

2023 CONFERENCE 13-15 September *Hilton Darwin, Northern Territory, Australia*

The New Age of Children and Young People's Healthcare



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SPONSORSHIP & EXHIBITION PROSPECTUS

INVITATION

In 2023 the College will reflect on how we have adapted to the global pandemic in providing care to the children and families that we work with, as well as ourselves. We will focus on what worked, what did not, how our services have changed and how we can look at shaping the future of health care for children and young people. We will also address how we looked after ourselves during this time and what have we learnt about self-care and adapting to a fast-moving situation and information overload.

Our Conference theme is "The New Age of Children and Young People's Healthcare".

On behalf of the Conference Committee and the ACCYPN Board of Directors, I extend our warmest invitation to you to sponsor or exhibit at our Conference. We are planning a Conference that reflects the impact and the diversity that nursing and midwifery brings and look forward to welcoming you to Darwin in September 2023.

Warm Regards

Jacquie Burton

Chair – ACCYPN 2023 Conference Committee

ACCYPN CONFERENCE ORGANISING COMMITTEE

Jessica Anderson

Paediatric Nurse Education Specialist, Royal Darwin Hospital, Darwin, Northern Territory

Jacquie Burton (Chair)

Registered Nurse/Midwife, Paediatric Intensive Care, The Royal Children's Hospital, Victoria Immunisation Nurse, Moonee Valley City Council, Victoria Board Member – ACCYPN

Mandy El Ali

Senior Lecturer, Australian Catholic University, School of Nursing and Midwifery and Paramedicine

Elisa Lay

Registered Nurse, Emergency, Royal Children's Hospital ANUM – Paediatric, Northern Health St Monica's Youth Div Manager St John Ambulance, Victoria

Catherine Marron

Nursing Director, Children's Health Queensland Hospital & Health Service

Pam O'Nions

Client Manager WA & NT, The Health Roundtable Adjunct Associate Professor, University of Notre Dame Australia Secretary – ACCYPN

Lauren Roberts Paediatric Nurse Education Coordinator, Royal Darwin Hospital, NT Health

Debra Surman

Lecturer, College of Nursing and Health Services Flinders University

Lynne Thurbon

A/Assistant Director of Nursing, Ellen Barron Family Centre, Children's Health Queensland

ABOUT ACCYPN 🔬

The Australian College of Children & Young People's Nurses (ACCYPN) is the only national nursing professional organisation that has children and young people as its core focus. Through direct membership, ACCYPN forms an influential professional body acting on behalf of children, young people, families and the nurse who cares for them.

ACCYPN recognises children and young people's nursing as specialty nursing practice and advocates for the specialty, irrespective of the setting in which children and young people are cared for.

Vision

The Australian College of Children & Young Peoples' Nurses will promote excellence in health care for children and young people in the context of their family and the community.

Mission

The Australian College of Children & Young Peoples' Nurses will advocate for and facilitate the continuing development of specialty nursing practices to meet the unique needs of children and young people.

For more information, visit ACCYPN's website <u>www.accypn.org.au</u>.

WHY PARTNER WITH THE ACCYPN 2023 CONFERENCE?

The Conference offers exciting and unique opportunities to increase your organisation's profile across Children & Young People's Nurses through exposure to this diverse group of health care professionals.

As a supporter of the ACCYPN 2023 Conference, you will:

- Have direct access to and contact with up to 130+ Delegates
- An opportunity to inform Delegates of your initiatives and developments in your organisation
- Strengthen existing partnerships and relationships
- Network amongst managers, clinicians, educators, researchers and policy makers

WHO ATTENDS / WHAT TO EXPECT?

The Conference Organising Committee expects delegates to register from Australia and Internationally.

- Nursing acute and community child
 - health services
 - o Clinicians
 - o Managers
- School Nurses
- Educators and Researchers
- Allied Health Professionals

- Medical Staff
- Indigenous Health Workers
- Early Childhood Workers
- Child Care Workers
- Child Protection Workers

ADDITIONAL ACCYPN SPONSORSHIP & ADVERTISING

The following Opportunities exist -

- Quarterly Newsletter
- ACCYPN Journal (JCYPH)
- Online Educational Events (<u>Webcasts</u>)
- <u>Chapter Events</u>

Download the Advertising & Sponsorship Prospectus for advertising & Sponsorship Rates or Contact the ACCYPN Secretariat.

