



SITE ENVIRONMENTAL OUTCOMES - CONTROL, INFLUENCE OR ACCEPTANCE

PRESENTED BY

KEL SANSON



SENIOR ENVIRONMENTAL CONSULTANT AT
STRATEGIC ENVIRONMENTAL & ENGINEERING CONSULTING

PREVIOUS ROLES

CONTRACTOR

CLIENT

REGULATOR




DAD
MOUNTAIN CLIMBER
PADDLER
AMATEUR PHOTOGRAPHER



ENVIRONMENTAL OUTCOMES



- **Highly variable from project to project**
 - **A wide variety of roles and projects over the years**
- **What do we want to see?**
- **What can we actually do?**

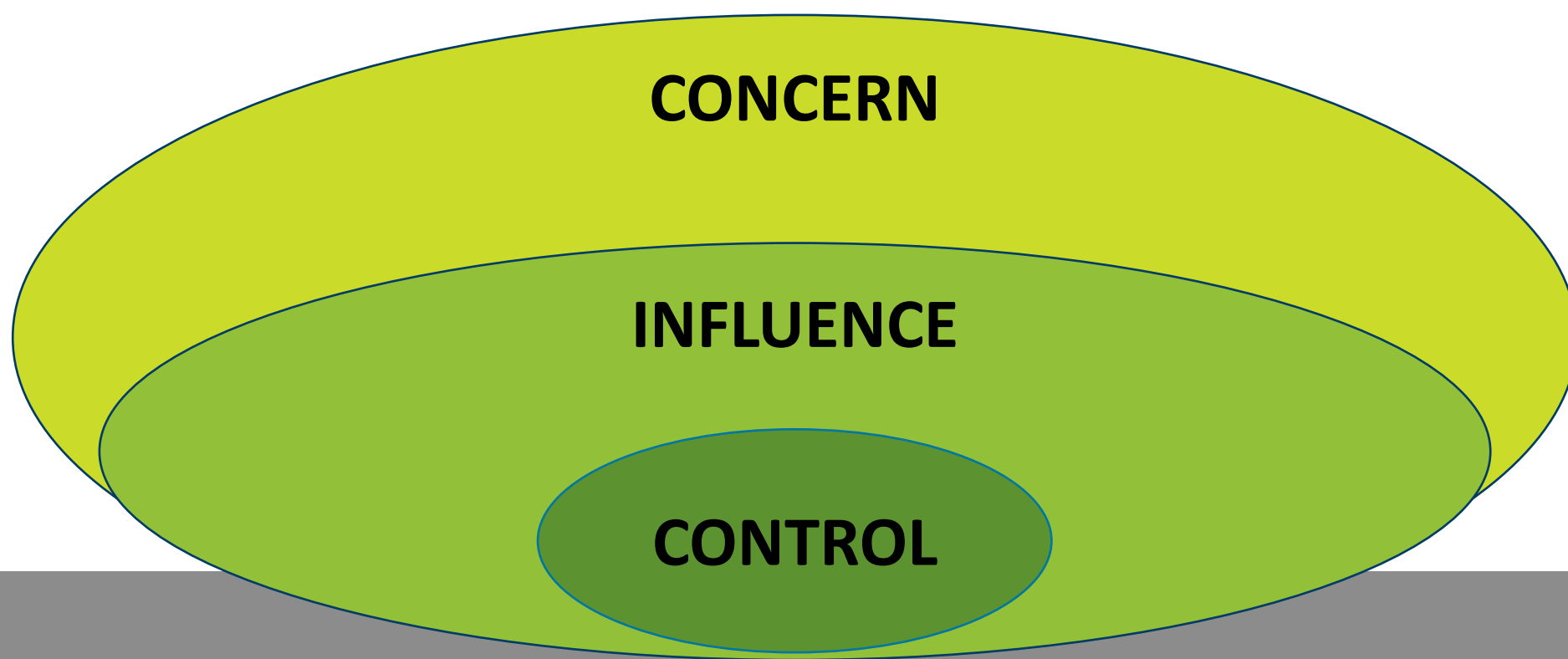


Grant me the
serenity
to accept the things
I cannot change;
courage to change
the things I can;
and wisdom to
know the
difference.

~Reinhold Niebuhr

A large, abstract graphic on the left side of the slide. It features a dark gray circle partially cut off by the left edge. Surrounding this circle are several concentric, semi-transparent white and light gray rings that create a sense of depth and movement, resembling a stylized globe or a series of overlapping layers.

