**Eco-friendly Cold Chain Solution utilizing insulation boxes and visualization of delivery** 

May 17, 2024

**Hirofumi Kambe** 

Manager of SEA Business Development Team New Business Development Department, Mobility Operations Dai Nippon Printing Co., Ltd.

**DNP** 

DNP

# **Outline of DNP Group**

Established Oct 9, 1876

Capital 927 million USD

Annual Sales 10,893 million USD

Headquarters in Tokyo

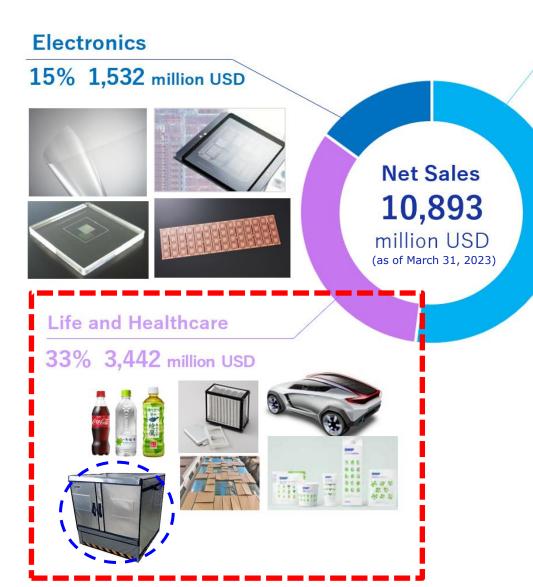
**Employees 36,246** 



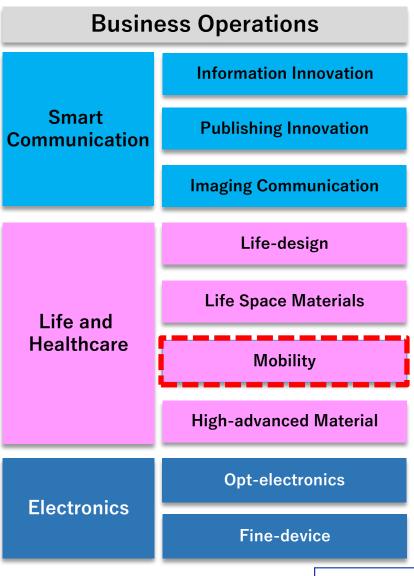


# **Net Sales by Segment**

#### **DNP**







Confidential

#### DNP

# **Eco-friendly Cold Chain Solution utilizing insulation boxes and visualization of delivery**

# Chilled Pharmaceutical Transportation in Manila, Philippines



DNP Insulation Box with Delivery Management System

Product for transport: Medical Products

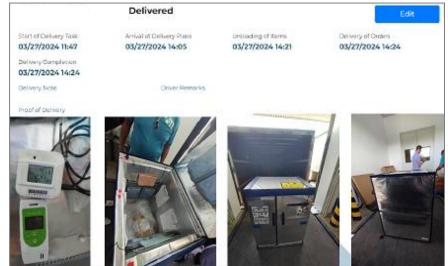
Temp: 2-8℃

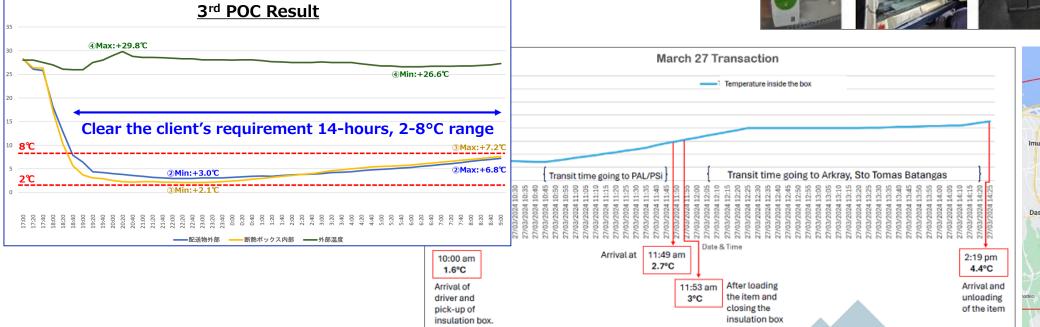


**Cost Reduction** 

**CO2** Reduction

**Efficient Operation** 







# February 2022, DNP, Uniadex and GMS Established a Joint Venture trying to provide Logistics Mobility Service in the Philippines





Dai Nippon Printing Co., Ltd.
Uniadex. Ltd.

Global Mobility Service Inc.

Tokyo, March 14, 2022, Dai Nippon Printing Co., Ltd. (DNP), Uniadex Ltd. (Uniadex) and Global Mobility Service Inc. (GMS) are pleased to announce the establishment of a Philippines-based logistics and delivery matching service joint venture (JV). The JV, to be known as 3Q DASH TECHNOLOX, INC., was initiated on February 4, 2022 and has been launched in anticipation of further expansion in logistics demand, and continuous growth going forward amid the Covid-19 pandemic.



