the Daadab refugee camp - Kenya (2011-2012). Prior to joining (TMG PLC), he worked in Sierra Leone, where he served two international organizations (GOAL and CUAMM-Doctors with Africa) as a project manager for Ebola Survivor and Maternal health programs respectively. During his time in GOAL, Elijah rose from being an Ebola emergency nurse to the first national program manager for Ebola survivors within a year of his international assignment. In this position, he was responsible for overseeing a multi-million Euro DFID-funded Ebola survivor screening in five districts including Freetown, the capital city of Sierra Leone. The success of the program led to GOAL being appointed the consortium lead for the project. It was during this time that Elijah raised awareness of the plight of Ebola survivors through an article published by The Lancet. At CUAMM, Elijah was a project manager for two programs (UNFPA and We Care Solar funded) targeted at reducing maternal mortality in Sierra Leone, specifically in Bonthe district. Through collaboration with the government, council of elders, and stakeholders, Elijah was able to put in place strategies that resulted in the reduction of maternal mortalities by half within a period of six months. Elijah has a background in nursing with a bachelor's degree in Health systems management. He is currently pursuing his masters in International Business Leadership and Management at the University of York. He is a member of the Chartered Management Institute of the UK and the Health Systems Management Association of Kenya. Elijah has an interest in the growth of healthcare through partnerships, governance, financing, technology, quality improvement and patient-centred care. Everything else fits into these boxes.





Organization Overview

The Metro Group PLC is a healthcare investment company that operates mainly on the Eastlands of Nairobi. Our mission is to offer quality, cost effective and affordable healthcare infrastructure. The Metro Group PLC was inaugurated in the year 1994 as Metropolitan Health Services. Through necessity, the company has evolved and grown to become a market leader in provision of healthcare services through an ecosystem.

Interests

- Meet and explore collaboration with manufacturers of medical simulation equipment
- Explore investment and financing partners for Metropolitan Hospital on: Comprehensive oncology, cathlab, otolaryngology and ophthalmology.
- Explore funding and or partners for Metropolitan Medical training college. Specifically, Manufacturers of Medical simulation stations or equipment.
- Explore potential funding for The Metro Group Foundation mobile clinic and laboratory for Non communicable diseases (NCDs), HIV testing, HPV vaccination and dental care.



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DELEGATE BIOGRAPHIES

SOUTH AFRICA

Ismail Ebrahim Borhat

Chief Executive Officer

Melomed Hospital Holdings

Ismail Borhat is the Chief Executive Officer of Melomed Hospital Holdings, a 35-year-old healthcare institution that has grown to become one of the largest independent private hospital groups in South Africa.



The Melomed Group operates highly specialized acute and psychiatric hospitals throughout the Western Cape and Northern Kwazulu-Natal of South Africa. The group also has interests in Melo24 Ambulance Services, Melomed Renal Care, Iszipharm Pharmaceutical Wholesalers and Webxperts which is a software company that currently provides hospital operating software to over 80 hospitals and clinics in Southern Africa.

Ismail serves as a Director of all these associated healthcare companies and oversees the overall management and strategic direction of the Melomed Group and its subsidiary/associated companies.

After spending his schooling career at Diocesan College, Ismail graduated from the University of Cape Town where he completed a Business Science degree majoring in Finance and Accounting with honors. Following a brief stint in Investment Banking he joined the family business 17 years ago where he has remained and been instrumental in the growth and development of the Melomed Group to where it is today.

Ismail also serves as a Director and Vice-Chairman of the National Hospital Network which is an association of some 241 private healthcare facilities incorporating 12,000 hospital beds in South Africa

Organization Overview



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Melomed is one largest independent private hospital groups in South Africa with about 1000 hospital beds spread across 6 facilities. Our head office is based in Cape Town where we have about 100 management staff and a total staff complement of 2,500 people. The independent private hospital sector is spread amongst several small hospital operators consisting of about 12,000 beds.

Our hospitals endeavours to create a statement of confidence in the health development sector. Being the largest wholly owned Private Hospital Group in the private health care industry in the Western Cape, the company prides itself to provide World Class medical facilities, which are accessible to the local communities in Cape Town and Richards Bay. Our patients' health and recovery are our utmost priority, and we ensure our medical team provide the best patient outcomes.

Interests

- Hospital Design, Planning and Development
- Equipment and Procurement
- Hospital Funding
- Hospital Information Technology systems
- Digitization of Healthcare
- Clinical Best Practices
- Quality Management
- Patient Satisfaction and enhancing clinical outcomes
- New technology