THE LIFE SPHERES



- Popularised by Stephen Covey – The Seven Habits of Highly Effective People.
- These three spheres exist at all times.
- Create perspective on how to address the challenge of the future and where you can direct your energy for the best results.

SPHERE OF CONTROL (I)

IMPORTANT FOR INDIVIDUAL



You only have direct control over the following choices in life:

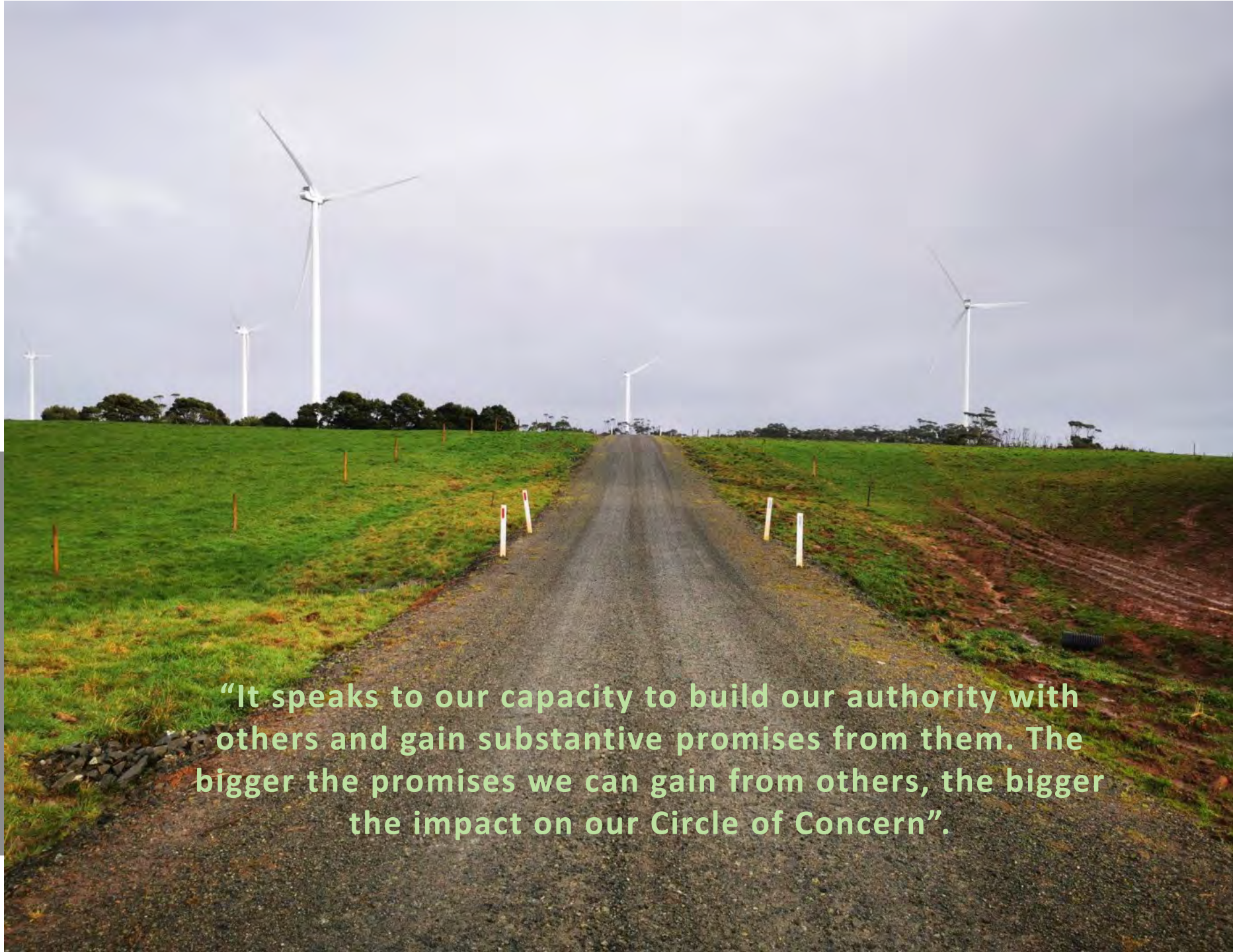
- **Your thoughts**
- **Your feelings**
- **Your words**
- **Your actions**

SPHERE OF INFLUENCE (WE)



The things that you can influence or affect, but NOT directly control:

- Proactive people focus on this one.
- Other people, relationships, what happens at work etc.
- Key – understanding the human condition, authority, soft skills, relationship building.



