

think innovat GRUNDFOS X

Largest

Pump manufacturer in the world

>17

Million units produced every year

27.5

Turnover (billion DKK) in 2019 (USD 4.16 billion)

Years old (founded in 1945)

+19,000

Employees worldwide

Companies across the world



(1)

BUILDINGS



Family Homes



Commercial Buildings



HVAC OEM



District Energy

IM INDUSTRY



Industrial Processes



Industrial Utilities



System Builders and OEMs

♦ WATER







Water Treatment Solutions



Developing World Solutions Irrigation and Agriculture







Circle of Trust



Encyclopedia



Service Portfolios



ABOUT GRUNDFOS INDIA

The Grundfos Company: Grundfos Pumps India Pvt Ltd

Company Incorporated: 13th March 1998

Grundfos employees: 400 +

Production Plants: Chennai (10,125 Sq. Mtrs)
Ahmedabad (3,750 Sq. Mtrs)

Sales Responsibility: India, Bangladesh, Bhutan, Maldives and Nepal











Water Intake

Water Treatment

Water Distribution



Waste Water Transport & Flood Control



Waste Water Treatment

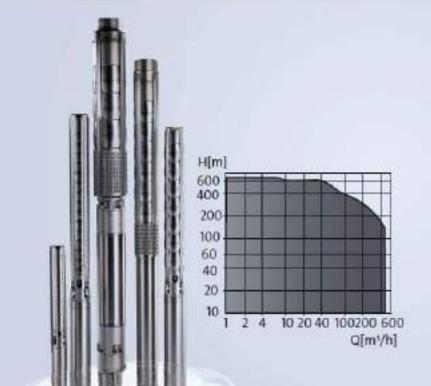


Water

SP A, SP, SP-G

4", 6", 8", 10" & 12" submersible pumps





TECHNICAL DATA:

- Flow, Q: max. 470 m³/h
- Head, H: max. 670 m
- Liquid temp: 0°C to +60°C
- . Installation depth: max. 600 m

APPLICATIONS:

- · Groundwater supply to waterworks
- · Irrigation in horticulture and agriculture
- · Seawater intake
- · Groundwater lowering
- · Pressure boosting
- Industrial applications

FEATURES AND BENEFITS:

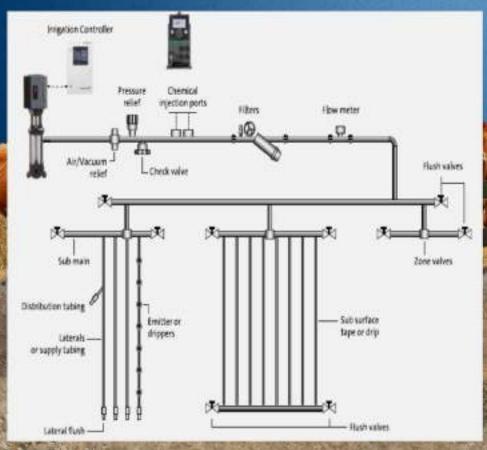
- · High efficiency
- Long service life as all components are of stainless steel
- . Motor protection via CUE or MP 204

OPTIONS:

 Data can be monitored and controlled via CUE, MP 204/R100



Water Intake: Renewable Intake & Irrigation







Product overview

End Suction Pumps

Long Coupled (NK / NKG)



Range:

> Flow (Q) : Up to 1300 m3/hr Head (H) : Up to 160m (250m)

Pressure : 16 Bar (25 Bar) ➤ Efficiency : Up to 81% > Temp. : Up to 140degC

> Free passage: 4-36mm

➤ MOC : CI / Bronze / SS316 / Duplex

Features:

- Standard dimensions according to EN / ISO
- Robust design
- > Back pull-out design- Easy maintenance.
- CED Coating
- Balanced impeller
- > EN 12756 shaft seal. No seal cooling and maintenance
- > Standard IE3 class motors- Improved overall efficiency Application:

Application:

- ➤ Water Supply / Distribution systems
- Pressure boosting
- ➤ HVAC
- Irrigation





Range:

> Flow (Q) : Up to 1300 m3/hr : Up to 160m (250m) ➤ Head (H)

: 16 Bar (25 Bar) Pressure > Efficiency : Up to 81%

: Up to 140degC > Temp.

