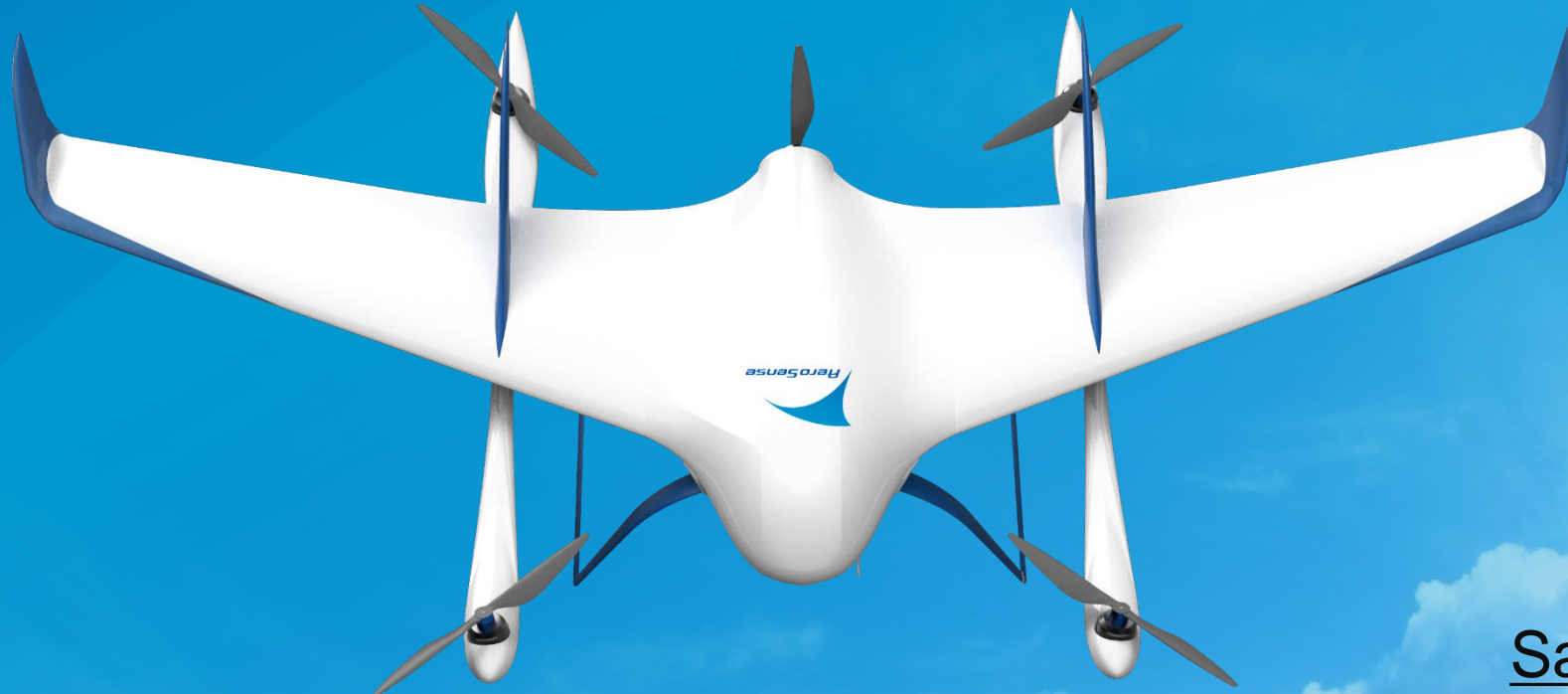


Cost-effective and Environment-friendly VTOL Logistics for Remote areas