“It speaks to our capacity to build our authority with others and gain substantive promises from them. The bigger the promises we can gain from others, the bigger the impact on our Circle of Concern”.

SPHERE OF CONCERN (ACCEPTANCE)

MASSIVE SOURCE OF STRESS!

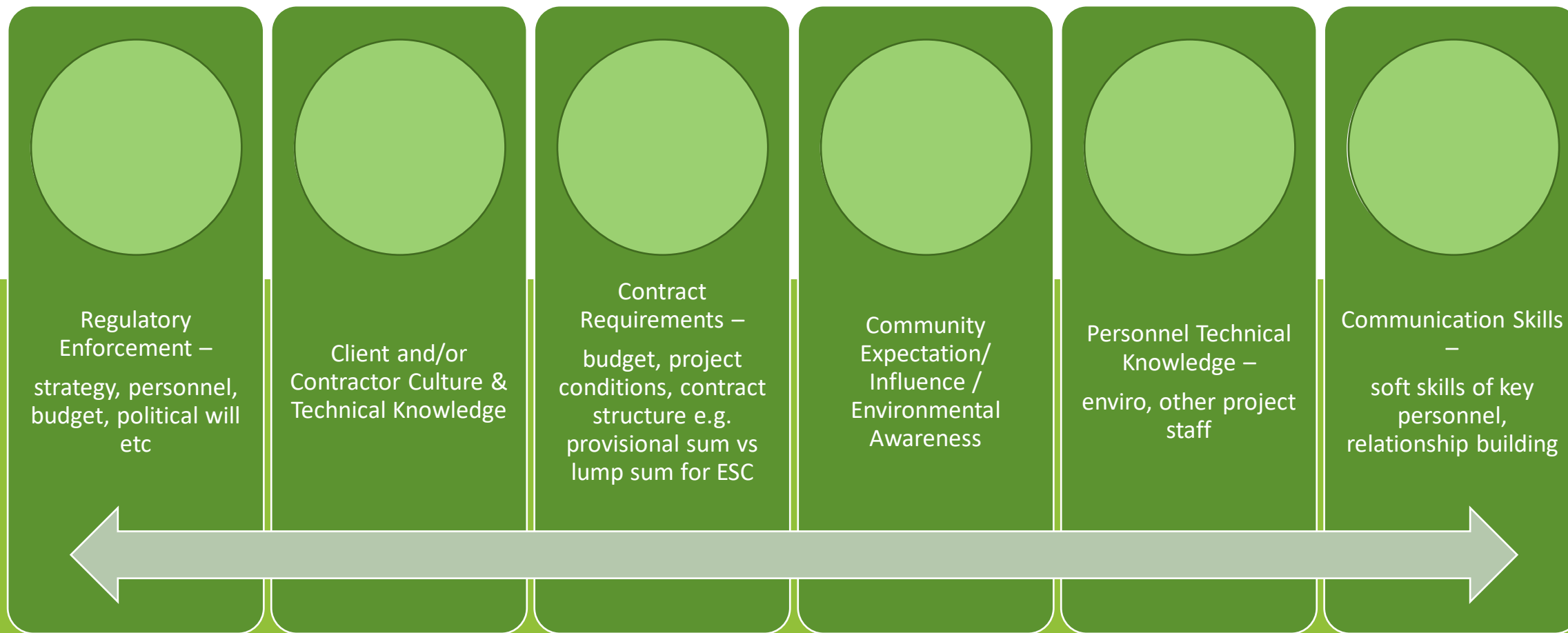
All the things you might be concerned about yet cannot control or influence:

- Mother Nature.
- Politics, border closures, lockdowns, competitors behaviour etc.
- The actions of nearly 8 billion other humans.
- Time to let it go.



ENVIRONMENTAL OUTCOMES - CONTRIBUTORS

MAJOR CONTRIBUTORS



REGULATOR EXAMPLE







OUTCOMES

- ENFORCEMENT: PIN

- Contractor fined - ~\$20K
 - Breach of development approval conditions
 - Breach of *Environmental Protection Act*
- In the following months the Contractor was fined several more times for similar offences (total ~\$50k).
- What were the factors that contributed to the environmental outcomes?



MEMBER OF THE PUBLIC EXAMPLE





10mm of rain overnight

**Highly turbid water
flowing into stormwater
pits all down the street.**





OUTCOMES

ENFORCEMENT: DIRECTION NOTICE



- Contractor issued a direction notice.
- Was subsequently seen hosing mud off the road straight to the stormwater system.
- What were the factors that contributed to the environmental outcomes?

