



Frequently asked questions

Q. When and where is Facing North being held?

A. Facing North is on Wednesday 2 August 2023 at Australian Parliament House in Canberra.

Q. How do I register to attend?

A. Business and industry delegates are required to submit an [Expression of Interest](#) to attend. You will be notified if your EOI has been successful. Once you are notified that your EOI was successful, confirmation of delegate participation cannot be provided until full payment has been made.

Q. Who can I talk to about attending?

A. You can contact us initially via email facingnorth@dmbg.com.au. Please outline your question/s and someone will either respond via email or call you to discuss.

Q. What type of registrations are available?

A. You can choose to attend as a full delegate or as an exhibitor only at the Great Hall Reception and Showcase. A full list of ticket pricing is provided below. Additional tickets are available if you wish to have more than one person staff your exhibit, attend the Great Hall Reception and Showcase or the post showcase networking function.

Type	Cost (inc GST)
Full delegate	\$1000
Showcase exhibitor	\$750
Add on – Additional exhibitor ticket	\$250
Add on – Facing North Forum	\$500
Add on – Post showcase networking function	\$80
Additional Great Hall Reception and Showcase delegate	\$500

Q. What does the registration cover?

A. You can select different types of registration depending on business requirements. A full list of ticket types and inclusions is provided in the table below.

Airfares, accommodation, personal expenses and freight are not included and are the responsibility of delegates and exhibitors.

Type	Inclusions	Cost (inc GST)
Full delegate	<ul style="list-style-type: none"> • Entry to the Facing North Forum • Entry to the Great Hall Reception and Showcase • Entry to the post event networking function 	\$1000
Showcase exhibitor	<ul style="list-style-type: none"> • Entry to the Great Hall Reception and Showcase for one (1) exhibitor • Exhibitor stand with your company / organisation name displayed • Table and chair 	\$750
Add on – Additional exhibitor ticket	Entry to the Great Hall Reception and Showcase event only for one (1) additional person to support the exhibitor stand	\$250
Add on – Roundtables	Access to the Facing North Forum for one (1) person	\$500
Add on – Post showcase networking function	Entry to the post event networking function only for one (1) person	\$80
Additional Great Hall Showcase delegate	Full delegates have the opportunity to purchase an additional ticket to the Great Hall Reception and Showcase to invite relevant key stakeholders or business associates (<i>on application and subject to approval, limited tickets available</i>)	\$500

Q. What is included in a full delegate registration for \$1,000?

A. Full registration for one delegate includes:

- Access to Facing North Forum
- Entry to the Great Hall Reception and Showcase
- Entry to post the post event networking function

All business and industry delegates interested in attending Facing North 2023 in Canberra, will need to submit an [Expression of Interest](#).

Q. What is the Facing North Forum?

A. The Facing North Forum is a plenary program held in the Theatre in Australian Parliament House on 2 August 2023 with facilitated panel discussions and presentations to provide an overview of the Territory’s strategic, economic, commercial and cultural capabilities.

Q. How will the Facing North Forum be run?

A. The presentations and panel discussions are currently being finalised and the program will be released once the speakers have been confirmed.

Q. What if I only want to attend the Great Hall Reception and Showcase?

A. You must purchase a full delegate registration or be an exhibitor to attend the Great Hall Reception and Showcase. Full delegates also have the opportunity to purchase additional tickets to the Great Hall Reception and Showcase to invite relevant key stakeholders or business associates (on application and subject to approval as limited tickets are available).

Q. When does the delegate EOI close?

A. If you are interested in attending as a delegate, expressions of interest and payment closes on **Friday 30 June 2023**.

Q. How can I be an exhibitor at the Great Hall Reception and Showcase?

A. Opportunities are available to attend and exhibit your products, services or industry at Facing North 2023. Exhibitors will be encouraged to display a Territory feel and align with the event theming which will be advised.

The cost to exhibit is \$750 and includes:

- entry to the Great Hall reception and showcase for one (1) exhibitor
- exhibitor stand with a rear booth panel with your company / organisation name displayed
- design and production of the exhibitor stand backdrop
- table and chair.

Q. What if I have additional exhibitor booth requirements

A. Any additional booth arrangements or requirements can be organised through the professional conference organiser upon approval of your EOI and are at your own expense.

Q. When does the exhibitor EOI close

A. There are a limited number of opportunities available to exhibit at Facing North 2023. If you are interested in participating as an exhibitor your EOI is required by **Friday 30 June 2023**.

Applications will be assessed on the uniqueness and suitability of the business or product and how it showcases the very best of the Territory.

Q. What is the cancellation policy?

A. All cancellations must be received in writing and submitted before 30 June 2023 to receive a refund. Cancellations after this date are non-refundable.

Delegate name change requests must be submitted in writing to facingnorth@dmbg.com.au

Q. Where is Australian Parliament House and what are the access requirements?

A. Australian Parliament House is located on Parliament Drive in Canberra. Visitors must go through security screening and inspection of personal possessions. The Theatre and Great Hall are located in the public areas of Parliament House. Visitors to private areas must be accompanied and must present appropriate photo identification

Q. Who are the Darwin Major Business Group Incorporated?

A. The Darwin Major Business Group (DMBG) is a Northern Territory incorporated association whose aims include to undertake strategic activities that may advance the economy of the Northern Territory. Facing North is one of those strategic activities. The group comprises thirteen most businesses and account for and have a record of significant investment and employment in the Northern Territory.

DMBG members are:

- Airnorth
- CGH Group
- Darwin Convention Centre
- Dixon Group
- Halikos
- Hannon Group
- HB Group
- Margetic Sitzler
- Mindil Beach Casino Resort
- NT Airports
- Paspaley
- Porosus Pty Ltd
- Sentinel Property Group (Casuarina Square)