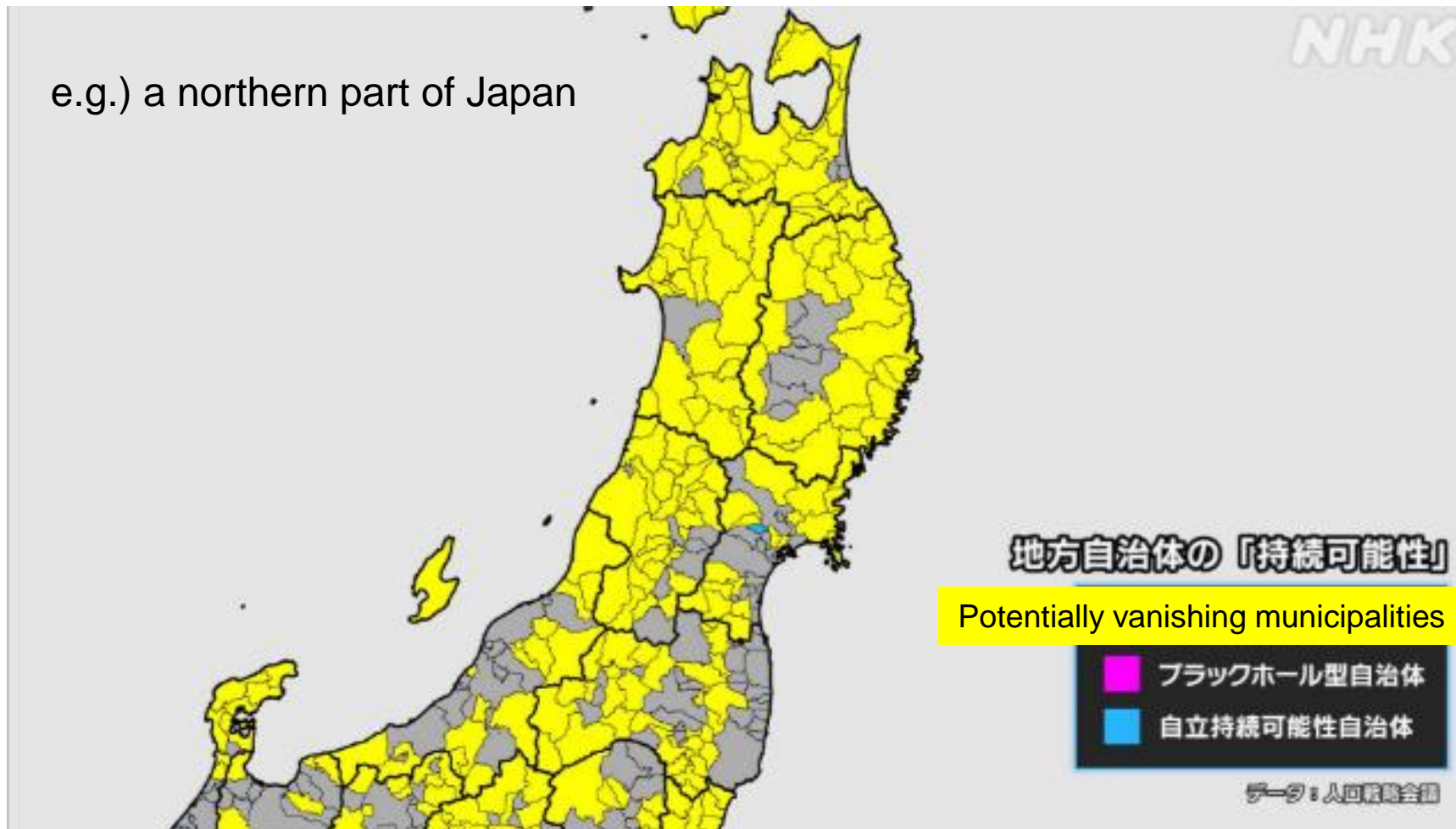
Satoru Shimada
Board Director

Aerosense Inc.