CONFERENCE PROGRAM

Master Class – Hilton Darwin Wednesday 13 September 2023

Welcome - Waterfront Reception – at Wharf One Wednesday 13 September 2023

Conference Sessions & Trade Exhibition – Hilton Darwin Thursday 14 & Friday 15 September 2023

Optional Conference Dinner – at Admiralty House Friday 15 September 2023

TRADE EXHIBITION HOURS

Thursday 14 September 2023

- Morning Tea 30 minutes
- Lunch 60 minutes
- Afternoon Tea 30 minutes

Friday 15 September 2023

- Arrival Tea & Coffee 30 minutes
- Morning Tea 30 minutes
- Lunch 60 minutes

VENUE

Hilton Darwin, Northern Territory

32 Mitchell Street, Darwin City Northern Territory +61 8 8982 0000



CONFERENCE MANAGERS



Cre8it Events ACCYPN 2023 Conference Managers P: +61 7 3348 7380 E: <u>events@cre8itevents.com.au</u> E: <u>www.cre8itevents.com.au</u> MARKETING

Emails - Regular e-news emails promoting program updates, key dates, featured speakers and our Sponsor Partners and Exhibitors.

Conference Website - The source of Conference information for Delegates including: Speakers, Abstracts / Session Descriptions, Social Program, Venue Information, Destination Information, Sponsor Partner Listing & Exhibitor Listing.

Social Media - This will be managed via ACCYPN Facebook and Twitter pages.

DIGITAL MARKETING

Advertisements – Flyers to be used at industry events and publications to stimulate interest and provide key event information.

Conference App – The Conference will be paperless with all Conference material included in the Conference App.

App Banners – This opportunity is available to our Platinum and Gold Partners only.

Event Stream (Private Event Social Network) – Event Stream provides a platform for Delegates to post photos, videos, comments and share in the social experience of the event. Delegates compete for position on a leader board by liking, commenting and posting on the Event Stream via their Delegate App.

Event Stream Wall - is a scrolling Event Stream that can be displayed on TVs and projected in public areas and in meeting rooms. Sponsor Partners will be recognised with logo acknowledgements in the Event Stream.

ONSITE MARKETING

The Conference App provides multiple opportunities for increased engagement between Sponsor Partners / Exhibitors and Delegates.

Digital Trade Passport

Delegates have access to participate via the app to win points to be eligible for prizes. One of the ways they can earn points is to visit Exhibitor Stands and scan a QR Code with their app.

Contact Exchange

Scan a delegate barcode via your Delegate app to get their contact details, you can make notes and email an export of your captured contacts including notes.

Lead Capture (Included for Platinum & Gold Sponsor Partners / Available for Purchase) Exhibitors can capture lead details and responses to their qualifying questions using the Delegate App, contact detail and captured data is available for export along with automated email with optional attachments.

Session Slides with Sponsor Partner Logos

Reinforcing your commitment and support to Delegates during Conference Sessions.

SPONSOR PARTNER PACKAGES

Design your Tailored Sponsorship Package

Build your own entitlements by selecting from a range of partner opportunities on pages 7 - 11. Combine the total of your	Platinum Partner	Gold Partner	Silver Partner	Supporting Partner
selected packages and receive additional entitlements by reaching Platinum, Gold, Silver or Supporting Partner. INCLUSIONS	From AUD\$7,000	From AUD\$5,500	From AUD\$4,000	From AUD\$3,000
Verbal acknowledgement at the Conference opening & closing sessions	✓	✓	~	✓
Full Conference registration including tickets to the Welcome Reception	2	1	1	1
Complimentary Tickets to the Conference Dinner	2	1	-	-
Complimentary Trade Table	1	1	1	1
Feature article to be included in the ACCYPN Newsletter – pre-Conference	1	1	-	-
Banner advertisement in the Conference App (artwork to the supplied by Partner)	1	1	1	-
Event Stream (Logo as a Co-Partner)	\checkmark	\checkmark	-	-
Organisation logo on Conference Holding Slides	✓	~	~	-
Organisation logo in Conference E-News	\checkmark	✓	\checkmark	\checkmark
Sponsor Partner Listing on Conference App and Website	Logo + 250 words	Logo + 200 words	Logo + 150 words	Logo + 125 words
Conference Delegate List *subject to individual privacy	\checkmark	~	✓	✓
Lead Capture	\checkmark	\checkmark	\checkmark	\checkmark

All Sponsor Partner packages listed above are ex GST.