Free passage : 4-36mm

➤ MOC : CI / Bronze / SS316 / Duplex

Features:

- > Same as NK and NKG
- Compact design Very lees space
- > No pump bearing- No lubrication and maintenance
- No coupling- No alignment
- ➤ Less lead time for maintenance

- ➤ Water Supply / Distribution systems
- Pressure boosting
- ➤ HVAC
- ➤ Irrigation





Range:

> Flow (Q) : Up to 2200 m3/hr

➤ Head (H) : Up to 125m

: 16 Bar (25 Bar) Pressure

: Up to 90% Efficiency

: Up to 105degC > Temp.

➤ MOC : CI / DI / SS304/SS316/SS316L/ CD4MCu /Super duplex

Features:

- > Tangential volute Improved pump efficiency
- Compact design.
- Casing can be rotated.
- > Double volute design Less radial load/more bearing life.
- > Francis design impeller Improves the NPSH margin (Suction Condition)
- ➤ Performance testing ISO 9906-2B tolerance

Application:

- Water Supply / Distribution systems
- Pressure boosting
- > HVAC and Irrigation

Product overview

Split Case Pumps



Range:

> Flow (Q) : Up to 14,000 m3/nr

Head (H) : Up to 165m
 Pressure : 20 Bar (25 Bar)
 Efficiency : Up to 91%

MOC : CI / DI / 2%Ni-CI / Bronze / SS304 / SS316

Features:

- > Split case design Very easy maintenance
- ➤ In-line design Easy piping
- ➤ BB design No shaft deflection and reduced vibration
- > Double volute Improved bearing and seal life
- Double suction Less axial load
- Less NPSH
- ➤ Long coupled No piping and motor disturbance
- > Standard IE3 class motors- Improved overall efficiency
- ➤ Performance testing ISO 9906-1U or 2B tolerance

Application:

- ➤ Water Supply / Distribution systems
- > Surface water intake
- Water Pressure boosting





Range:

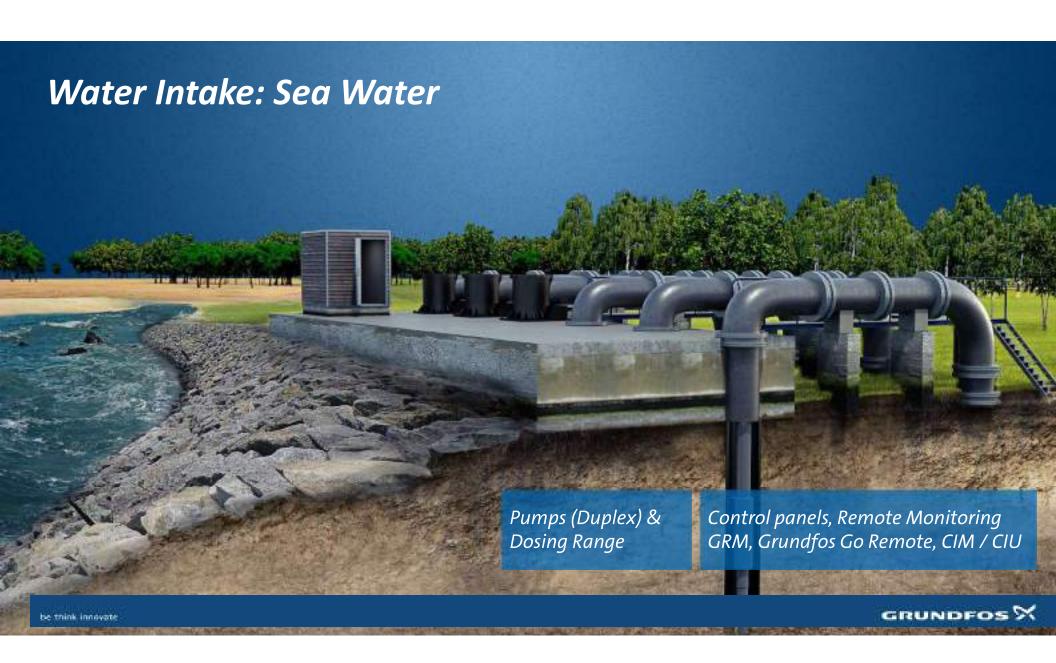
- ➤ Flow (Q) : Up to 12,000 m3/hr
- ➤ Head / Pressure / Efficiency / MOC : Same as KP

Features:

- Same as KP
- Compact design
- Very less space
- Less foundation and Civil work
- ➤ One mechanical seal Less seal maintenance
- One Bearing housing single lubrication sysyem

Application:

- Water Supply / Distribution systems
- Surface water intake
- Water Pressure boosting
- > HVAC and Irrigation





- -DPK Range
- -DWK Range
- -SEG Range
- -SLV & SL1 Range
- -SE & SE1 Range
- -SE / SL Range with S-Tube impeller
- -S Range
- -KPL & KWM
- -Mixer & Flow makers
- -Diffusers
- -Aerojets
- -Dosing & Disinfections
- -Mobile pumping station



WIDE RANGE OF PRODUCTS FOR HANDLING WASTEWATER







Controls
Customized Panel, E-Box

DDA, DME, DMX

Dosing Tanks & Stations





Chemical Dosing Systems

Dosing Systems - Polydos





One of Our Polydos 412A 10000 at China Factory

<u>Project</u> : Field wide implementation of asp at

Viraj.

Contractor : HAL Offshore Limited, Mumbai.

End User : ONGC Limited (onshore engineering

services Delhi).

Consultant : Petro 6 engineering & Construction

Pvt Limited.

Number of Systems : 3 No of 412 10000, 10,000 LPH

Capacity.

Major Documents : Basic Engineering Package (BEP for

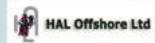
Approval & Manufacturing clearance).

Project Status: System commissioned & Running

Successfully







Dosing Skids / Systems



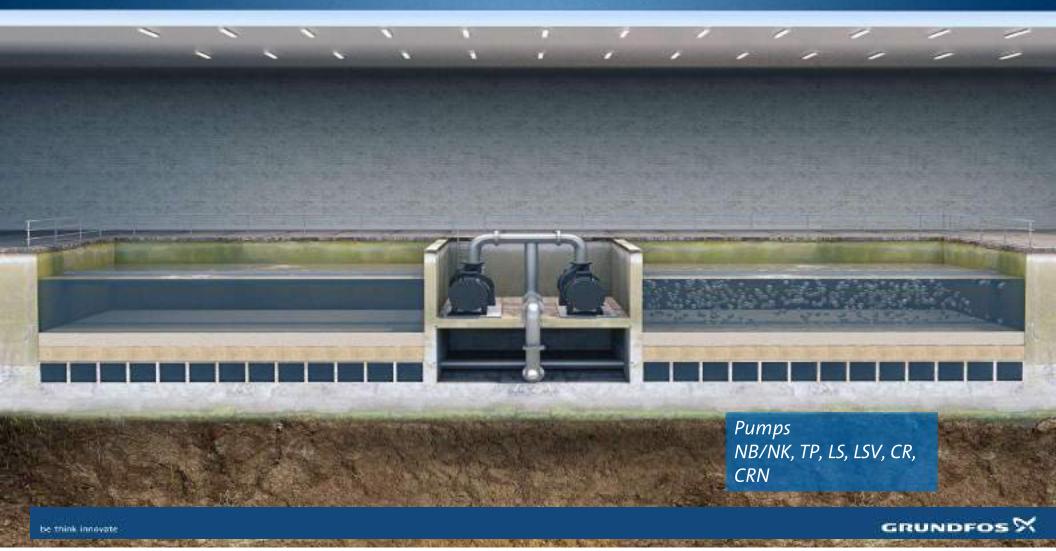
Products of Dosing & Disinfection







Water Treatment: Filtration & Backwash









Project Sales – 2018

54 Nos Surface Mounted Pumps for Junjunu & Ganganagar



Products of Water Treatment & Distribution



Type of Pumps in the Project (NK Pumps)

Project Contractor

: L&T

End User

: Rajasthan urban infrastructure development project

: Jhunjhunu Water Supply & Sewerage Works

(RUIDP)

Consultant

: Shah technical consultants Pvt. Ltd : 54 Surface Mounted NK Pumps

Number of Systems Major Documents

: Engineering Package for Approval to Consultant,

Project Status : All Pumps are Supplied at Site.



Flow analysis Patten's were performed for each pumping station (24 Iterations / Data Per day). Year's - 2016, 2031 *In totality we have 48* Data Iterations (Duty conditions) for single

pumping Station.