1-1-14 Tabata Shinmachi, Kita-ku, Tokyo, 114-0012

Japan's issue: Population aging & declining

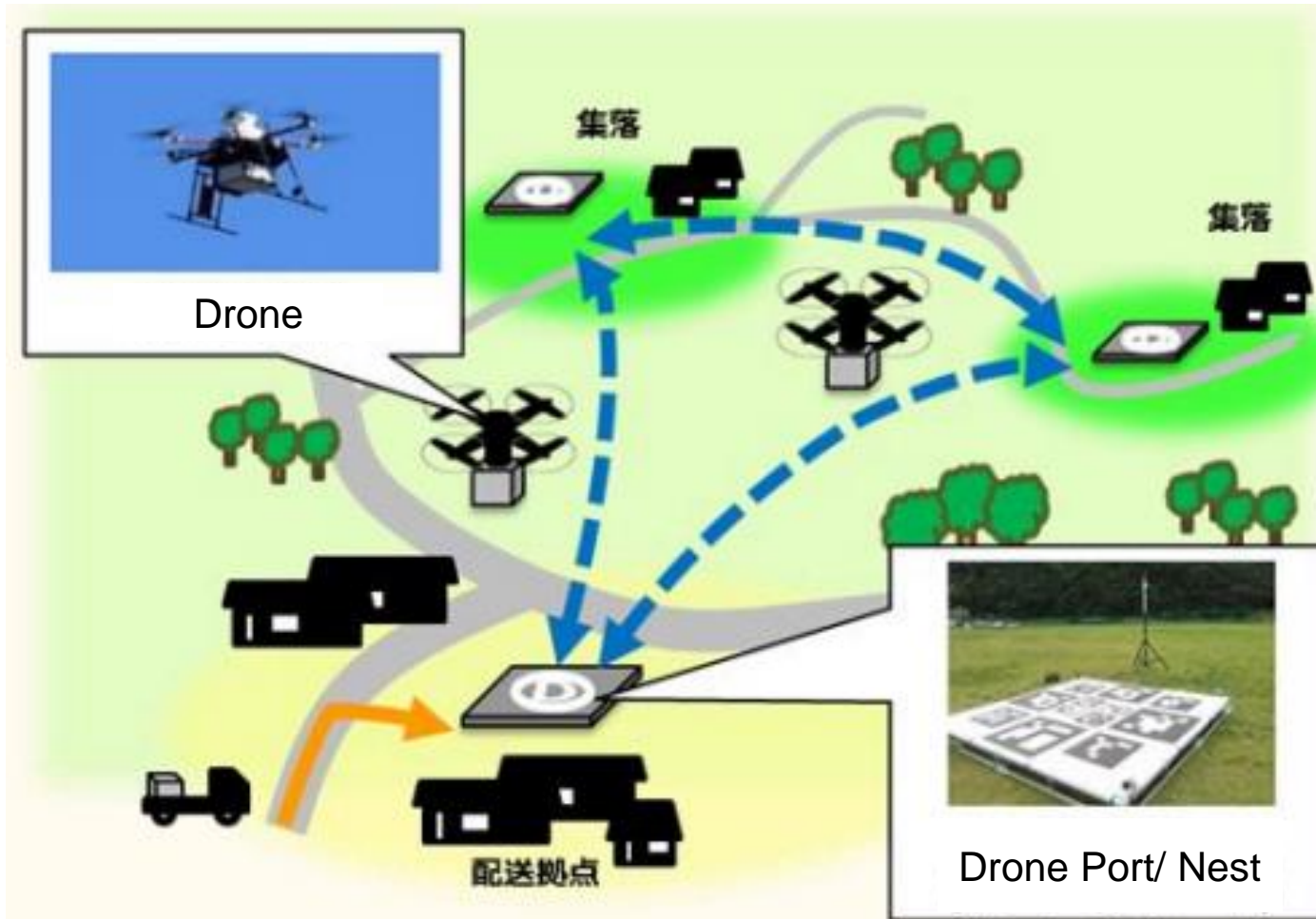
After 2050, about 40% of current municipalities potentially vanish.