Platinum Partner Package - Example 1

You choose your options:

Keynote Speaker Welcome Reception Event Stream Wall Partner **Total Partnership Fee** \$3,800.00 ex GST \$1,100.00 ex GST \$2,750.00 ex GST **\$7,650.00 ex GST**

You are a Platinum Partner

Sponsor Partner Package - Example 2

You choose your options:

Conference Dinner Invited Speaker Abstract Partner Total Partnership Fee \$1,100.00 ex GST \$1,400.00 ex GST \$ 800.00 ex GST \$3,300.00 ex GST

You are a Supporting Partner

PRE-CONFERENCE MASTER CLASS PARTNER

\$800.00 (ex GST) (2 - 4 x Master Classes) – Limited to three (3) Organisations

- Acknowledgement as a Pre-Conference Master Class Partner
- Organisation logo on Master Class holding slide at the introduction and conclusion of the session
- View the <u>Conference Website</u> for Master Class Information

KEYNOTE SPEAKER PARTNER

\$3,800.00 (ex GST) per Keynote Speaker – Limited to two (2) Non-Competing Organisations per Keynote Speaker

- Acknowledgement as the Keynote Speaker Partner during the selected Keynote Speaker Session/s
- Organisation Logo on Keynote Speaker holding slide at the introduction and conclusion of the session
- Contact the Conference Managers of view the <u>Conference Website</u> for information on our International & National Keynote Speakers

INVITED SPEAKER PARTNER

\$1,400.00 (ex GST) per Invited Speaker – Limited to two (2) Non-Competing Organisations per invited Speaker

- Acknowledgement as the Invited Speaker Partner during the selected Speakers Session/s
- Organisation Logo on Invited Speaker holding slide at the introduction and conclusion of the session
- Contact the Conference Managers of view the <u>Conference Website</u> for information on our Invited Speakers

ABSTRACT ORAL PRESENTATION PARTNER

\$800.00 (ex GST) – Limited to two (2) Organisations per Room (both days of the Conference) 2 - 3 rooms

- Acknowledgement as the Abstract Oral Presentation Partner during the introduction
- Organisation Logo on holding slide at the introduction and conclusion of the session

ABSTRACT RAPID-FIRE PRESENTATION PARTNER

\$500.00 (ex GST) - Limited to two (2) Organisations

- Acknowledgement as the Rapid-Fire Presentation Partner during the introduction
- Organisation Logo on holding slide at the introduction and conclusion of the session

ABSTRACT POSTER PRESENTATION PARTNER

\$300.00 (ex GST) – Limited to three (3) Organisations

• Printed Organisation Logo displayed on Poster Boards

WELCOME RECEPTION PARTNER

\$1,100.00 (ex GST) – Limited to three (3) Organisations

- Acknowledgement as the Welcome Reception Partner
- Opportunity to present a 3-minute Welcome Address, during the Welcome Reception
- One (1) additional complimentary ticket to attend the Welcome Reception
- Opportunity to display your corporate signage (push-up banner supplied by Sponsor Partner) during the Welcome Reception

POST CONFERENCE DINNER PARTNER – Venue – Admiralty House

\$1,100.00 (ex GST) – Limited to three (3) Organisations

- Acknowledgement as the Conference Dinner Partner
- Opportunity to present a 3-minute Welcome Address at the close of Day Two (prior to Dinner)
- One (1) additional complimentary ticket to attend the Post Conference Dinner
- Opportunity to display your corporate signage (push-up banner supplied by Sponsor Partner) Subject to approval by venue and weather conditions during the Conference Dinner

EVENT STREAM WALL PARTNER

\$6,100.00 (Ex GST) – One (1) Exclusive Opportunity Or

\$2,750.00 (Ex GST) – Three (3) Opportunities

- Logo on Event Stream Wall
- Logo on Conference Holding Slides
- Acknowledgment by ACCYPN representative



Our Event Stream Wall displays activity that Delegates have generated and posted to the Event Steam along with session announcements and announcements projected on a large screen or TV. Our Sponsor Partners will be recognised with logo acknowledgements in the Event Stream.