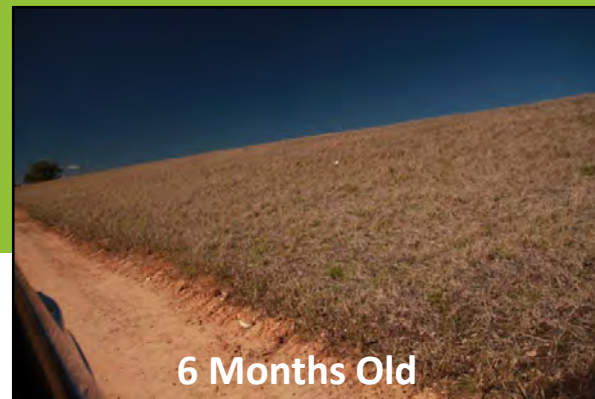
CLIENT EXAMPLE



OUTCOMES

CHANGE OF COMPANY PROCEDURES

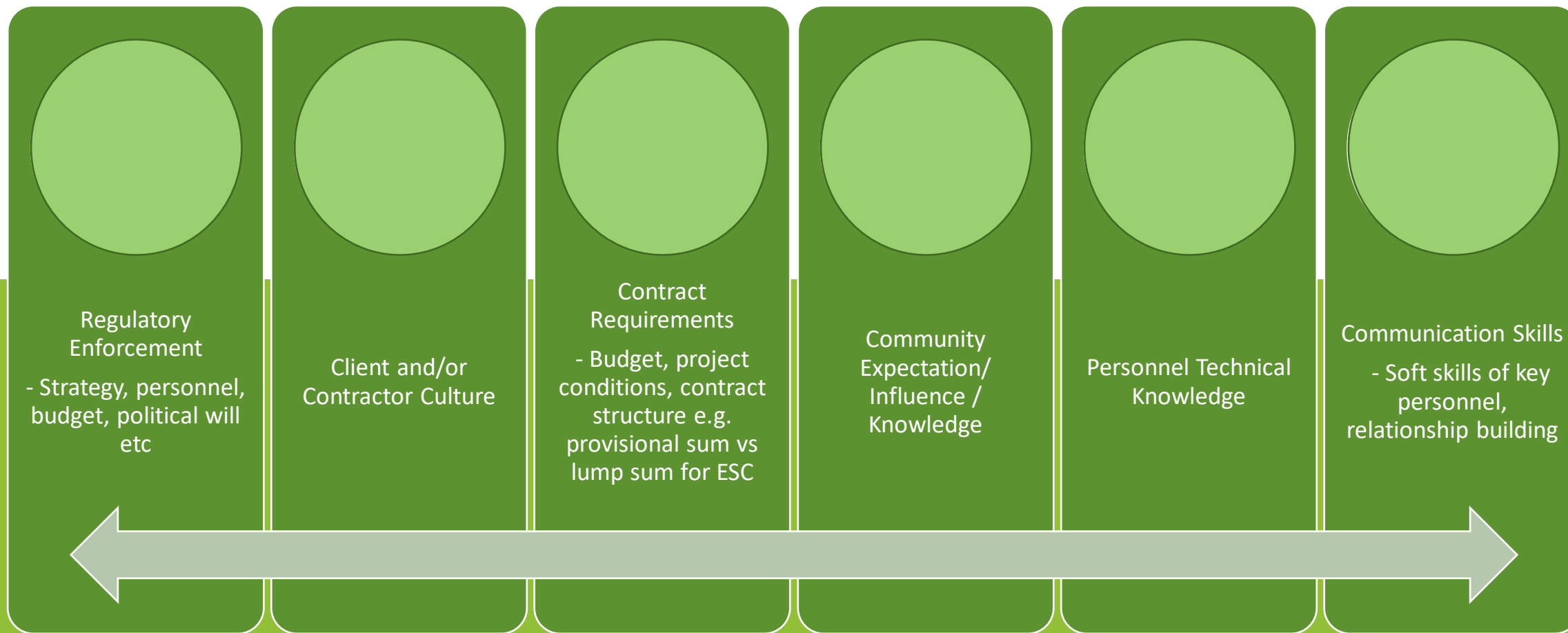
- 6 months of meetings, discussions, education etc.
- Budget to do a trial on one dam.
- What were the factors that contributed to the environmental outcomes?