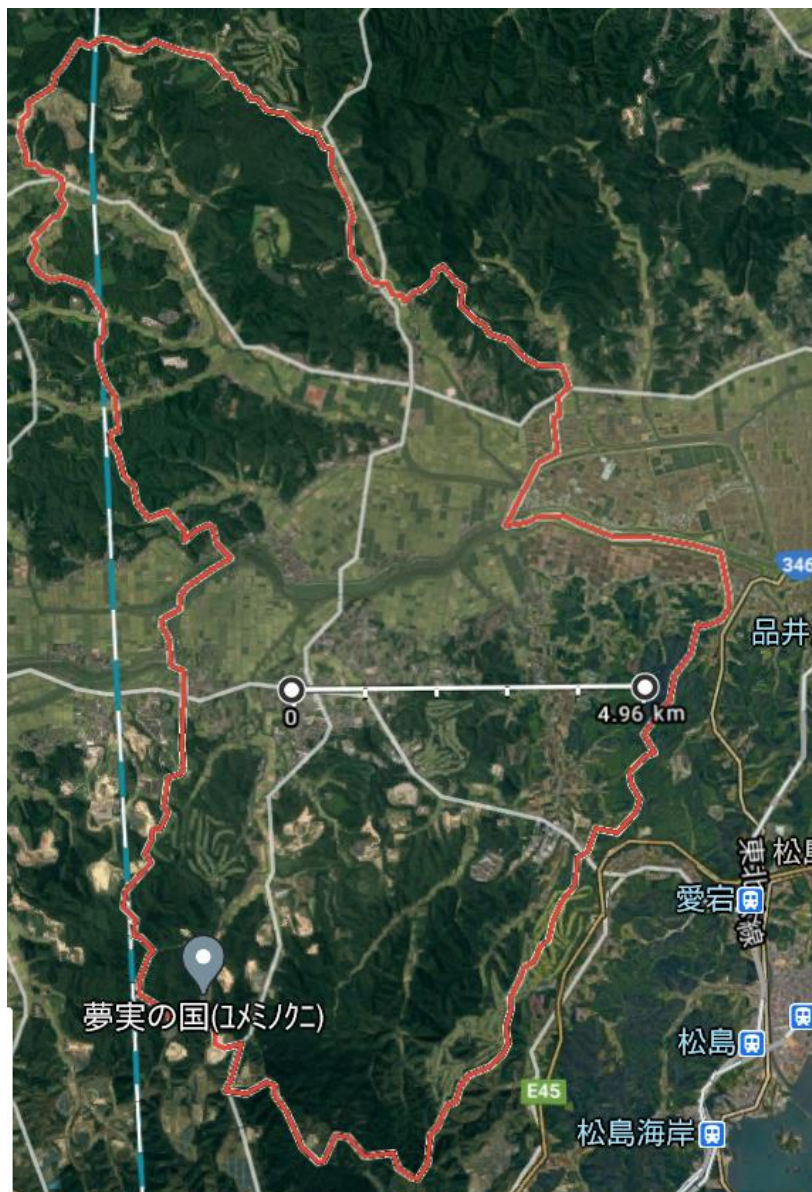
Solution for sustainable lives in remote areas



MLIT & MOE supports drone delivery for rural areas in 2020-2025.



Current: Taxi delivery run by town office



● 利用方法 ※利用するには事前登録が必要です。

1

予約センターに電話

利用日の1週間前から前日までに電話で予約をお願いします。



2

名前や目的地を伝える

登録番号〇〇番の大郷花子です。明日9時頃に自宅から黒川病院まで、帰りは12時頃お迎えの予約をお願いします。



3

ご自宅で乗車

予約の日時に、ご自宅から乗車します。乗車時に利用登録証を運転手に提示してください。

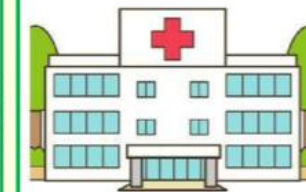
**乗り合いのため
到着時刻は前後
します。**



4

目的地で降車

乗降所で降車。帰りも予約された方は各乗降所でお待ちください。予約時間に迎えに行きます。



80% of their use for shopping & getting medicines

Future: Drone Delivery for rural areas



CO2 reduction estimate



$$\begin{array}{l} \text{Taxi Delivery} \\ \text{Mileage/year} \\ \underline{50,000} \text{ km} \end{array} \times \begin{array}{l} \text{Replacement by} \\ \text{Drone Delivery} \\ \underline{\Delta 80\%} \end{array} \times \begin{array}{l} \text{CO2 emission factor} \\ \text{for petrol car} \\ \underline{0.18} \text{ kg-CO2/km} \end{array} = \underline{\Delta 7,200} \text{ kg-CO2}$$