Event Stream is a private, social network for the Conference, providing a platform for Delegates to post photos, videos, comments and share in the social experience of the Conference. Delegates can participate in Event Stream via their Attendee App.

CONFERENCE MERCHANDISE PARTNER*

\$3,300.00 (ex GST) – One (1) Exclusive Opportunity

- Organisation Logo in one colour on the Conference Merchandise alongside the ACCYPN Logo
- One (1) complimentary satchel insert (see satchel insert detail below)

*Conference Organising Committee will choose the merchandise item

NOTEPAD AND PEN PARTNER

\$800.00 (ex GST) – Exclusive Opportunity

- Opportunity to provide branded note pads and pens to be included in the Conference satchel (notepads and pens must be provided by the Sponsor Partner and delivered to the Conference organises by the specified deadline date)
- Opportunity to include one (1) insert and one (1) promotional item in the Conference Satchel (promotional item subject to approval)

SATCHEL INSERT PARTNER

\$375.00 (ex GST) – Multiple Opportunities

• Opportunity to include one (1) insert and one (1) promotional item in the Conference Satchel (promotional item subject to approval)



LEAD CAPTURE

\$300.00 (ex GST) – Multiple Opportunities

Lead Capture is the process where exhibitors scan the bar code on a delegate's name badge or device when they visit the Exhibitor's booth. The Exhibitor is able to capture demographic details about the delegate and ask them customized profile questions during their visit. Automated emails can be configured to send a thank you email to the delegate, as well as an alert email to an assigned party within the exhibitor's company.

Exhibitors are able to use their Delegate Mobile App (details to download will be forwarded in coming weeks) to capture the leads, collect answers for the custom profile questions, and view a list of all Delegates who have visited their booth. The list of captured delegate information can also be viewed on the Exhibitor Portal, as well as exported for further sales efforts.

CUSTOM PARTNER OPPORTUNITIES

Price on Application

We welcome the opportunity to tailor a Partner Package to suit your ideas, budget and organisational objectives and values. Please contact the Conference Managers via email <u>events@cre8itevents.com.au</u> or +61 7 3348 7380 to discuss.

DISPLAY TABLE PACKAGE

\$2,000.00 (ex GST)

\$1,840.00 (ex GST) – Not for Profit Organisation

Due to the nature of the venue, we will be offering Display Table packages only. The number of opportunities is strictly limited due to space restrictions.

Inclusions

- Signage: Organisation name on a poster board
- Power: On request (subject to availability).
 - Organisation to supply o<mark>wn t</mark>ested <mark>& tagged</mark> Pow<mark>er Cor</mark>ds
- Furniture: Trestle Table & Two Chairs
- Registration: One (1) Inclusive Exhibitor Delegate (see below for inclusions)

Exhibitor Delegate Inclusions

- Entry into all Conference Sessions (Thursday & Friday) for one (1) representative
- Daily catering for one (1) representative including morning tea, lunch & afternoon tea as detailed in the Conference Agenda
- Welcome Reception ticket for one (1) representative
- Organisation name and website listed on Conference website and Conference App
- Conference delegate list an electronic list will be provided at the conclusion of the Conference including name, organisation and state (subject to privacy legislation)

Additional Exhibitor Delegates*

\$677.27 (ex GST)

If you have more than one (1) organisation representative who would like to attend the ACCYPN 2020 Conference, additional Exhibitor Delegate registrations can be purchased.

* Additional Exhibitor Delegates receive the same inclusions as Exhibitor Delegates inclusions listed above

POSTER BOARD DISPLAY

\$1,400.00 (ex GST)

\$1,200.00 (ex GST) – Not for Profit Organisation

The number of opportunities is strictly limited due to space restrictions.

Inclusions

• Poster Board Organisation Name Sign Printed (A4) One Colour for display on Poster Board

BOOKINGS & AGREEMENT

Sponsorship & Exhibition

To book Sponsorship, please email the Conference Managers <u>events@cre8itevents.com.au</u>. To book a Display Table or Poster Board Displays, this can be booked online via the Exhibition Portal on the Conference website <u>www.accypn.org.au/conference</u>. If you have any questions, please do not hesitate to contact the Conference Managers +61 7 3348 7380.

