**Operating in competitive times by focusing on the Business of General Practice**

Tom Laundy - Director (Business Advisory), South Australia

Scott Montefiore - Director (Wealth Advisory), Queensland

Paul Copeland - Director (Business Advisory), Queensland

Andrew Hirst – Territory Sales Manager, Queensland

**Background**

Join our National team of experts and learn the key attributes of running a successful General Practice.

**Aims**

As competition increases and as corporate owners purchase more general practices, we will address the biggest challenges faced by metropolitan and rural practices and discuss how to grow a financially stable and successful practice.

We have gathered insights from our extensive client base and identified the trends of our most successful practices.

Topics covered include;

* Creating a strategic vision for your practice
* Improving the performance of your staff and increasing efficiencies in your practice
* Learnings from case studies and real-life examples of topical issues in practices
* Positioning your practice for an exit
* How to make the most of your wealth and finances

**Method**

Interactive session with case studies and Q&A

**Results**

The tools to grow your practice, increase cash flow, establish a financially secure and stable practice.