$$\begin{array}{l} \text{CO2 emission factor} \\ \text{for battery charge} \\ \underline{0.018} \text{ kg-CO2/km} \end{array} = \underline{720} \text{ kg-CO2}$$



$$\therefore \text{Net CO2 emission reduction} = \underline{\Delta 90\% (\Delta 6,480 \text{ kg-CO2/year})}$$

— Cost reduction estimate



$$\begin{array}{l} \text{Taxi Delivery} \\ \text{cost/year} \\ \underline{15 \text{ M yen}} \end{array} \times \begin{array}{l} \text{Variable cost ratio} \\ \underline{80\%} \end{array} \times \begin{array}{l} \text{Replacement by} \\ \text{Drone Delivery} \\ \underline{\Delta 80\%} \end{array} = \underline{\Delta 10 \text{ M yen}}$$

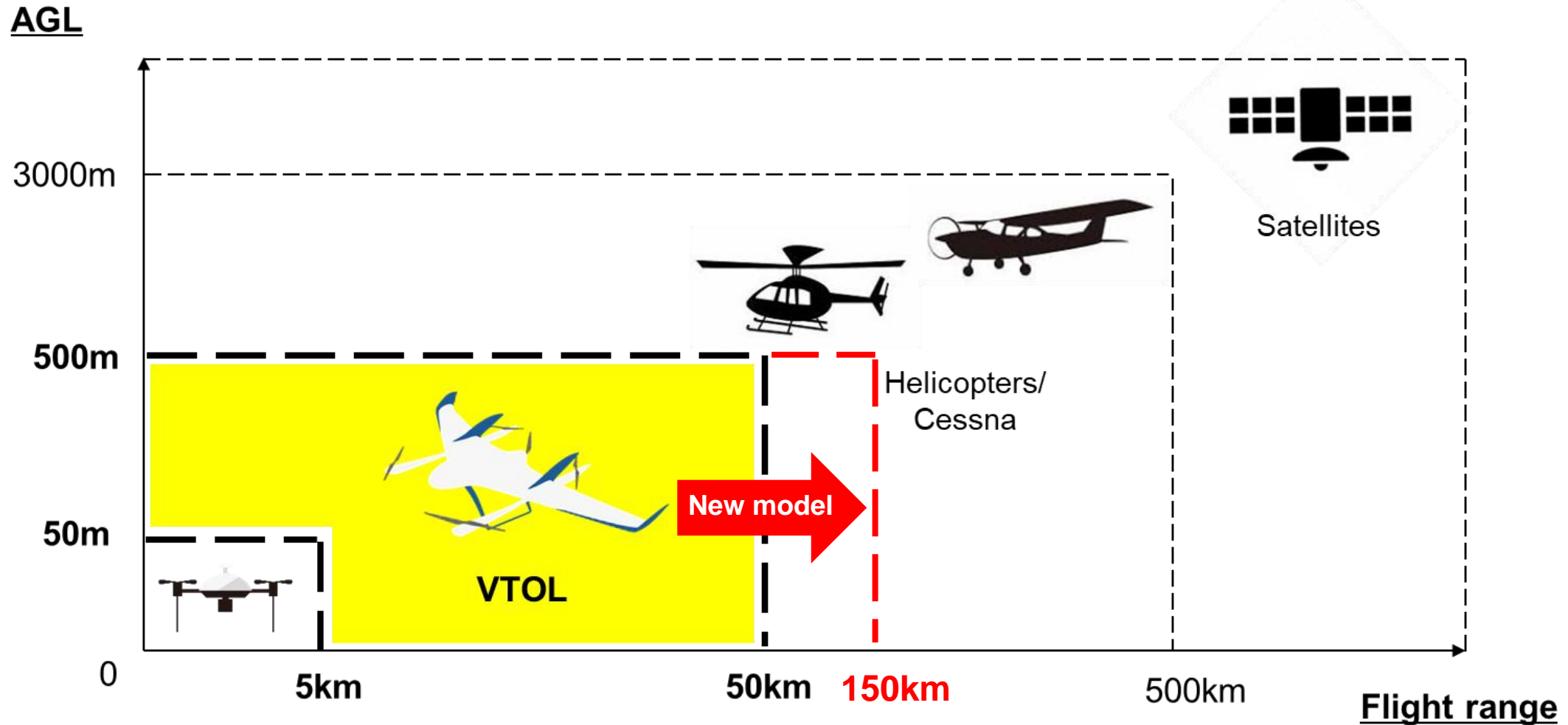
$$\begin{array}{l} \text{Drone Delivery} \\ \text{Cost/year} \end{array} = \underline{5.5 \text{ M yen}}$$