	2016 – Requirement														Grundfos				
DEMAND AS PER NETWORK DESIGN							SUPPLY AS PER PUMPS								NK 65-125/132, 3W, 7.5 kW				
Hour	Peak factor	Flow Required	Actual Pump Head Required (Considering Pump house losses)	Pump Head Required at Manifold (without considering Pump house losses)	Head at Critical point	Peak factor	Frequenc Y	Pump speed	Pump Rated speed	Pump speed in % of Rated speed	No of pump worki ng	Pumpe d Flow	Pump Head Generated	Pump Efy %	Com Efy %	P1	P2	NPSHr	
нн:мм		m3/hr	m	m	m		Hz	RPM	RPM	%	nos.	m3/hr	m	%	%	kW	kW	Mtrs	
00:00	0.2	14.83	18.21	18.21	12.59	0.2	45.50	2657.20	2920	91.0%	1	14.80	18.21	30.9	26	2.82	2.379	1.85	
01:00	0.2	14.83	18.21	18.21	12.59	0.2	45.50	2657.20	2920	91.0%	1	14.80	18.21	30.9	26	2.82	2.379	1.85	
02:00	0.2	14.83	18.21	18.21	12.59	0.2	45.50	2657.20	2920	91.0%	1	14.80	18.21	30.9	26	2.82	2.379	1.85	
03:00	0.2	14.83	18.21	18.21	12.59	0.2	45.50	2657.20	2920	91.0%	1	14.80	18.21	30.9	26	2.82	2.379	1.85	
04:00	0.3	22.25	18.22	18.21	12.59	0.3	45.30	2645.52	2920	90.6%	1	22.30	18.22	42.0	35.8	3.1	2.6	1.9	
05:00	0.4	29.66	18.23	18.21	12.59	0.4	45.35	2648.44	2920	90.7%	1	29.66	18.23	50.8	43.6	3.35	2.88	2.04	
06:00	1.6	118.65	18.47	18.23	12.59	1.6	46.50	2715.60	2920	93.0%	2	119.00	18.47	71.9	62.9	9.47	8.29	2.75	
07:00	2.6	192.80	18.83	18.26	12.59	2.6	50.00	2920.00	2920	100.0%	2	193.00	18.83	81.6	72	13.71	12.09	4.12	
08:00	2.6	192.80	18.83	18.26	12.59	2.6	50.00	2920.00	2920	100.0%	2	193.00	18.83	81.6	72	13.71	12.09	4.12	
09:00	2.2	163.14	18.66	18.24	12.59	2.2	48.50	2832.40	2920	97.0%	2	163.00	18.66	78.6	62.9	11.96	10.53	3.51	
10:00	1.0	74.15	18.32	18.22	12.59	1.0	47.50	2774.00	2920	95.0%	1	74.20	18.32	77.0	67.7	5.45	4.79	3.21	
11:00	0.8	59.32	18.28	18.21	12.59	0.8	46.40	2709.76	2920	92.8%	1	59.32	18.28	72.0	63.0	4.67	4.09	2.73	
12:00	0.9	66.74	18.30	18.22	12.59	0.9	46.90	2738.96	2920	93.8%	1	66.80	18.3	74.8	65.7	5.05	4.43	2.96	
13:00	1.0	74.15	18.32	18.22	12.59	1.0	47.50	2774.00	2920	95.0%	1	74.20	18.32	77.0	67.7	5.45	4.79	3.21	
14:00	0.6	44.49	18.25	18.21	12.59	0.6	45.60	2663.04	2920	91.2%	1	44.90	18.25	64.1	55.7	3.99	3.47	2.35	
15:00	0.6	44.49	18.25	18.21	12.59	0.6	45.60	2663.04	2920	91.2%	1	44.90	18.25	64.1	55.7	3.99	3.47	2.35	
16:00	0.8	59.32	18.28	18.21	12.59	0.8	46.40	2709.76	2920	92.8%	1	59.32	18.28	72.0	63.0	4.67	4.09	2.73	
17:00	0.8	59.32	18.28	18.21	12.59	0.8	46.40	2709.76	2920	92.8%	1	59.32	18.28	72.0	63.0	4.67	4.09	2.73	
18:00	2.0	148.31	18.59	18.24	12.59	2.0	48.00	2803.20	2920	96.0%	2	148.00	18.59	76.9	67.6	11.09	9.75	3.24	
19:00	2.5	185.38	18.79	18.25	12.59	2.5	50.00	2920.00	2920	100.0%	2	185.50	18.79	80.4	70.8	13.37	11.78	3.97	
20:00	1.0	74.15	18.32	18.22	12.59	1.0	47.50	2774.00	2920	95.0%	1	74.20	18.32	77.0	67.7	5.45	4.79	3.21	
21:00	0.7	51.91	18.26	18.21	12.59	0.7	45.90	2680.56	2920	91.8%	1	51.90	18.26	68.4	59.7	4.31	3.76	2.52	
22:00	0.5	37.08	18.24	18.21	12.59	0.5	45.40	2651.36	2920	90.8%	1	37.10	18.24	58.1	50.2	3.66	3.16	2.18	
23:00	0.3	22.25	18.22	18.21	12.59	0.3	45.30	2645.52	2920	90.6%	1	22.30	18.22	42.0	35.8	3.1	2.6	1.9	