1: MCCS is a GMS-developed s

#### DNP

- Overall coordination
- MaaS software planning / specification design
- Marketing (Sales)

Est. Feb 2022 3-company Joint Venture in the Philippine



- Secure drivers with vehicles
- Building the initial operations
- Marks

   MaaS software maintenance support
- Building the company general business administrative process (including legal, labor, accounting, tax, IT issues)

#### **Products of 3Q Dash Technolox**

#### **Delivery management System**

#### [Benefits for users]



- Visualizing Deliveries
- Efficient Operations
- Reducing Costs

#### **Smart Cold Chain Solution**

#### [Benefits for users]



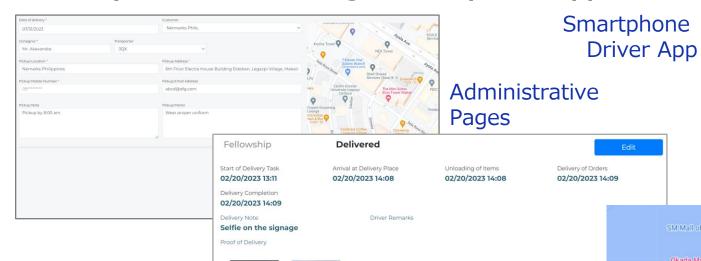
- Reducing Costs
- Creating more opportunities to deliver temperature-controlled goods

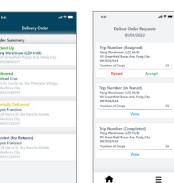
# **1** Delivery Management System

### DNP

#### Real-time visualization of delivery information using a smartphone app for drivers









1) Assign Job Orders



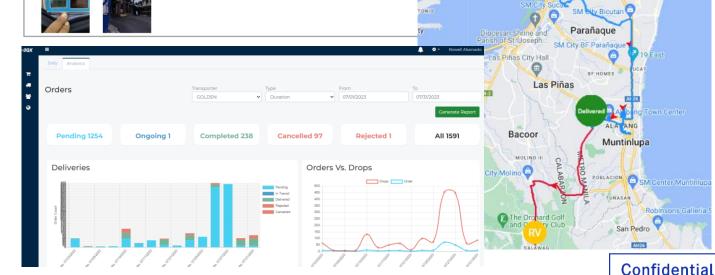
2) Plan More Efficient Routes



3) Track Delivery Status



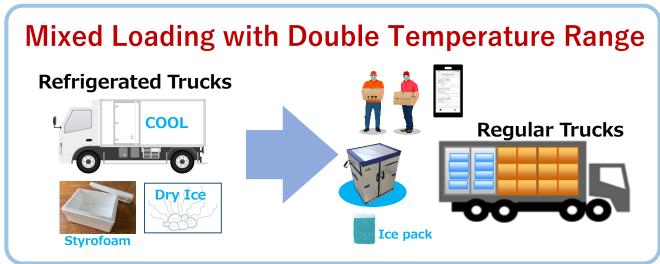
4) Monitor Performance



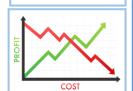
#### **2**Smart Cold Chain Solution













<b>Waste Reduction</b>	Reduce use of Disposable Styrofoam
------------------------	------------------------------------

**Reduction of CO2 emissions**Reduce use of Dry Ice
Reduce separate arrar

Reduce separate arrangements of Refrigerated and Regular Trucks

**Cost Reduction** 

Reduce disposable Styrofoam and Dry Ice to Reusable equipments Reduce separate arrangements of Refrigerated and Regular Trucks Reduce Operational Burden by digitalized delivery management

Reduction of Opportunity Loss

Creating more opportunities to deliver temperature-controlled goods since securing Refrigerated Trucks during peak season is difficult in the Philippines in case you don't own enough to cover

Confidential

### **DNP Technologies support the Smart Cold Chain Solution**

### **DNP**

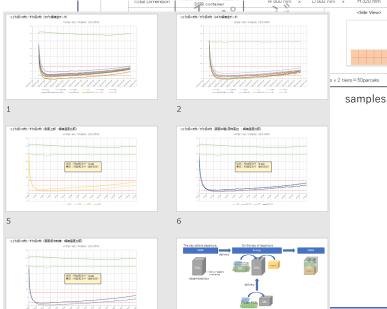
#### The Lineup of DNP Insulation Boxes







DNP Original Temperature
Simulation Software



Won the Grand Prize of the 28th 'Global Environment Award' in Japan in 2019.





