



# KangaNews New Zealand Debt Capital Market Summit 2020

8 December The Hilton Auckland

**>>> REGISTER**

**8.30am REGISTRATION OPENS**

**9.00am MIHI WHAKATAU**

**Rēnata Blair**  
Director  
Ngāti Whātua Ōrākei Trust

**9.10am WELCOME**

**Samantha Swiss**  
Chief Executive  
KangaNews

RATES AND THE SOVEREIGN SECTOR

**9.15am KEYNOTE ADDRESS**

**Debt capital markets and the future greening of the market**

**Cecilia Tarrant**  
Chair  
New Zealand Green Investment Finance

**9.35am PANEL DISCUSSION INCORPORATING GLOBAL VIDEOCONFERENCE**

**High-grade markets and duration**

- More issuance, more RBNZ – where is supply-demand equilibrium?
- How offshore developments inform local market prospects.
- Building duration: issuer-side capacity.

**Videoconference panellists**

**Andrea Dore**  
Lead Financial Officer and Head of Funding  
World Bank

**Stefan Goebel**  
Managing Director and Treasurer  
Rentenbank

**Live panellists**

**Sam Direen**  
Treasurer  
Kāinga Ora – Homes and Communities

**Kim Martin**  
Acting Director, Capital Markets  
New Zealand Treasury

**Nick Smyth**  
Senior Interest Rate Strategist  
BNZ

**Moderators**  
**Mike Faville**  
Head of Capital Markets  
BNZ

**John Vanderbom**  
Director, Capital Markets  
BNZ

**10.25am BREAK**

**10.50am PANEL DISCUSSION INCORPORATING GLOBAL VIDEOCONFERENCE**

**How a global hunt for investors changes local market dynamics**

- Should 'hot money' be a concern for local players?
- Understanding new liquidity and flow dynamics.
- Where will the local market be in 12 months' time?

**Videoconference panellists**

**James Athey**  
Investment Director, Rates Management  
Aberdeen Standard Investments

**Jon Day**  
Fixed Income Portfolio Manager  
Newton Investment Management

**Michael Michaelides**  
G10 Fixed Income Manager  
Carmignac

**Live panellists**

**Mark Butcher**  
Chief Executive  
New Zealand Local Government Funding Agency

**Steve Lucas**  
Head of Funding, Capital and ALM  
ASB Bank

**Kim Martin**  
Acting Director, Capital Markets  
New Zealand Treasury

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## Moderators

**Adam Donaldson**  
Head of Macro Sales  
Commonwealth Bank

**Simon MacGill**  
Head of Fixed Income  
Commonwealth Bank

**Ben Reid**  
Director  
Memia

**2.00pm PANEL DISCUSSION**  
**Chief economists' roundtable**  
• Repair or recovery in 2021?  
• Ever-lower rates: what is the circuit breaker?  
• Longer-term outlook: COVID-19 recovery and inflationary prospects.

## ECONOMIC AND MARKET OUTLOOK

**11.40am PANEL DISCUSSION**  
**New Zealand business and the COVID-19 recovery**  
• The private sector's role in recovery: crowded in or squeezed out?  
• A reshaped and reimagined economy after the pandemic?  
• Where are the opportunities for 2021?

## Panellists

**Rob Hewett**  
Chair  
Silver Fern Farms

**Richard Hilder**  
Chief Financial Officer  
Precinct Properties

**Silvana Schenone**  
Board Member  
Takeovers Panel

## Moderator

**Dean Spicer**  
Head of Sustainable Finance, New Zealand  
ANZ

## Panellists

**Dominick Stephens**  
Chief Economist  
Westpac

**Stephen Toplis**  
Head of Research  
BNZ

**Nick Tuffley**  
Chief Economist  
ASB Bank

**Sharon Zollner**  
Chief Economist  
ANZ

## Moderator

**Christina Leung**  
Principal Economist  
New Zealand Institute of Economic Research

## 12.30pm LUNCH

**1.30pm KEYNOTE ADDRESS AND FIRESIDE CHAT**  
**Artificial intelligence - 2021 and beyond**

**Rachel Kelly**  
Ministerial Adviser  
Digital Council for Aotearoa New Zealand;  
Product and Technology Adviser  
Ethical AI

**2.45pm PANEL DISCUSSION**  
**A buy-side view on the new market landscape**  
• Finding yield: duration, credit quality, liquidity – or all the above?  
• Responding to a reshaped market: more rates, less credit.  
• Projecting how the market and investment strategy will change.

## Panellists

**Mark Brown**  
Head of Fixed Income  
Harbour Asset Management

**Diana Gordon**  
Head of Fixed Income Strategy  
Kiwi Wealth

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**David McLeish**  
Senior Portfolio Manager, Fixed Interest  
**Fisher Funds Management**

**Ben Trollip**  
Principal  
**Melville Jessup Weaver**

**Moderator**  
**David Austin**  
Head of Institutional Sales  
**Westpac**

**3.30pm BREAK**

CREDIT SECTOR FOCUS

**3.55pm PANEL DISCUSSION**  
**Credit supply, competition and the growth of securitisation**  
• Why a vibrant nonbank lender sector matters.  
• Funding and lending competition.  
• Securitisation's role in a reshaped New Zealand credit market.

**Panellists**  
**Chris Lamers**  
Chief Executive, New Zealand and  
Deputy Group Chief Executive  
**flexigroup**

**Simon Pannett**  
Director and Senior Credit Analyst  
**Harbour Asset Management**

**Mark de Ree**  
Head of Treasury  
**UDC Finance**

**Moderator**  
**Deemple Budhia**  
Partner  
**Russell McVeagh**

**4.25pm FIRESIDE CHAT**  
**Taking impact investment to the mainstream**  
• Investor demand and scalability.  
• The domestic opportunity set.  
• Liquidity and valuation.

**Participants**  
**John Berry**  
Co-founder and Chief Executive  
**Pathfinder Asset Management**

**Louise Aitken**  
Chief Executive  
**Ākina Foundation**

**4.45pm PANEL DISCUSSION**  
**A crowded agenda for bank treasuries**  
• Funding and capital dynamics.  
• Credit supply and demand dynamics.  
• What's back on the regulatory agenda in 2021?

**Panellists**  
**Chandu Bhindi**  
Treasurer  
**ASB Bank**

**Liam Cleary**  
Head of Funding  
**Westpac**

**Paul Daley**  
Treasurer  
**ANZ**

**Mahes Hettige**  
Head of Balance Sheet Management  
**BNZ**

**Tim Main**  
Treasurer  
**Kiwibank**

**Moderator**  
**Guy Lethbridge**  
Partner  
**Russell McVeagh**

**5.30pm SESSIONS CLOSE**

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