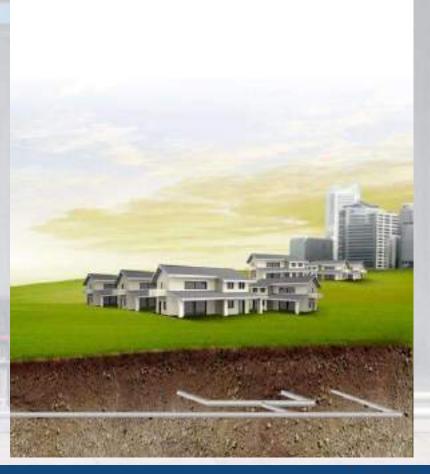


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Common challenges in a distribution system

- Secure a stable water supply for the end user (or critical point)
- Scarce water resources
- Pipe breaks
- Leakage
- NRW
- Operation costs



Are leakage losses really a problem?

How much water do you think is lost daily in the world because of leakages?

45 million cubic meters (of drinking water)
are lost daily through water leakage in the
distribution networks

- enough to serve nearly 200 million people

"Energibesparelse på kildepladsniveau"
DANVA - FORSKNINGS- OG UDREDNINGSPROJEKT NR. 16, 2009

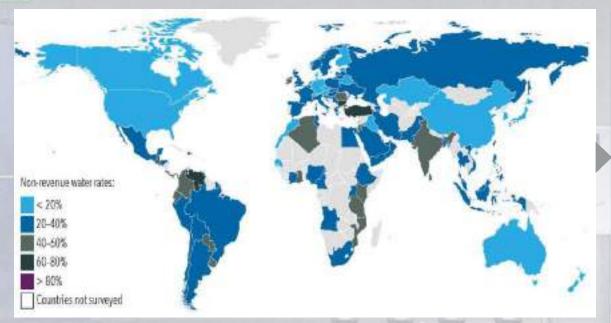
Pipe bursts in relation to pressure

Operating at steady pressure in the mains, the number of new leaks (pipe bursts) compared to intermittent supply is reduced by a factor 10 or maybe even 20 ...

"What do we know about pressure:leakage relationships?" Lambert A., Brno, 2001. ISBN: 80-7204-197-5