∴ Net cost reduction = $\Delta 30\%$ ($\Delta 4.5 \text{ M yen/year}$)

Platform comparison

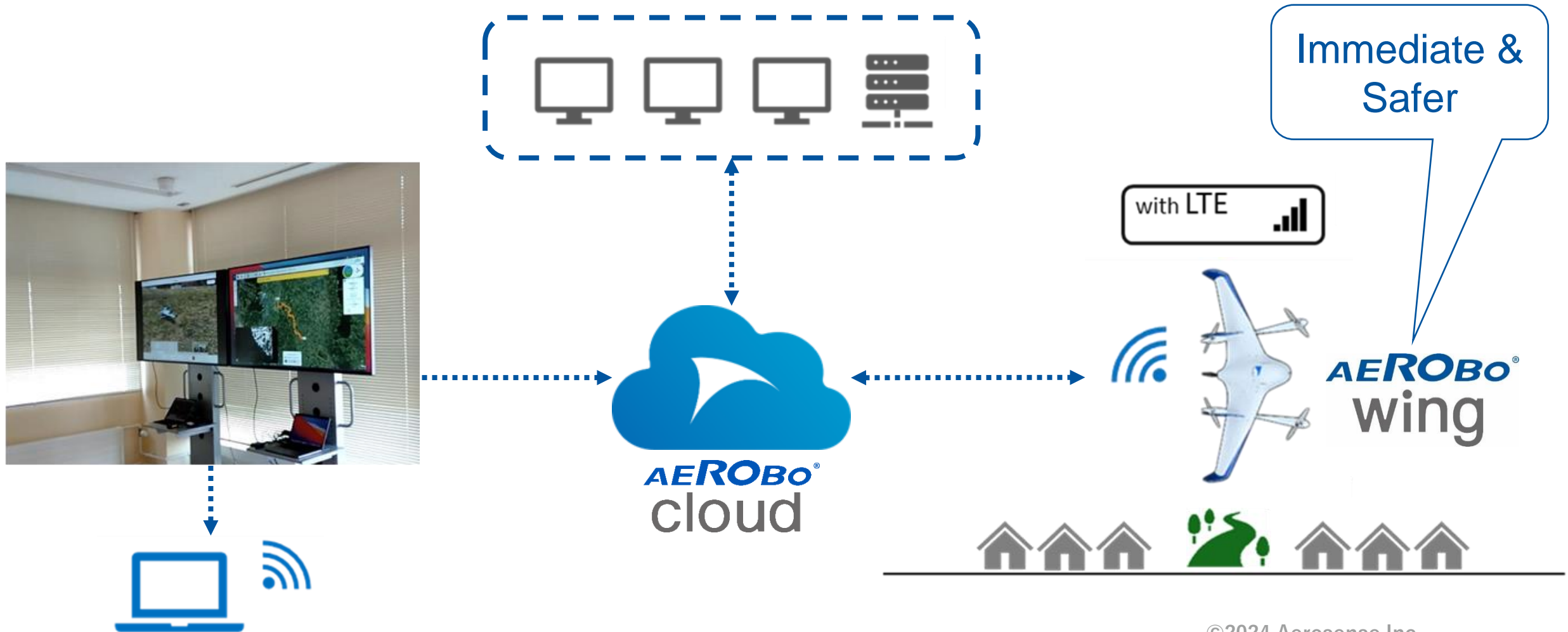
VTOL can be more frequent, accurate, and reasonable than aircrafts & satellites.