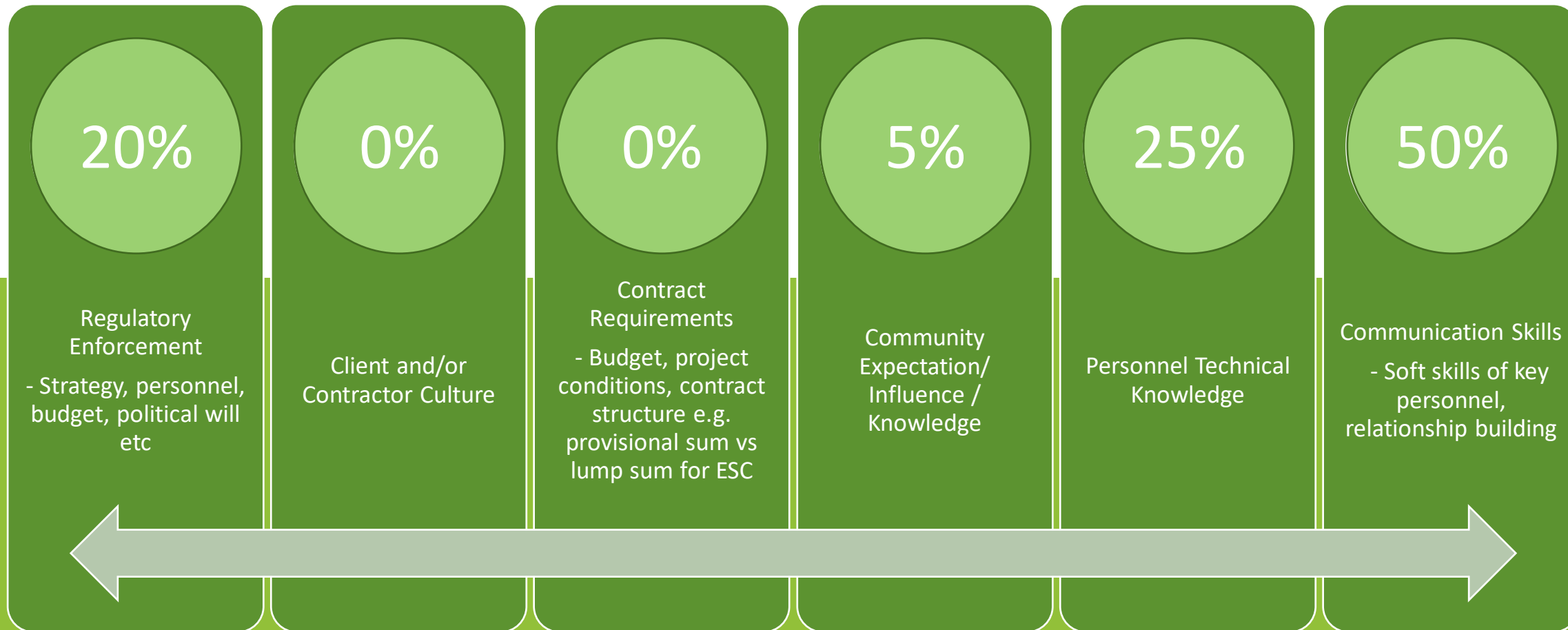


ENVIRONMENTAL OUTCOMES BY ROLE

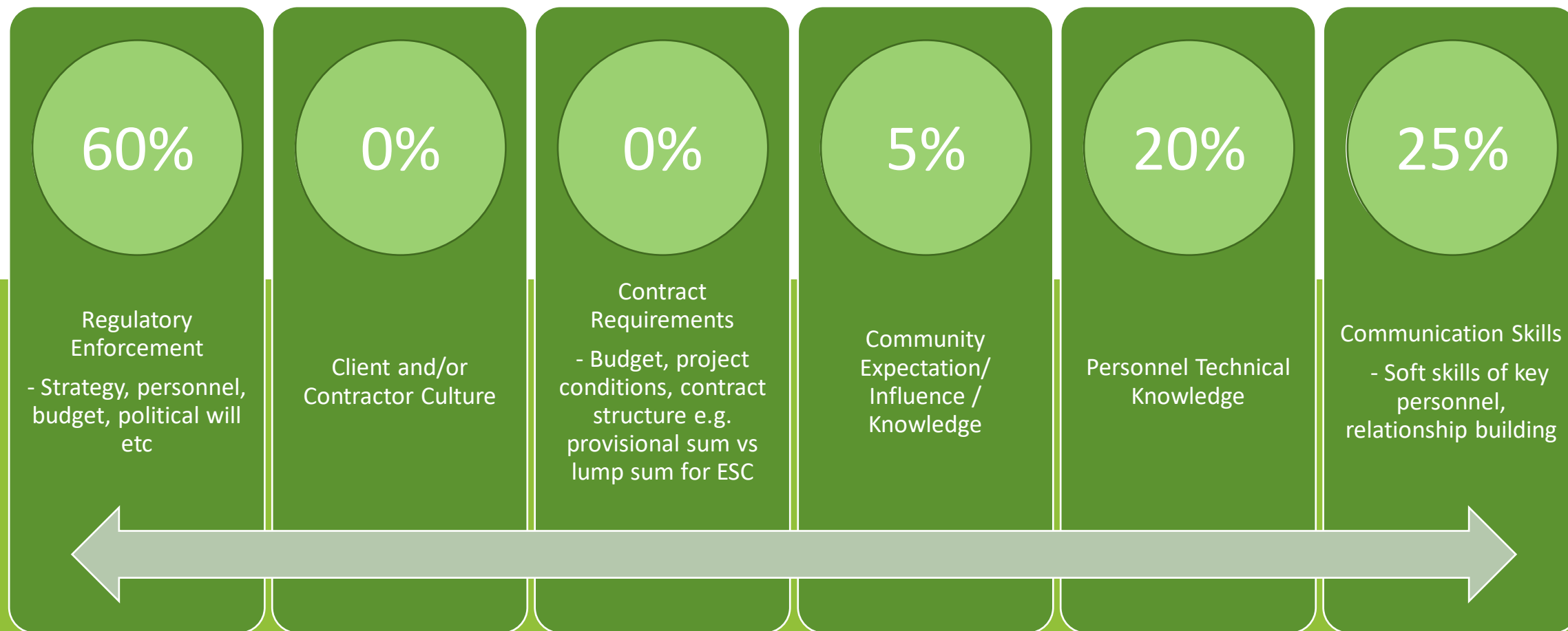