Global NRW Map

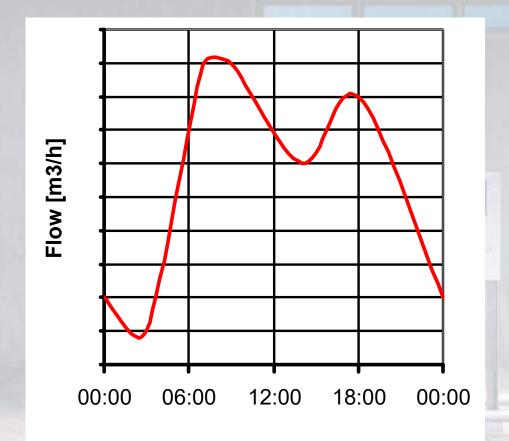




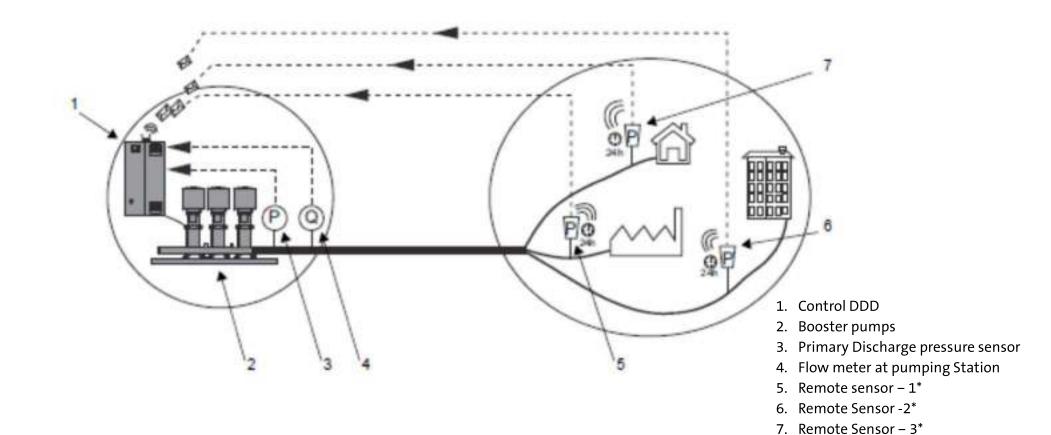
Source: GWI, Global Water Market 2017 (96 countries are analyzed with respect to NRW)

- NRW = most important indicator of network quality and security of supply
- 24 of the countries having NRW rates above 40%
- Highest NRW rates are above 60% (e.g. Turkey and Bulgaria)

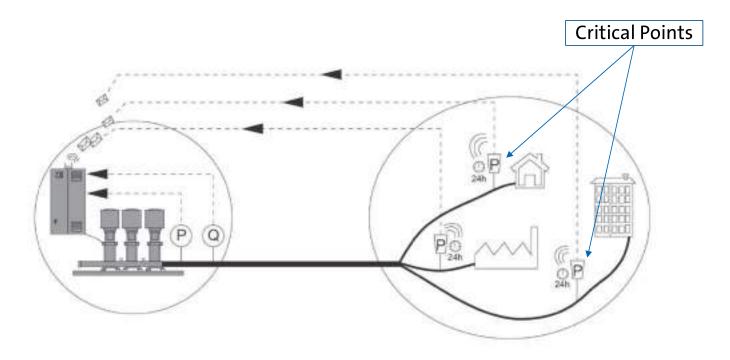
Water consumption profile for a typical day



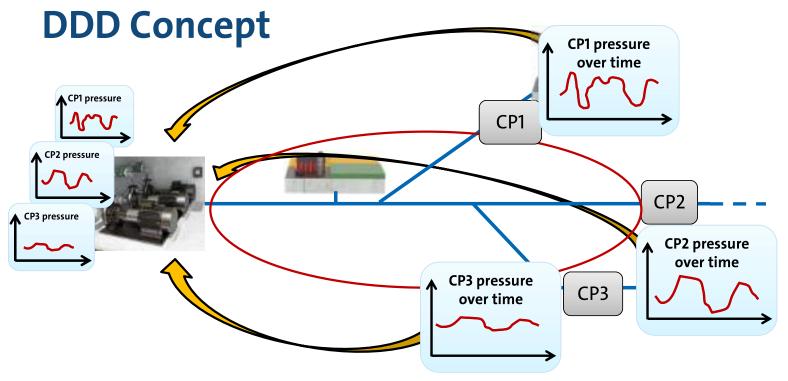
DDD Concept



What is a Critical Point



- If the customer has complaints from end users concerning lack of pressure
- If a area of the network is located at a high elevation level
- At the end of a network (high friction loss)
- The critical points can be identified based on hydraulic model



- Remote pressure sensors (data loggers) are installed at critical points (CP)
- DDD creates a model of the distribution network pipe system
- Each CP contributes with its own pressure profile
- Profiles are logged, and sent daily to pumping station (SMS messages)
- Pumping station optimizes control curve based on updated sensor data

DDD benefits

th&HI

- Increases comfort by delivering a stable pressure in the critical points
- Saves energy as pressure is lowered on average
- Reduces leakage due to lower pressure
- Minimizes the risk of pipe bursts due to more stable pressure
- Minimizes manual work related to changes in the weather and water demand



Who are our Potential Customers?

Row.

- 100 + Smart cities
- 200+ Green Field Projects (General)
- Existing Old & inefficient networks
- OHT tanks catering distribution networks with improper pressure distribution at critical points

Smart Cities & Green Field Projects Where sustainability & Growth is a key Factor