TERMS & CONDITIONS

By completing the Sponsorship & Exhibition Booking Form you agree to be a partner and / or exhibitor of the ACCYPN 2023 Conference. The Conference is organised by the Australian College of Children & Young People's Nurses (ACCYPN) and is being held at Hilton Darwin, Northern Territory on 13 – 15 September 2023.

Attendance

The Conference Managers and ACCYPN make no guarantee as to the number of Delegates.

Delegate List

The provision of Delegate contact details as specified in the Partner Packages is subject to the Privacy Policy. We will seek the permission of delegates to allow us to publish their name and address in the list of conference Delegates.

Unavoidable Occurrences

In the unlikely event that the any or all of the events are cancelled or delayed through no fault of the Conference Managers, ACCYPN, the Venue, the Sponsor Partner / Exhibitor will not be able to claim a refund or claim for any loss or damages.

Logo & Profile Recognition

Sponsor Partners & Exhibitors must provide Logos & Company profiles by the deadlines advised in your confirmation email.

Payment

On receipt of your Sponsorship & Exhibition Booking Form the Conference Managers will email you a confirmation of your booking with a tax invoice. All invoices must be paid within 14 days and must be paid prior to the Conference. All amounts listed are exclusive of GST and GST will be added to invoices.

Security

You are responsible for securing items in your display. There will no security guard specifically for the Trade Exhibition Space. Consider the Insurance / Liability information below with regards to coverage of your equipment and merchandise displays.

Cancellation

Any Sponsorship and / or Display Table cancelled after the Sponsorship & Exhibition Booking Form is received by the Conference Managers will attract a cancellation fee equal to 50% of Sponsorship and / or Exhibition Booking Fee. Within 90 days of the Conference, any Sponsorship and / or Exhibition Booking cancelled will attract a cancellation fee equal to 100% of Sponsorship and/or Exhibition Booking Fee.

Exhibition Allocation

Spaces will be allocated to Sponsor Partners first then as per the date of receipt of bookings. However, the Conference Organising Committee and Conference Managers reserve the right to adjust the plan in the interest of presenting a professional Exhibition.

Insurance / Liability

INSURANCE / LIABILITY

Neither the Conference Managers, ACCYPN or the Venue shall be liable in any way whatsoever to the Client (Sponsor Partner / Exhibitor) for any loss or damage, whether direct, indirect, special or consequential, including without limitation, loss or damage arising out of personal injury, howsoever caused which the Client or any other person may suffer or incur and which may, without limiting the generality of the foregoing, arise directly or indirectly as a result of the failure or omission on the part of the Conference Managers, ACCYPN or the Venue (or any officer, agent or employee of the Conference Managers, ACCYPN or the Venue) to comply with any obligation imposed hereunder or at law, negligence or any act, matter or thing done or permitted or omitted to be done by the Conference Managers, ACCYPN or the Venue in connection with this agreement. The Client assumes all liability for any injury or loss suffered by the Client's agents, delegates, employees and any member of the public that is caused directly or indirectly by the Client, its delegates, agents, or employees. The Client shall indemnify and keep indemnified Conference Managers, ACCYPN or the Venue from any loss so caused.

IMPORTANT NOTE: Sponsor Partners &Exhibitors should consult their own insurance companies for proper coverage of their merchandise and displays. Public Risk Insurance, All Risk Insurance, All Risks, Employer's Liability, Personal, Accident and Staff Insurance for your stand area should also be taken out.

Position Statements

All Sponsor Partners & Exhibitors must abide by ACCYPN's Positions Statements.

- Promoting Nutrition Position Statement
- Industry Sponsorship & Advertising

These can be viewed on the ACCYPN website https://www.accypn.org.au/knowledgecentre/position-statements/

Contact

To secure Sponsorship and / or Exhibition please return the Sponsorship & Exhibition Booking Form to the Conference Managers.

ACCYPN 2023 Conference Managers Cre8it Events t: +61 7 3348 7380 e: <u>events@cre8itevents.com.au</u>