— Drone as a First Responder (DFR)



Providing First Responders with situational awareness as an integrated solution



— World Drone Competition 2023 winner

<https://youtu.be/IX33u5cBBIE>



— Bigger VTOL in 2026 (Battery-driven)

*Fly further
with more payload*

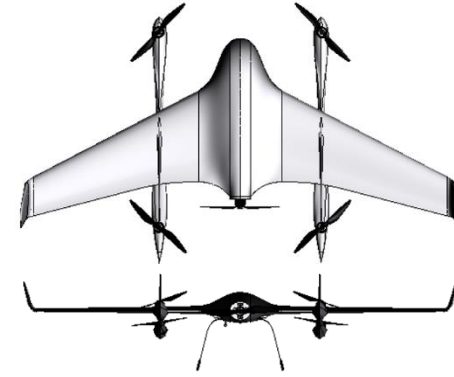
Funded by;
Ministry of Education
(JST K Program) in Japan

2020 ~



1 kg payload
&

50 km flight distance

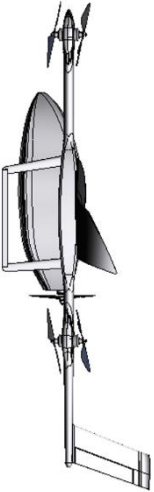
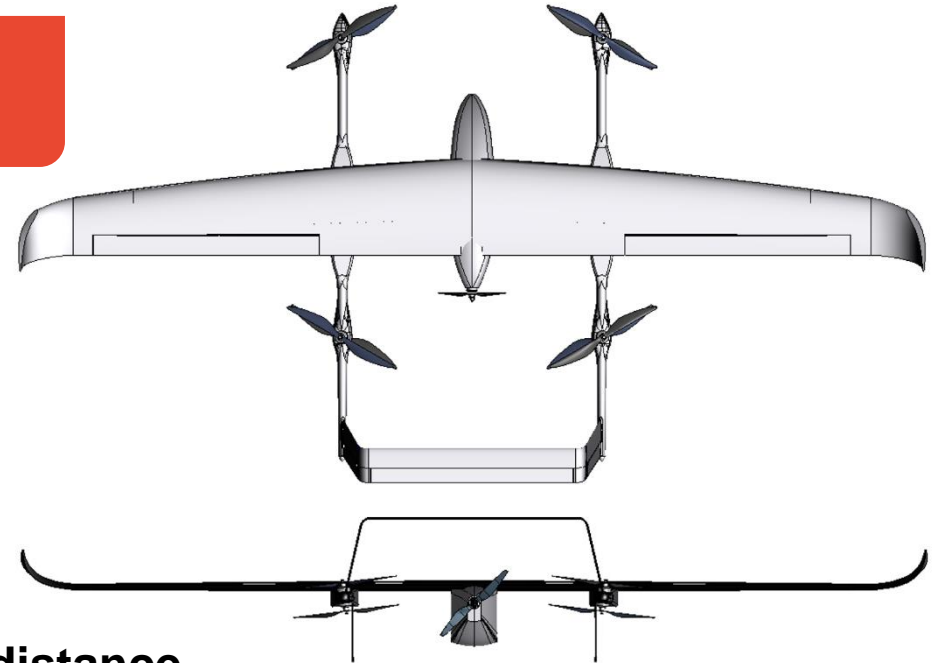


2026 ~



10 kg payload
&

150 km flight distance



— Bigger VTOL for Inter-Island Logistics



- Unmanned automatic system
- Cheaper and quicker delivery
- Alternative logistics when/where manned aircrafts/ships cannot go



Please contact me to learn how Aerosense can provide an integrated solution for your agency.



Website



LinkedIn