KEY FACTORS



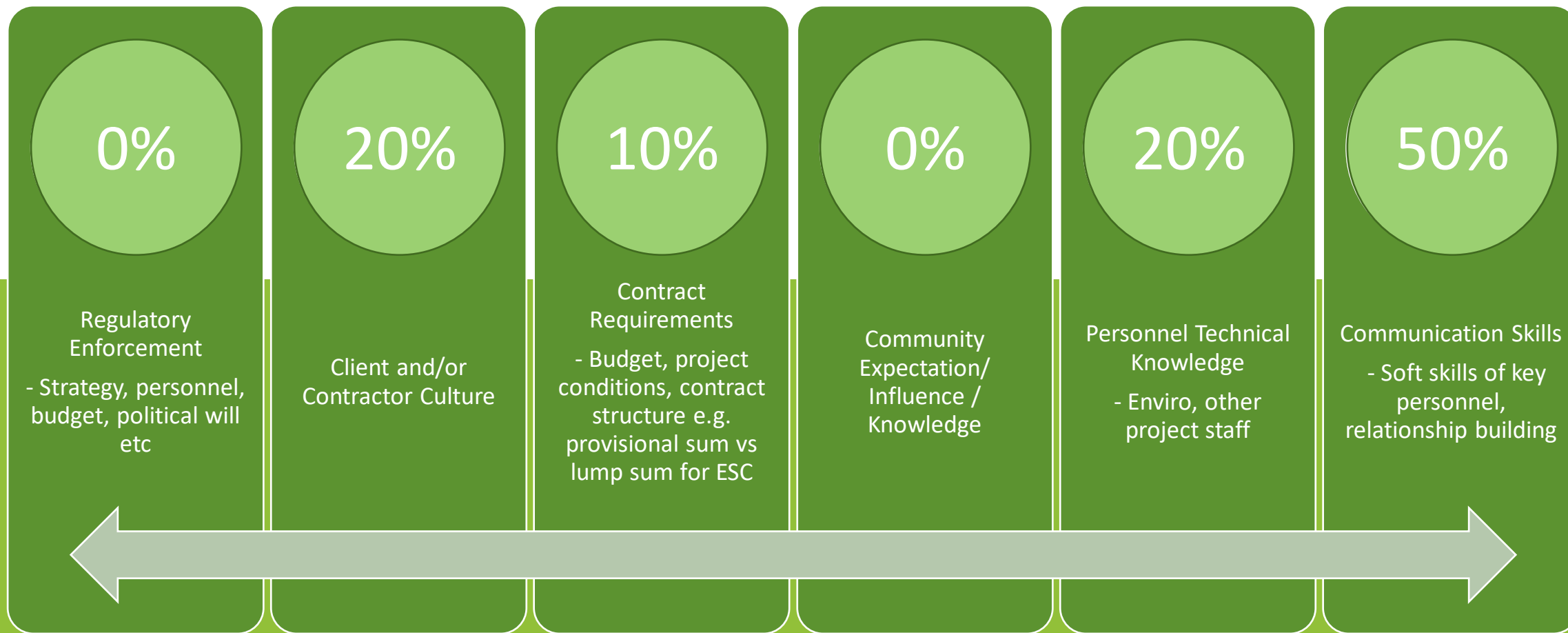
REGULATOR—COMPLIANCE OFFICER



