

SPONSORSHIP & EXHIBITION OPPORTUNITIES



ABOUT NTCA

The Northern Territory Cattlemen's Association (NTCA) is the peak industry group in the Northern Territory representing over 90 per cent of the Territory's cattle herd; a landmass up to 700,000 square kilometers, and a herd size of over 2.1million head.

Since 1978 the NTCA has been recognised as one of Australia's most effective producer representative bodies, working at Territory, Federal and International levels with government and industry to advance and protect the interest of NT cattle producers and associated industry.

In addition to core responsibilities, the NTCA maintains a strong focus on the emerging economies of South East Asia and invests in building relationships in the region and beyond. At home the NTCA runs an effective indigenous employment program to re-engage young people in the modern industry.

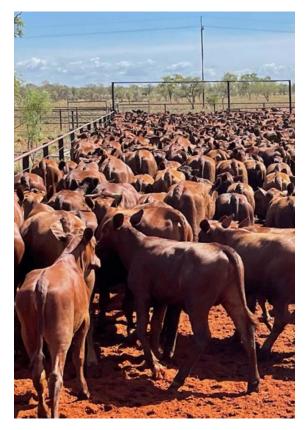
The NTCA is a driving force for continual improvement, adaptation and the ongoing viability of the pastoral industry.

FACTS & FIGURES

- Pastoralists generate more than 85% of the NT's primary production value*
- The cattle industry and related service industries contribute \$1 billion annually to the NT economy
- There are 2.2 million cattle across 45% of the Territory's land mass
- NT Pastoralists manage up to 700,000km2 of the NT landmass
- 8,000 head of cattle is the average NT herd size
- The average NT cattle property is approximately 3,000km2
- On average, around 600,000 cattle are turned off NT pastures annually
- · The Darwin Port is the busiest live export port in the world+
- The NTCA's Bohning Yard facility in Alice Springs was one of the first Organic and USDA NOP certified spelling and sale facilities in Australia

*Source: ABARES 2016, Agriculture, Fisheries and Forestry in the Northern Territory, 2016 +Source: NT Live Exporter's Association





THE NTCA ANNUAL INDUSTRY CONFERENCE

The NTCA Annual Industry Conference is the foremost annual beef industry event in northern Australia and is attended by delegates from the Northern Territory, Australia and overseas - attracting local pastoralists, national industry leaders, MPs and senior Ministers from the NT and Federal governments. The event is the highlight of the NT pastoral industry's calendar and provides an excellent opportunity for producers and industry members to come together in an environment that is both stimulating and social.

The conference program each year is tailored to reflect the most important, immediate, and longer-term industry issues, and aims to celebrate achievements and inspire the industry.



SPONSORSHIP OPPORTUNITIES

	Price ex. GST		Page No.
CONFERENCE			5
Major Sponsor	\$	16,000	
Gold Sponsor	\$	11,000	
Silver Sponsor	\$	6,000	
Speaker Sponsor	\$	4,000	
Expo Booth Only - Expo Hall	\$	4,500	6
Expo Booth Only - Foyer	\$	4,000	
GALA DINNER			7
Major Supporter	\$	16,000	
Supporter	\$	6,000	
LADIES LUNCH & GEORGINA PASTORAL FUTURE NTCA BREAKFAST			8
Major Sponsor	\$	7,500	
Supporter	\$	3,500	
Georgina Pastoral Future NTCA Breakfast	\$	3,500	
BUS & MEAL BREAKS			9
Bus Sponsor	\$	5,500	
Conference Meal Break - Morning Tea	\$	3,500	
Conference Meal Break - Lunch	\$	5,500	
Conference Meal Break - Afternoon Tea	\$	3,500	

	Price ex. GST		Page No.
MERCHANDISE			10
Conference Program Sponsor	\$	7,000	
Conference App Sponsor	\$	7,000	
Satchel Sponsor	\$	7,000	
Water Bottle Sponsor	\$	6,000	
ADD-ON ADVERTISING OPPORTUNITIES			11
Satchel insert	\$	2,000	
Conference App - Notification	\$	750	
Conference App - Banner	\$	1,500	
Conference App - Dedicated Page	\$	2,500	
CONFERENCE PROGRAM ADVERTISING			
OPPORTUNITIES			12
Quarter Page Advertisement	\$	1,000	
Half Page Advertisement	\$	1,500	
Full page Advertisement	\$	2,000	

