

FREQUENTLY ASKED QUESTIONS – BUYER FLIGHTS FROM UK, EUROPE, USA AND CANADA

In 2019, there are some important changes to international buyer flights.

What are the changes?

Buyers are responsible for securing and paying for their own flights to ATE.

Why are sponsored flights not available this year?

Due to an increasing number of ATE buyers preferring to organise their own flights with their airline of choice, and a low uptake of sponsored flights in recent years, the opportunity was less appealing to airlines.

Will the ATE registration fee decrease because flights are not included?

No, flights have never been included in the ATE registration fee.

In previous years, Tourism Australia has secured airline sponsorship to offer free-of-charge flights to buyers.

The ATE registration fee includes accommodation, meals, transfers and all events as advertised in the ATE program. When compared with similar events, ATE has a competitive registration fee based on the program inclusions and number of appointments. Tourism Australia does not make a profit from ATE.

What is the benefit?

Arranging your own travel gives you more flexibility in choosing a preferred airline, flight route, schedule and travel class.

Can I access discounted airfares?

Tourism Australia has negotiated industry rates with a selection of airlines for international buyers travelling to ATE from UK, Europe, USA and Canada. [View the options](#).

Following your confirmation of attendance at ATE, you are encouraged to secure flights with your preferred airline as soon as possible, noting availability may be limited. You will be required to provide your ATE 'offer of acceptance' email as confirmation of your attendance at the event.



Has Tourism Australia researched other events to see if flights are included?

Yes, an extensive review has been conducted against similar international tourism events. Some other events offer economy class flights under a sponsorship arrangement and some do not offer flights (or other inclusions that ATE has) at all. When compared with similar events, ATE has a competitive registration fee based on the program inclusions and number of appointments.

Who can I discuss my flight options with?

Contact the airline directly via the [flight options information page](#) or your [Tourism Australia regional representative](#).