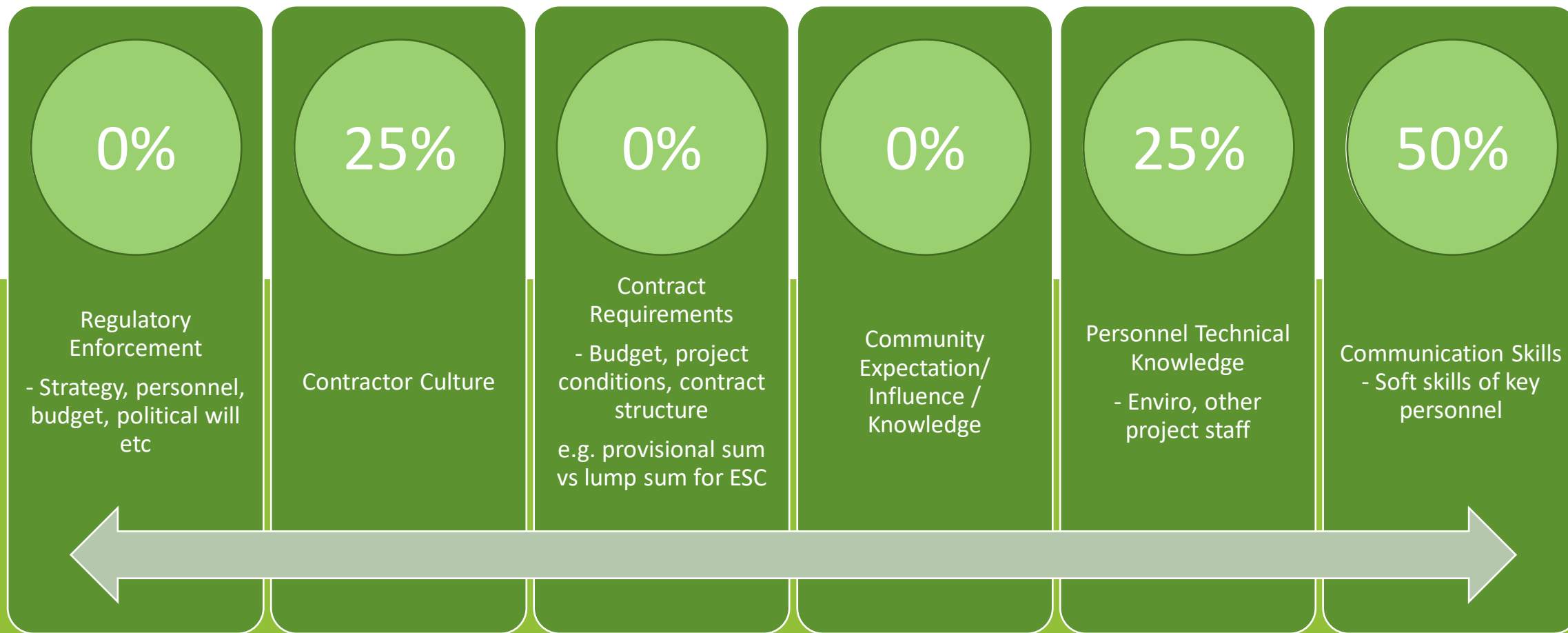
REGULATOR – COMPLIANCE OFFICER – REVISED IN 2022