BOOK A SPONSORSHIP PACKAGE NOW

VIEW THE CONFERENCE WEBSITE

CONFERENCE

	MAJOR SPONSOR	GOLD SPONSOR	SILVER SPONSOR	SPEAKER SPONSOR
Prices are ex. GST	Exclusive Opportunity \$ 16,000	<i>Multiple Opportunities</i> \$ 11,000	Multiple Opportunities \$ 6,000	Multiple Opportunities \$ 4,000
EXHIBITION BOOTH	DOUBLE	DOUBLE	SINGLE	
CONFERENCE TICKETS	6	4	2	1
GALA DINNER TICKETS	6	2		
LOGO & LINKAGE ON EVENT WEBSITE & APP	\checkmark	\checkmark	✓	~
SCREEN ADVERTISING AT EVENT	\checkmark	\checkmark		
ADVERTISEMENT IN CONFERENCE PROGRAM	Full Page	Half Page	Quarter Page	
BANNER DISPLAYED	\checkmark	\checkmark		
LOGO DISPLAYED ON EVENT COLLATERAL	\checkmark	\checkmark	\checkmark	
1/4 PAGE YEARBOOK ADVERTISEMENT	\checkmark	\checkmark	✓	~

CONFERENCE - BOOTH ONLY

Options Available:



Booth Inclusions:

- 3 x 3m booth space
- 3 x 3m back wall
- 1.5m W x 2.4m H side walls
- 1x Counter
- 2x Stools
- Power + power board
- 2x Long Arm Lights
- Standard name fascia panel
- Fully digital printed counter panel with exhibitor artwork
- Additional printed panels and furniture can be ordered via the exhibitor service centre (Fusion Exhibitions) at your own cost.

Additional Booth Only Package Inclusions:

- One (1) Conference Ticket
- Logo & linkage on event website & app
- 1/8 page yearbook advertisement





Booth Inclusions:

- 3 x 2m booth space
- 3 x 3m back wall
- 1.5m W x 2.4m H side walls
- 1x Counter
- 2x Stools
- Power + power board
- 2x Long Arm Lights
- Standard name fascia panel
- Fully digital printed counter panel with exhibitor artwork
- Additional printed panels and furniture can be ordered via the exhibitor service centre (Fusion Exhibitions) at your own cost.

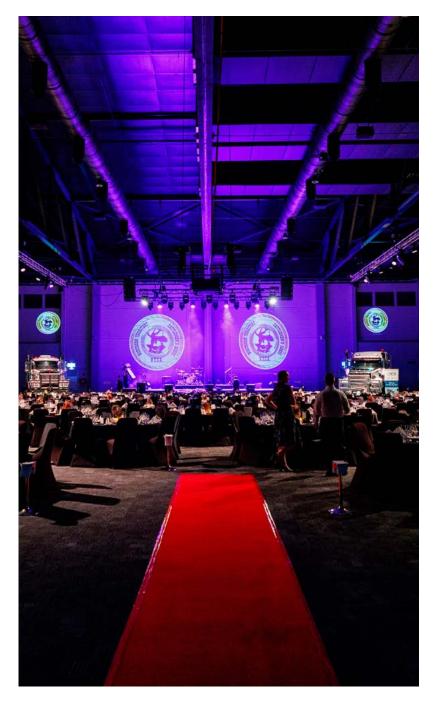
Additional Booth Only Package Inclusions:

- One (1) Conference Ticket
- Logo & linkage on event website & app
- 1/8 page yearbook advertisement



GALA DINNER

	MAJOR SPONSOR	SUPPORTER
Prices are ex. GST	Exacts (eD) pertunity \$ 16,000	Multiple Opportunities \$ 6,000
NAMING RIGHTS	\checkmark	
EXHIBITION BOOTH	DOUBLE	
CONFERENCE TICKETS	4	2
GALA DINNER TICKETS	6	2
LOGO & LINKAGE ON EVENT WEBSITE & APP	\checkmark	\checkmark
SCREEN ADVERTISING AT EVENT	\checkmark	\checkmark
ADVERTISEMENT IN CONFERENCE PROGRAM	Full Page	Quarter Page
BANNER DISPLAYED	\checkmark	
LOGO DISPLAYED ON EVENT COLLATERAL	\checkmark	\checkmark
1/4 PAGE YEARBOOK ADVERTISEMENT	\checkmark	\checkmark



LADIES LUNCH & FUTURE NTCA BREAKFAST

	LADIES LUNCH MAJOR SPONSOR	LADIES LUNCH SUPPORTER	GEORGINA PASTORAL FUTURE NTCA BREAKFAST
Prices are ex. GST	Exercisive Opportunity \$ 7,500	Multiple Opportunities \$ 3,500	Multiple Opportunities \$ 3,500
NAMING RIGHTS	\checkmark		
CONFERENCE TICKETS			2
LADIES LUNCH TICKETS	4	2	
LOGO & LINKAGE ON EVENT WEBSITE & APP	\checkmark	\checkmark	\checkmark
SCREEN ADVERTISING AT EVENT			\checkmark
BANNER DISPLAYED	\checkmark		\checkmark
LOGO ON EVENT COLLATERAL	\checkmark	\checkmark	\checkmark
1/8 PAGE YEARBOOK ADVERTISEMENT	\checkmark	\checkmark	\checkmark