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Dr. Vuyane Mhlomi

Co-Founder and CEO

Quro Medical



Dr. Vuyane Mhlomi grew up in Khayelitsha, South Africa, and studied Medicine at the University of Cape Town, where he completed his degree with distinctions in preclinical, clinical and final clinical examinations, which culminated in the awarding of his degree with first class honors. In 2014, Vuyane was awarded the Rhodes Scholarship and after two and half years, at the age of 29, he completed his Doctor of Philosophy (DPhil/PhD) at the University of Oxford. In 2017, Vuyane was awarded the prestigious Pershing Square Scholarship to study a Masters in Business Administration (MBA) at the University of Oxford and was selected by the University for Poets & Quants as one of top 100 most promising MBA graduates in the world. Dr. Mhlomi has not only excelled academically, but his leadership progression has been nothing short of remarkable – from being appointed head boy at high school, through various leadership activities at medical school and in the University of Cape Town at-large. This culminated in his receiving three of seven university-wide student leadership awards in his last year at university – an achievement which was unprecedented. Since then, he has continued to demonstrate leadership through various social development channels. He has not only been named as one of South Africa’s top young leaders in South Africa but has also been invited to speak on health care and youth development on several national and international platforms - in the United States, Europe and across Southern Africa. During his time at Oxford, Vuyane was elected Vice President of Oxford Africa Society and appointed Junior Dean of New College, Oxford, a role he held for three and half years. Fascinated by the intersection of healthcare, science and business, Vuyane was inspired to evade the conventional career path and take the start-up plunge with Quro Medical and Emergent Healthcare Group (EHCG), young companies that seek to transform healthcare in Southern Africa. Currently, he serves as the Chief Executive Officer of Quro Medical and Chairman of EHCG. Vuyane is also founder of MH Foundation, an educational non-profit organization that identifies and nurtures academically talented learners from socioeconomically underprivileged neighborhoods of South Africa.



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Organization Overview

We provide seamless homecare delivery of all the essential elements of inpatient care in the comfort and convenience of the patient's home, powered by our proprietary technology platform, evidence-based protocols and best practices. We have the capability to track all required metrics for monitoring patient health with a clear road map for future versions. Our platform enables the secure monitoring, tracking, encryption and storage of deidentified data. We have built an integrated ecosystem that provides a turnkey solution that would enable rapid deployment and scaling of Care at Home programs. Our proprietary platform (QM Insight) is disease and wearable agnostic, robust and scalable, enabling the care of thousands of patients at any given time. Our real-time vital signs monitoring capability allows for early detection and timely intervention. Using the FHIR standard, QM Insight is interoperable and can seamlessly integrate with other platforms built on this international standard. Moreover, we have introduced innovative features that enable real time, personalized data flow, guided notetaking to minimize errors, data-driven admission trends to track progress, seamless upload of additional material, ensuring no information is lost and organized and easily retrievable clinical notes. Our platform is simple, intuitive, and elegant. It is easily accessible as a web and mobile application. QM Insight can only be matched by their exceptional clinical care.

Interests

- Remote Patient Monitoring
- Continuous Patient Monitoring



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Taurai Chimanga

Investment Principal

RH Bophelo

Tau Chimanga is an Investment Principal at RH Bophelo. He has an MBA from the University of Oxford, a Master of Science in Mathematical Statistics specializing in Financial Mathematics and Finance from Stockholm University, and a Bachelor of Economic Science majoring in Actuarial Science and Mathematical Statistics from Wits University. In his current role, Tau is responsible for originating, managing, and exiting investments in the healthcare industry in South Africa and the rest of Africa. In addition to executing healthcare transactions, Tau is involved in early-stage technology investments and renewable energy initiatives for twenty-one (21) facilities managed within the RH umbrella. Tau is a non-executive director of four (4) companies, with the largest of the four companies making revenue of circa. USD\$100 million.



Tau has experience in debt and equity capital markets, having transacted as a debt and equity structurer for Sanlam Specialized Finance, responsible for debt instruments and complex equity derivatives, e.g., floating-strike options. Tau has a passion for working across Africa and has worked on infrastructure and debt transactions across the continent while at CDC in London and Sanlam Specialized Finance. On the Global Markets front, Tau was part of the team that made Sanlam Specialized Finance's first USD 100 million investment in international debt markets. As a senior manager within the corporate finance team at KPMG, Tau led many corporate valuation engagements, including leading the team that performed a fair and reasonable opinion for an R12,5 billion BEE transaction. In his spare time, Tau enjoys playing tennis and golf and creating quantitative trading algorithms for the equity stock market.

Organization Overview

The RH Group is desirous to be the fourth largest hospital group in South Africa and is the market leader in greenfield projects in South Africa at the moment. The Group commissioned two hospitals last year and has other projects that are near commissioning in the current year. AHC is a subsidiary of RH Bophelo that is a new



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entrant in the hospital management sector, however, it is strategically underpinned by management with extensive hospital operating expertise. AHC operates 19 hospitals under the RH umbrella, enabling RH Bophelo to offer administration, commissioning, management, and/or hospital infrastructure assets.

AHC's primary divisions are:

- Hospitals
- Pharmacy
- Complete facilities management
- Emergency services
- Nursing college

Interests

- CT scanners
- Electronic medical record systems
- Health management information systems for smart hospitals
- Mammogram machines
- MRIs
- Ophthalmic technologies
- PET scanning devices
- Proton therapy machines
- Radiotherapy machines
- Robotic surgery devices
- Ultrasounds
- X-rays