# February 2023, conducted experimental project for last-mile logistics using DNP Multifunctional Insulation Boxes



#### **Utilized 3 Solutions**











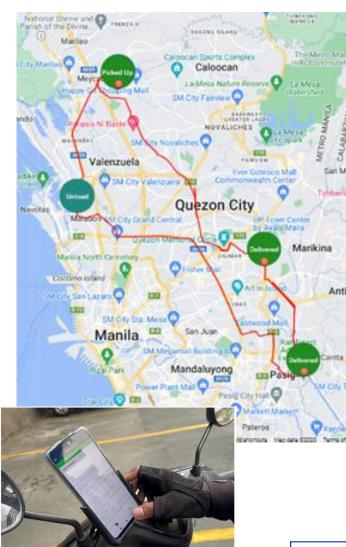












# Transportation of Milk Beverage in Malaysia

**DNP** 



Product for transport:
Milk beverage
2-8℃

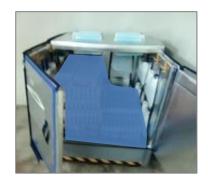
(1,000L)

**Size for T11 Pallet** 

User Friendly
Top & Front Loading

# Compactly Foldable



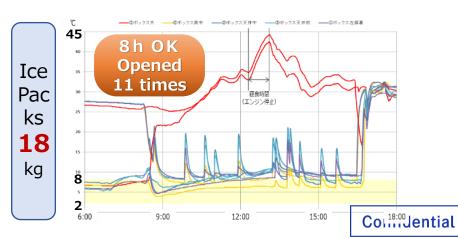




1<sup>st</sup> Car↑ 2<sup>nd</sup> Car→







used for next day delivery!

# **Test Transportation of Leafy Vegetables in Japan**

**DNP** 

Pallet Light Size

Product for transport:
Sunny lettuce
5-10℃



Size for T11 Pallet

User Friendly
Top & Front Loading

Large-capacity cold storage box 940L

Compact and folds in half

Plant Factory



Food processing company's Distribution Center



Put products in the box













Ice Pa cks **8** kg

- No change in condition before and after transportation Keep the quality at the time of packing!
- Can be folded and stored for efficient use of space

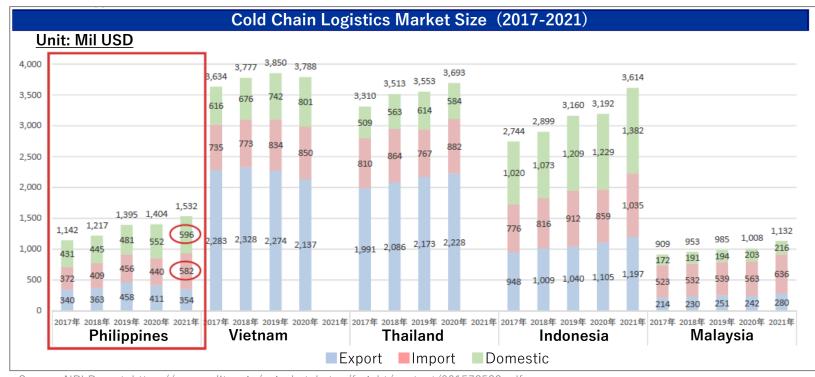
Kept the item temp 5-10°C for 24 hours

(Temp inside the cargo was 19-23.7°C)

Confidential

Reference P. 12

# Cold Chain Market in the Philippines and some ASEAN Countries DNP



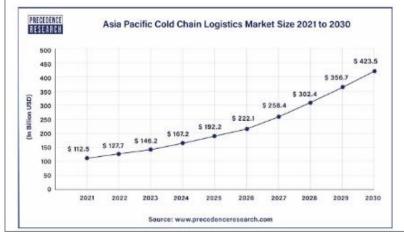
Source: NRI Report https://www.mlit.go.jp/seisakutokatsu/freight/content/001572532.pdf

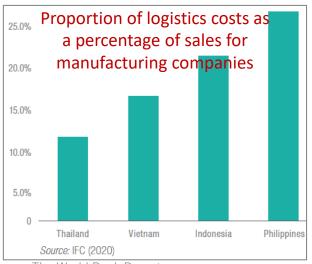
Based on data provided by several sources, compared to France which has a similar number of urban residents, the Philippines has less than 10% of the refrigerated vehicles needed to serve its urban population.

	# of urban residents	# of refrigerated vehicles
France (2014)	55,000,000	140,000
Philippines (2019)	54,000,000	10,000

Cold Chain Logistics Market in the Asia Pacific 2022-2030

The Asia Pacific cold chain logistics market size accounted for USD 127.7 billion in 2022 and is estimated to reach around USD 423.5 billion by 2030, growing at a CAGR of 16.4% from 2023 to 2030.





Source: The World Bank Report

Source: The World Bank Report

https://documents1.worldbank.org/curated/on/796871601650398190/pdf/Pd

Source: CCI HUB Philippines Report https://cci-hub.org/wp-content/uploads/2020/09/Evaluating-the-Philippines-Food-Cold-Chain-Energy-Efficiency-and-Environmental-Impact Online.pdf

19-Digitalizing-the-Philippine-Economy-Now.pdf

# **DNP**

未来のあたりまえをつくる。