BUS & MEAL BREAKS

	BUS SPONSOR	CONFERENCE MEAL BREAKS	CONFERENCE MEAL BREAKS
Prices are ex. GST	Exclusive Opportunity \$ 5,500	Morang 7 Afternoon Tea \$ 3,500	<i>Lunch</i> \$ 5,500
NAMING RIGHTS	✓ (Bus)	\checkmark	\checkmark
CONFERENCE TICKETS	2	2	2
LADIES LUNCH TICKETS	2		
LOGO & LINKAGE ON EVENT WEBSITE & APP	\checkmark	\checkmark	\checkmark
SCREEN ADVERTISING AT EVENT		\checkmark	\checkmark
BANNER DISPLAYED		\checkmark	\checkmark
PROMOTIONAL MATERIAL DISTRIBUTED ON BUS	\checkmark		
1/8 PAGE YEARBOOK ADVERTISEMENT	\checkmark	\checkmark	\checkmark



MERCHANDISE

Prices are ex. GST	CONFERENCE PROGRAM SPONSOR Exclusive Opportunity \$ 7,000	CONFERENCE APP SPONSOR Exclusive Opportunity \$ 7,000	SATCHEL SPONSOR Excession Deportunity \$ 7,000	WATER BOTTLE SPONSOR Exclusive Opportunity \$ 6,000
LOGO & LINKAGE ON EVENT WEBSITE & APP	\checkmark	\checkmark	√	\checkmark
OPPORTUNITY TO HAVE LOGO ON SPONSORED ITEMS	×	\checkmark	√	\checkmark
1/4 PAGE YEARBOOK ADVERTISEMENT	\checkmark	\checkmark	\checkmark	\checkmark



ADD-ON ADVERTISING OPPORTUNITIES

	SATCHEL INSERT	CONFERENCE APP: NOTIFICATION	CONFERENCE APP: BANNER	CONFERENCE APP: DEDICATED PAGE
Prices are ex. GST	Multiple Opportunities \$ 2,000	Limited Opportunities \$ 750	Limited Opportunities \$ 1,500	Limited Opportunities \$ 2,500
BENEFIT(S)	Opportunity to provide one (1) satchel insert	One (1) dedicated notification pushed to App users.	One (1) conference App banner located on the footer of the App.	One (1) dedicated button on the app which leads to a single page in which text,
		An App notification include a header and a body section where text, images, videos and/or links can be embeded.	This banner can link to one (1) web link.	images, videos and/or links can be embeded.



2023 NTCA CONFERENCE PROGRAM ADVERTISING

AVAILABLE SPACES

	-	Price (ex. GST)	
Full Page	\$	2,000	
1/2 Page	\$	1,500	
1/4 Page	\$	1,000	

The conference program will be A4 landscape. The artwork for the above is to be provided by you as the sponsor. The final specification and dimension required will be communicated to you once your bookings are finalised.



Sponsorship & Exhibition Cancellation Dates: Before 5pm 14 February 2023 - 50% refund After 5pm 14 February 2023 - no refund

TAILORED SPONSORSHIP PACKAGES

We can work with you to tailor a sponsorship package to align with the interests and objectives of your organisation.

If you would like to find out more information, please contact:

Rosie Peace | AA&P Events e: <u>rosiep@associatedadvertising.com.au</u> m: 0410 518 884.

CONTACT US

Conference Organiser: Emily Smigowski | AA&P Events emily@associatedadvertising.com.au 08 8942 3388

Sponsorship Coordinator: Rosie Peace | AA&P Events rosiep@associatedadvertising.com.au 0410 518 884

2023 PROGRAM

Thursday, 16 March 2023

Georgina Pastoral Future NTCA Breakfast *(invitation only)*

Tech & Tea Darwin Convention Centre

Ladies Lunch Darwin Turf Club

NTCA Annual General Meeting (Full Members Only) Darwin Convention Centre

Welcome Drinks Darwin Convention Centre

Friday, 17th March 2023

NTCA Conference Darwin Convention Centre

Gala Dinner Darwin Convention Centre

Registration & Ticketing Manager:

Sita Carolina | AA&P Events sita@associatedadvertising.com.au 08 8942 3388

NTCA & Memberships: Emily Fagg | NT Cattlemen's Association office.darwin@ntca.org.au 08 8981 5976



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