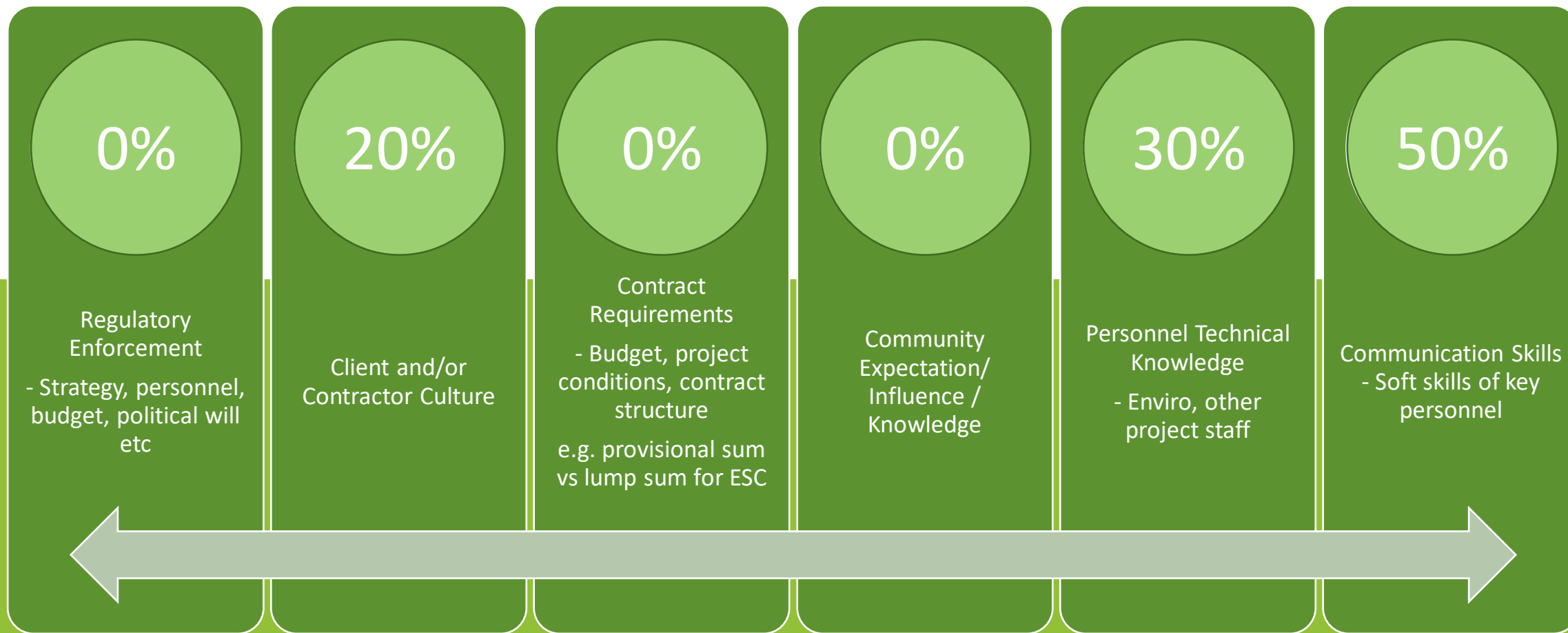
CLIENT—ENVIRONMENTAL ADVISOR



CONTRACTOR – ENVIRONMENTAL ADVISOR



CONSULTANT ROLE – ESC CONSULTANT



SPHERE OF INFLUENCE

REGULATOR



- How do I use compliance tools to get the best environmental outcome?
- How often do I need to wield the 'stick' or the 'carrot'?
- How I respond to Contractors comments – 'got no budget for that mate'
- Can I influence the overall regulatory strategy?



SPHERE OF INFLUENCE

CLIENT



- How do I speak to the Contractors?
- Can I use my technical knowledge to change their opinions -> cost/schedule
- Are we in it together to deliver the project?
- How can I help the Contractors improve (procedures, training, support etc)?



SPHERE OF INFLUENCE

CONTRACTOR



- How do I use my technical knowledge to educate, change opinions etc – use simple language to explain technical theory.
- What language can I use to stress the importance of actions or create ‘buy in’ etc?
- How do I build rapport with site personnel?



SPHERE OF INFLUENCE

CONSULTANT



- How do I use my technical knowledge to educate, change opinions etc – use simple language to explain technical theory.
- What language can I use to stress the importance of actions or create ‘buy in’ etc?
- Industry training
- Industry involvement to help drive improvement?

TAKE HOME THOUGHTS



- Take some time to reflect on what is actually within your sphere of control, influence or concern (acceptance).
- Ask yourself - What can you do about it?
- We all have an important part to play.
- Keep fighting the good fight!



THANKS FOR LISTENING!

Please don't hesitate to get in touch if you have further questions or need more information about this presentation.



Email –

ksanson@seec.com.au

Mobile – 0424 959 372

THE END

